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6 MANAGED HEALTH CARE IMPROVEMENT TASK FORCE

7

8 SPECIAL MEETING

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12 TRANSCRIPT OF PROCEEDINGS

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14 November 25, 1997

15 Sacramento Convention Center

16 1400 J Street

17 Room 204

18 Sacramento, California

19 8:45 a.m. - 5:15 p.m.

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26 REPORTED BY:

27 Georgette L. Urbano,
CSR 8747

28 Our File No. 41051

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ALAIN ENTHOVEN, Ph.D
Chairman

CLARK KERR
Vice-Chairman

PHILIP ROMERO
Executive Director

ALICE M. SINGH
Deputy Director

MEMBERS:

- Bernard Alpert, M.D.
- Rodney Armstead, M.D.
- Harry Christie
- Nancy Farber
- Jeanne Finberg
- William Duffy, M.D. (appearing for Hon. Martin Gallegos, D.C.)
- Bradley P. Gilbert, M.D.
- Diane Griffiths
- William Hauck
- Mark Hiepler
- Michael Karpf, M.D.
- Peter Lee
- J.D. Northway, M.D.
- David Grant (appearing for Maryann O'Sullivan)
- John Perez
- John Ramey
- Anthony Rodgers
- Helen Rodriguez-Trias, M.D.
- Les Schlaegel
- Ellen Severoni
- Bruce Spurlock, M.D.
- David Tirapelle
- Ronald Williams
- Allan Zaremborg
- Steven Zatzkin

EX-OFFICIO:

- Marjorie Berte
- Michael Shapiro
- David Werdegarr, M.D.

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2 CHAIRMAN ENTHOVEN: Would the members
3 please take their seats.

4 I want to welcome all of you and
5 particularly express my appreciation to you for coming.
6 I know that this is a considerable personal sacrifice
7 for many of you to give up your other busy activities.
8 I felt a number of members were kind enough to call me
9 to say they felt we really had a very productive
10 weekend. And the spirit got to be pretty positive and
11 everybody got with the program, the idea of moving this
12 along promptly, and I'm very appreciative of that. I
13 want to thank you very much.

14 So as our quorum drips in, I guess we'll
15 begin by asking Mr. Lawrence Ahn on the Task Force
16 staff to call roll.

17 MR. AHN: Please indicate your presence
18 by saying "Here."

19 (Roll call.)

20 CHAIRMAN ENTHOVEN: I'm going to call the
21 Executive Director --

22 MS. SINGH: We do have a quorum.

23 DR. ROMERO: Thank you. I want to echo
24 Chairman Enthoven's acknowledgment and gratitude for
25 putting so much time into this. I just want to make
26 one brief personnel announcement.

27 The Speaker of the Assembly yesterday --
28 or today, forgive me, appointed two alternate members

1 who are sitting at the table today. I would like you
2 to raise your arm as I acknowledge you. David Grant
3 is a staff member of Health Access and Consumer
4 Advocates and Dr. William Duffy is a physician in
5 private practice. Today, of course, we won't be taking
6 any formal votes; so this won't matter for the purposes
7 of today's meeting.

8 But just in general, it -- if I recall
9 correctly, the bylaws specify that only permanently
10 appointed members are authorized to vote in formal
11 votes; is that correct?

12 MS. SINGH: That's correct.

13 DR. ROMERO: Again, this is an
14 academic -- distinctive for today because any votes we
15 take today will be straw votes. Today is devoted to
16 paper discussion.

17 Thank you.

18 CHAIRMAN ENTHOVEN: Thank you very much,
19 Phil.

20 Today's schedule is going to be on old
21 business. We'll start promptly now. Unfortunately,
22 Barbara Decker so far has not been able to be here. We
23 intended to start with the Dispute Resolution process,
24 which is a very important issue, but because Barbara
25 hasn't appeared yet and she was the major presenter, I
26 have decided what we should do is go ahead with the
27 paper on the Practice of Medicine. Bruce or -- I
28 saw -- where is Dr. Spurlock? Okay.

1 With your kind indulgence, I would like
2 to see if we can do this within an hour. The outside
3 limit at which we'll have to stop will be an hour and a
4 half. Then we'll go serially through these papers with
5 amounts of time usually reflecting the information that
6 we got back from you in our DELFI (phonetic) surveys.

7 So this is going to require as the
8 weekend did a great deal of discipline for people to
9 limit themselves to those key points that they think
10 are most important and not just have a more dispersive
11 discussion. We will definitely stop at five o'clock.
12 Whatever happens, that's been a commitment to a number
13 of members who have planes and other things to catch;
14 so we must move expeditiously.

15 So with that, we will take a break around
16 10:00. We will break for lunch around 12:30. And
17 today members are on their own, but Alice will give you
18 some recommendations or some information about where
19 you might find lunch. I hope we can do that fairly
20 quickly. And then after lunch we'll continue
21 discussion and end by 5:00.

22 Let's see. All right. So we have
23 essentially about seven hours in which to accomplish
24 this. Now, I'd like to turn the meeting over to
25 Drs. Spurlock and Alpert. If you care to open the
26 discussion on your paper and then we'll move fairly
27 quickly to the specific recommendations and walk
28 through them. Thank you.

1 DR. ALPERT: Thank you, Mr. Chairman. We
2 have a number of issues in this paper, and I actually
3 think that it would -- may facilitate things in terms
4 of time to jump to the recommendations.

5 CHAIRMAN ENTHOVEN: Alice, did you give
6 this thing to the lowest bidder again?

7 (Laughter.)

8 DR. ALPERT: It's me. It's not the
9 microphone.

10 I think it would be useful, because there
11 is such an array of things in this paper, to go to the
12 recommendations and concentrate the discussion there.
13 There is an awful lot here. I think people know the
14 background of this paper, I hope they do.

15 And with that, I would simply like to --
16 we can certainly, as we open things for discussion,
17 entertain questions and have discussion about the
18 background information also. Bruce and I are going to
19 divide this. And actually some of this came from some
20 other sources also. And I'm looking at the Chairman,
21 do you want to -- if you want to change and go back,
22 it's okay with me.

23 MR. LEE: Keep going. Let Barbara get
24 settled in.

25 CHAIRMAN ENTHOVEN: Okay. We'll keep
26 going.

27 DR. ALPERT: With that I would like to
28 have you go to page 5 under Recommendation 1. And I'd

1 like to introduce the recommendation with a little
2 background.
3 This entire recommendation deals with
4 utilization monitoring or utilization scrutiny
5 processes used in the managed care system. And in the
6 interest of framing this in the snapshot view as to
7 what's going on, where we were, where it is now, where
8 it might go, I -- this area has some interesting
9 factors.

10 The first thing that I think is
11 interesting is the great positive. The great positive
12 is that the processes that managed care has in some
13 cases developed and in some cases simply taken on, the
14 processes in support of it for utilization scrutiny and
15 the organization of that, have produced great good in
16 the system in terms of the quality of the management of
17 care.

18 And I'm going to refer to those --
19 actually, I'll refer to them right now. And that is
20 that -- multiple steps in the system: appropriate
21 looking at whether or not utilization is being
22 appropriate. Is it being overutilized? Is it being
23 underutilized? Are the right protocols being followed?

24 The invoking of those principles has
25 clearly been brought to health care delivery by managed
26 care. And the -- a number of those involve looking at
27 the system when the patient's not in the system. And
28 those have great benefit because they don't interfere

1 directly with the course of a given patient's care.

2 And we've itemized all of those in the
3 background. And they're actually included in the
4 recommendations. And those things are things such as
5 excellent pre-credentialed providers, proper outcomes
6 based practice guidelines, clinical pathways, and
7 appropriate retrospective utilization review.

8 So that if any utilization is -- falls
9 out of a curve, you can find it immediately. And I
10 always use the term how many hysterectomies are done or
11 something like that. All of those fell out of the
12 spectrum when a patient is being cared for. The one
13 that falls in the spectrum when a patient is being
14 cared for is we, for lack of a better word, describe it
15 because it's commonly referred to as the
16 pre-authorization phase or the concurrent authorization
17 phase.

18 And that's the one phase that is
19 triggered after a patient comes to a physician for a
20 particular problem. And if we look at all of these
21 areas -- all of these areas which are used and all
22 which have been shown to managed care as credit, it
23 could be effective.

24 And we then look at the reason this Task
25 Force was convened, which is to find out why there is
26 7,000 calls a month basically to the DOC hotlines.
27 That's simply a reflection of constituents meeting at a
28 legislator's door which ultimately caused us to

1 convene.

2 And we try to impact that. You very
3 clearly can point to one area as a large cost effect.
4 And it was validated by the survey -- the results we
5 were shown the other day -- and validated by the
6 results that were brought in by Peter Lee. Peter will
7 probably echo this later. And that is this
8 pre-authorization phase as being a place where people
9 are getting stuck in the system.

10 And what this recommendation needs to do
11 is to take all the advantages of the good parts of the
12 utilization monitoring processes that I've listed above
13 that don't produce gumming up the works but do impact
14 the public utilization and take out, to the extent that
15 they can be officially taken out, the place that is
16 where people are having trouble.

17 And the five recommendations that you see
18 are something -- different ways in which to do that.
19 What I'd like to do is give you a simple actual
20 illustrative case that I think really makes the point,
21 and then I'll go through the recommendation.

22 This is an actual case of an eight-year
23 old child who presented to a major medical center in
24 Los Angeles to be treated by the chairman of the
25 Department of Pediatric Oncology. The child's
26 diagnosis was Hodgkin's lymphoma. It was not in
27 debate. The Chief of Pediatric Oncology decided to
28 treat the child with radiation therapy.

1 The treatment was based on outcomes based
2 data that has been presented in reams of literature for
3 years. It was first really a national protocol, not
4 controversial. Now, nobody could have been better
5 pre-credentialed than this provider. This is a doctor
6 pre-credentialed by everyone. The treatment is based
7 on data from good outcomes.

8 All of the appropriate other review
9 mechanisms can clearly identify that this is going to
10 be appropriate. The process in the pre-authorization
11 phase without casting any blame -- I can't imagine
12 anybody who is trying not to have this child cared
13 for -- resulted in the following scenario.

14 The first 10 days -- there was a
15 telephone and a fax request. The first 10 days after
16 10 days of response was that the case was being still
17 reviewed for medical necessity. After 30 days, the
18 response from the carrier was the treatment was -- the
19 decision was deferred. In 60 days it was denied. It
20 was appealed by the Chairman of Oncology, Pediatric
21 Oncology, and after three months it was approved.

22 Now, when I called the person -- the
23 doctor involved and asked if this could have impacted
24 on the patient's life, and she said, "Absolutely."
25 Now, taking that case and putting it in the context, I
26 want to look at the recommendations. And I'd like to
27 start with Recommendation C. And I'd like to do C, D,
28 and E -- that's the way they're listed here. And there

1 is a reason for that.

2 Recommendation C -- and I'm going to
3 change some of the wording -- "the Task Force
4 recommends to the Legislature and the Governor that
5 they urge health plans and the designees to develop and
6 implement strategies that allow providers demonstrating
7 a gold standard range of practice to practice medicine
8 with automatic approval."

9 Now insert "a probationary period of up
10 to but not more than two years may be employed to
11 assess provider utilization in determining eligibility
12 for this automatic approval status."

13 That component is what was added by the
14 doctor-patient relationship group. I believe Gil -- is
15 Brad here? Yes. He just walked in.

16 Brad, were you able to hear the language
17 that I just inserted?

18 It's essentially what Brad presented. So
19 that there would be a two-year period where a plan can
20 look at its providers and its credentialing to decide
21 whether or not they would qualify, somebody that can
22 give care when a patient walks in.

23 Now, we can train a person to be the
24 anesthesiologist for two years; so I think that that's
25 enough time to do this. The plan could decide to do it
26 less if they want, but they certainly would have up to
27 two years.

28 And then the final sentence in the

1 recommendation is "Health plans should develop
2 appropriate and periodic review mechanisms to ensure
3 providers continue to demonstrate a gold standard range
4 of practice."

5 And what that does is it allows a
6 periodic review by the plan to be sure that their
7 physicians are fitting in that gold standard. We
8 specifically did not say they have to do it after a
9 year or two years or whatever because I think the plan
10 can survive like that. So that's C.

11 I would like to present D and E in
12 following to show how they dovetail. D is -- this will
13 have different wording also -- "The Task Force
14 recommends to the Governor and Legislature that the
15 direct health plans and the designees eliminate prior
16 authorization or concurrent review for patients with
17 catastrophic conditions for" -- and I'm inserting
18 language -- "for which outcomes based protocols have
19 been developed and accepted, being treated by
20 pre-credentialed providers," and then in parentheses,
21 "(for example, pediatric oncology patients)."

22 And going back to the -- and I
23 specifically would like to insert that as an example
24 because I do believe that that is one group that it is
25 very difficult to make an argument given the compelling
26 nature of the needs of the group and the great risks of
27 a process such as the one I described to you can impact
28 the care of that child.

1 With all of the other mechanisms of
2 utilization monitoring available, that is it not worth
3 investing in that group to avoid something like what I
4 just said happening, allowing that group and other --
5 and groups of patients with catastrophic conditions as
6 long as there are outcomes based protocols that have
7 been developed and accepted, determining that care by a
8 pre-credentialed provider. So this immediately
9 releases this pre-authorization phase for a certain
10 group of patients with a compelling need.

11 Everyone else -- Hodgkin's lymphoma in an
12 eight year old is different than a hernia. I don't
13 have any problem if we want to wait two years and make
14 sure the people who are going to treat those hernias
15 are good enough in gold standard and so forth to go
16 through that because of the common nature of the
17 condition as such.

18 The last recommendation is "The task
19 Force recommends to the Legislature that it bind" --
20 it says 2002. My inclination was to put 2000. I'm
21 happy to hear what people want. This is a time
22 constraint, and I would like to hear what the plans
23 have to say in terms of what they think would be
24 reasonable to do this.

25 That if by a certain date the private
26 sector is not sufficiently known by this
27 pre-authorization concurrent review process, to
28 recognize gold standard range of care (inaudible).

1 That's the thrust of this.

2 The first two -- the first two you can
3 read, we can talk about. Also, they're a bit more
4 general. The first one has to do with a principle, and
5 the way this was worded was actually it said, "The task
6 Force recommends to major public and private
7 purchasers." I actually envisioned this Task Force
8 recommends to the government, government or legislature
9 that they encourage health plans to incorporate these
10 processes.

11 And if we use that, then we can also
12 strike at the end of Recommendation A the words
13 "contracts with health plans" at the end. And it will
14 simply read "and outcomes based data into their
15 utilization monitoring processes." That's simply a
16 change of make a recommendation to the purchasers to
17 get involved to put whatever is on the plans to use. I
18 personally thought it would be more appropriate just to
19 have -- recommend the plans incorporate these things
20 and not get involved with the contracts,
21 recommendations, and so forth.

22 And B simply is as stated, and that is
23 the Task Force recommends to the health plans and
24 groups (inaudible) designees, that they develop data to
25 basically give them good ways to implement the
26 utilization mechanisms that they already use.

27 I think they've already done that. I
28 think we're actually in a place where enough of the

1 utilization scrutiny mechanisms have been brought and
2 in play where you can now take out of the system one
3 that we've identified by our research is producing a
4 lot of the problems.

5 So that's a summary of that whole
6 recommendation and is open for discussion.

7 CHAIRMAN ENTHOVEN: Could you walk us
8 through the revised wording once more to make sure
9 everybody has it starting with A.

10 DR. ALPERT: Sure.

11 "The Task Force recommends to the
12 Governor and Legislature."

13 CHAIRMAN ENTHOVEN: That's on A?

14 DR. ALPERT: Yes.

15 "That they encourage health plans to
16 incorporate" -- and then everything is exactly the same
17 until you get to the end of the sentence. And in the
18 last line of that where it says, "their contracts with
19 health plans," I would strike "contracts with health
20 plans" and have it read, "their utilization monitoring
21 processes."

22 CHAIRMAN ENTHOVEN: Okay. Next one?

23 DR. ALPERT: The next one is the same.

24 CHAIRMAN ENTHOVEN: Okay. Third one.

25 DR. ALPERT: "Task Force recommends to
26 the Legislature and Governor that they urge health
27 plans and their designees to develop and implement
28 strategies," and then that goes the same until the word

1 "approval" and then there is a period after "approval."

2 There's then a new sentence which says,

3 "A probationary period of up to but not more than two
4 years may be employed to assess providers' utilization
5 in determining eligibility for automatic approval
6 status." And that's the part that allows the plan to
7 take the years to determine who they want to be a gold
8 standard provider and who they don't. And then
9 that's -- there are no more changes in C.

10 In D, "The Task Force recommends" -- and
11 this is inserted -- "that the Governor and
12 Legislature" -- and I have "direct." I don't know if
13 people -- if they want to say "urge" or whatever, we
14 can talk about that, but I have "direct health plans
15 and their designees to eliminate prior authorization
16 concurrent review for patients with catastrophic
17 conditions" and then insert after "conditions," "for
18 which outcomes based protocols have been developed and
19 accepted, being treated by pre-credentialed providers."

20 And then I put the example, pediatric
21 oncology, after that. It's a long sentence and if
22 staff wants to come back and put some -- I don't have
23 any objection to that as long as it doesn't change any
24 attempt.

25 That -- then the last one is the same. I
26 had written by the year 2000 instead of 2002. Again,
27 I'm -- you know, if somebody wants to talk about
28 that -- I'm interested in seeing how long people think

1 it would take to do this.

2 CHAIRMAN ENTHOVEN: Thank you.

3 Discussion.

4 DR. SPURLOCK: I'd like to make some

5 comments, three quick comments.

6 CHAIRMAN ENTHOVEN: Sure. Spurlock.

7 DR. SPURLOCK: The overall thrust of this

8 was to modify and to review the patient

9 pre-authorization process. If a clinician does not

10 meet a gold standard test, if they don't pass, they

11 don't get the gold card. That's the whole assumption.

12 We assume, then, that if you don't make the passing

13 grade, you don't actually get to opt out or remodify

14 from the prior authorization practice.

15 I would say this has been explained where

16 it came from. Some of the language here, especially on

17 the first recommendation, was a result of our DELFI

18 process. This group thought that the (inaudible)

19 appropriate place, but much of the language changed

20 that on the thrust because of the overall direction.

21 A final thing would just be a point on

22 why we think this is important. We think physicians

23 should be able to earn the right to be able to have a

24 gold card to be able to get out of this whole

25 pre-authorization process.

26 And my analogy is that, if I were to go

27 to my assistant and say, "If Chairman Enthoven calls,

28 put the Chairman (inaudible)." That's because Chairman

1 Enthoven has developed the credentials appropriately to
2 be able to access these correctly.

3 (Laughter.)

4 I think that's (inaudible) that right as
5 well. So with the appropriate credential that meets
6 the utilization requirement, they can actually bypass
7 many of the steps and have direct access to those
8 patients and direct ability to treat them according to
9 their clinical judgment.

10 CHAIRMAN ENTHOVEN: Dr. Werdegarr,
11 Dr. David Werdegarr.

12 DR. WERDEGAR: Thank you.

13 These are excellent recommendations. I
14 support them fully. My comment is perhaps minor, but I
15 wondered if the authors are wedded to the notion of
16 gold standard in quotations. I really do think there
17 are connotations to it which may be misconstrued unless
18 a less colorful language that would say "properly
19 credentialed based on peer reviewed retrospective
20 utilization review," using terms of that sort. And
21 that's not uncommon in hospital privileges and whatnot.
22 I think this gold standard could be misconstrued.

23 CHAIRMAN ENTHOVEN: Well, it's taken in
24 evaluation of diagnostic technologies, that
25 hypothetical perfect diagnostic standard against which
26 we compare all the imperfect things that we have. And
27 you say you don't want to imply perfection here; right?

28 DR. WERDEGAR: I'm saying an ordinary

1 piece of card might do. You don't need the gold.

2 CHAIRMAN ENTHOVEN: Barbara Decker.

3 MS. DECKER: I also agree with the

4 recommendations and intent. I just want to ask a

5 couple of questions. I'm a little concerned because I

6 just hear this. I don't know this. That's why I'm

7 asking for information about the variation that's

8 possible in protocols.

9 In other words, is the intent in C that,

10 if a health plan has adopted a specific outcomes based

11 protocol for X catastrophic condition, that that's --

12 it's a go but that could vary across health plans so it

13 depends which health plan I have, whether -- if my

14 child has this catastrophic condition, I have a gold

15 card, pass?

16 DR. ALPERT: Bruce?

17 DR. SPURLOCK: I think the intent we're

18 trying to get at is that the stakeholders involved

19 accepted that process, and I think it has to be an

20 action by the stakeholders, including health plans and

21 medical groups, that this is really an accepted path or

22 accepted protocol.

23 There are protocols of some institutions

24 that are very experimental and wouldn't necessarily be

25 accepted. But there are many protocols that are

26 regional, like the Southwest Oncology Group is a good

27 example, where they develop protocols where basically

28 the rest of the nation accepts the protocol x, y, z to

1 z.

2 And once it's accepted throughout a broad
3 group of stakeholders, including the plans -- and I
4 would say it has to be a significant number of plans,
5 that's the kind of thing we're talking about,
6 well-accepted protocols that have been developed. And
7 the Southwest Oncology Group is probably the best
8 example of that.

9 DR. ALPERT: There is a reasonable test
10 with regard to this. This language was added as we
11 said to give some assurance to the stakeholders, to the
12 plans, and so forth, that there wouldn't be (inaudible)
13 leap through to do this.

14 On the other hand, there are enough
15 already established ways to treat very significant
16 conditions. There may be -- and cancer is one. There
17 may be two choices of chemotherapeutic paths to take,
18 but those are the two choices and then the percentage
19 you could argue, one or other or the other. But if one
20 of those two paths is chosen in a number of diseases,
21 that will be acceptable.

22 The reality is I put specifically
23 pediatric oncology in here to start with the absolute
24 most compelling group where there was most to lose.
25 And diseases like the oncology group where most -- the
26 case I presented to you, the literature has supported
27 this treatment for years. This is inexcusable.

28 Now, the reality is that in the State of

1 California, 57 percent of all adult cancers are in four
2 groups: breast, prostate, colon and lung. Every one
3 of those is being treated currently by national
4 accepted outcomes databased protocol, by the National
5 Cancer Center Network. And this is already
6 established. The reality is that in most cases the
7 same thing ought to apply. Now, the way this is
8 written, I would assume that's the catastrophic
9 condition.

10 DR. SPURLOCK: Barbara, my sense is that
11 we're talking about areas where there is mentioned more
12 certainty about the correct treatment pathway and not
13 the areas where there is a great deal of uncertainty
14 about the proper treatment pathway.

15 Many health plans and medical groups are
16 already doing this. It's not something that would be
17 key to stay in practice, but it gets on the table that
18 these are the kinds of things we want to move forward
19 to as much as possible so that we ask ourselves is this
20 an uncertain procedure or protocol or is this one that
21 we have broad agreement on.

22 MS. DECKER: I think your term "broad
23 agreement," that these are the broadly accepted ones,
24 we already have the volume of knowledge that we need to
25 take hold and go forward with. I also just want to
26 comment that I appreciate your change that you made in
27 bullet A because I really do think that it's the plans
28 that need to be the driver on this.

1 Certainly public purchasers and private
2 purchasers are willing to take a position on this, but
3 I think it's best left to the plans. This is better
4 their role than our role. We can just make better
5 requirement plans. So thank you for making that shift.

6 CHAIRMAN ENTHOVEN: We have a list now:
7 Dr. Duffy, Dr. Gilbert, Mr. Zarkin, Dr. Rodriguez-Trias
8 and Professor Enthoven. And if we're going to keep to
9 30-minute pieces for this, we have only about five or
10 six minutes. I would ask people to make their
11 intervention fairly concisely so we could go to the
12 next one.

13 Dr. Duffy.

14 DR. DUFFY: Yes, sir.

15 I'm a spinal orthopedist and my comment
16 of gold standards -- I ended up having to go to court
17 about injuries. You said a gold standard on the list
18 that somebody doesn't follow, you condemn that person
19 as being (inaudible) probably will come in, put that in
20 court as testimony, that you failed to follow the gold
21 standard, the gold standard up here in my business of
22 spinal problems when you order an MRI scan which is an
23 expensive tool.

24 So I get a little concerned about a gold
25 standard. It's fine for tumors but there are a lot of
26 other treatment protocols I was worried about.

27 CHAIRMAN ENTHOVEN: Where the uncertainty
28 is greater. Thank you.

1 Dr. Gilbert.

2 DR. GILBERT: Fee is talking about
3 retrospectively reviewing UN referrals from the
4 providers and determining that the basic referrals --
5 orthopedic, OB-GYN, et cetera -- meet within the health
6 plan's guidelines for reasonable referrals, in other
7 words, 90 percent of the referrals are approved or some
8 number. So that's provider based.

9 I think the gold standard issue refers to
10 the provider being retrospectively reviewed and
11 approved to no longer have to go through the UN
12 process. So I don't think it opens up the liability.
13 I think we're mixing a little bit apples and oranges.

14 D, on the other hand, is talking about a
15 member based change in review and structure where
16 somebody who has a specific catastrophic condition and
17 then the caveats of the particular protocols, which,
18 actually, Barbara, that's more complicated than we
19 think. (Inaudible) the accepted issue there is member
20 based.

21 So, Dr. Duffy, I don't know -- maybe it
22 was how it was presented, but the concept of the gold
23 standard was not a standard of care. It was looking at
24 UN referral retrospectively, determining the physician
25 did it right and saying, "Okay. You don't want to go
26 through the UN process." Is that --

27 DR. ALPERT: I didn't get a chance to
28 respond to David's comment. I would accept that

1 totally as a friendly amendment. I don't know how

2 Bruce feels. He had some different wording.

3 CHAIRMAN ENTHOVEN: Zatkin.

4 MR. ZATKIN: I think the model works

5 well for plans such as Kaiser Permanente. I guess my

6 question is whether it works for the broader networks.

7 And from a public policy standpoint, the question is

8 sort of balancing choice, having access to broader

9 networks and how this would impact on those networks.

10 And I would ask that -- Bruce and

11 Bernard, how you think it will and then maybe ask

12 Maureen how those plans like Lifeguard will view this,

13 whether they think it would work for broader networks.

14 DR. SPURLOCK: I'd like to respond to

15 that. I think that the intent on this is sort of

16 permissive language for the process. I think when you

17 have networks that are based in the marketplace on

18 (inaudible) and geographic (inaudible), it seems to

19 strongly impact the size and makeup of the network.

20 What we're talking about, within that

21 network there are probably physicians that need the

22 standard. There may be physicians who don't need the

23 standard. If you don't make the grade, you don't

24 necessarily get out of the prior-authorization box.

25 Having talked with many medical groups

26 and IPA's who have broad networks and not gone through

27 pre-paid practice, about this preauthorization process,

28 many of them have forgotten that whole process

1 completely because of the huge expense that entails.
2 What they have done, though, by the
3 utilization review process to pick up the outliers is
4 been able to more appropriately credential and counsel
5 those outlier physicians. There's a huge concept of
6 prior authorization. It's huge. And it's not dollars
7 that are spent on the care of a patient. Many of the
8 groups that have been -- gone that direction would
9 wholeheartedly adopt it. I had my discussion with both
10 members of NIPAK (phonetic) and members of the AMGA
11 (phonetic) membership.

12 CHAIRMAN ENTHOVEN: Helen
13 Rodriguez-Trias.

14 DR. RODRIGUEZ-TRIAS: My question was to
15 the definition of catastrophic and how comfortable are
16 you that that won't exclude a number of people? I'm
17 thinking from the point of view of, say, children with
18 chronic conditions such as seizure disorders and so on.

19 DR. ALPERT: I had initially written this
20 for all pediatrics because I thought all pediatrics was
21 compelling enough. And then for a number of -- so I
22 agree with you. We're trying to take one step at a
23 time. I would -- if everybody wants to include "all
24 pediatrics," they have my blessing.

25 DR. NORTHWAY: So move.

26 DR. RODRIGUEZ-TRIAS: Second it.

27 (Laughter.)

28 DR. ALPERT: I take that as a friendly

1 amendment.

2 CHAIRMAN ENTHOVEN: Ron Williams.

3 MR. WILLIAMS: Several comments and
4 actually a couple of questions. One of them is the
5 direction of the proposal toward HMO versus PPO types
6 of products and, again, this whole issue of things that
7 will cause insurance-based products to more and more
8 emulate HMO products and therefore end up with less
9 product choice.

10 The other comment I would have is we have
11 talked about preauthorization and concurrent review as
12 if they're the same thing. And I'd be interested in
13 teasing out if we could the distinctions between the
14 groups behind preauthorization where we're talking
15 about starting a course of treatment as opposed to
16 concurrent review regarding treatment. I think overall
17 the goals are good. Clearly I think there are
18 opportunities for improvement in this area.

19 A couple of other things I would comment
20 on is that -- to go back to the RAND study, I think
21 it's important that we recognize that the research
22 demonstrates that 30 percent of all procedures are
23 necessary. That's RAND's finding.

24 I think clearly we must improve the
25 process, but we also need to be certain that we have
26 the data system necessary to accomplish this. And the
27 variability just on the basis of studies being done in
28 the Los Angeles area, it turns out to be a great deal

1 of variability and even a difference, as I understand
2 it, between the specialty society depending upon
3 (inaudible), what's the right frequency of certain
4 kinds of (inaudible).

5 So I think one of the questions is whose
6 protocol and whose standard? Which specialty society?
7 Is it the health plan? Medical group? IPA? And how
8 does the individual physician figure that out? Which
9 standard are they being asked to apply, the specialty
10 society or which?

11 I think that a recommendation that I
12 would be personally more comfortable with is a
13 recommendation that basically says we ought to come to
14 some standards for pre-authorization review, that we
15 need a process of making those decisions.
16 Fundamentally they're coverage decisions. They're
17 decisions about what's covered under the health plan,
18 and we keep coming back to this point.

19 It's a decision about is this a covered
20 service under the health plan that was purchased by the
21 employer? And that sometimes is a different decision
22 than clinical appropriateness of the treatment
23 (inaudible). So I think those would pretty much be my
24 comments. I would be interested in a response.

25 DR. ALPERT: Starting at the end and
26 trying to go back as far as I can remember, the
27 coverage treatment debate is one that will go on for a
28 long time. Actually, the fourth recommendation with

1 regard to the language is aimed at that. It's to try
2 to demystify that because that's an area that right now
3 has to be debated in courts sometimes and sometimes it
4 can't be debated in courts. It's a subject of debate.

5 If we had very clear delineations -- at
6 any given issue, I don't have a problem with it. If
7 our transplants are not covered and someone needs a
8 heart transplant, then it's not covered. If heart
9 disease is covered and then a decision is made as to
10 whether or not somebody needs a heart transplant or
11 not, that's a medical debate. We are not the court of
12 last resort to decide some of the things that happen.

13 The recommendations -- in the interest of
14 brevity, the recommendations were carefully developed,
15 and that's why there are five. To try to take into
16 account most of the other concerns, that's why the
17 two-year probationary period was put there for the
18 issues of other than the absolute most compelling
19 populations.

20 It's why the -- it wasn't immediate for
21 everything and there is no mandate up until a few
22 years. That's why I was asking for advice as to 2000,
23 2001, whenever. So we're trying to build in this
24 versatility. The reality is this area has been
25 earmarked as a massive source of problems in the
26 system.

27 CHAIRMAN ENTHOVEN: I think by
28 implication Ron was offering a friendly amendment

1 that -- recognizing that prior authorization and
2 concurrent review are very two different things, and he
3 was offering a friendly amendment that we take out
4 "concurrent review."

5 Do you accept that as friendly or should
6 we --

7 DR. ALPERT: If it produces a loophole to
8 allow what's happening now to continue to go on, then,
9 no. If --

10 CHAIRMAN ENTHOVEN: This is once the
11 patient has been operated on and now they're in the
12 hospital, a concurrent review is --

13 DR. SPURLOCK: I think they're separate
14 issues, but the principle should be the same. If
15 they're in the hospital and you've already sort of
16 proven them (inaudible) x, y, z to z's, then you've
17 been pre-authorized to do the procedures.

18 I'd like to really quickly address two of
19 Ron's points. I think the issue about the PPO versus
20 the HMO, it's interesting to me that many HMO's that
21 have capitated providers, they actually don't have
22 access to be able to do this. This has to be done in
23 the medical group or IPA level.

24 Those that have claims based, while a
25 claim is not good, entire data is good. (Inaudible)
26 actually have the ability to do this with outcomes
27 using those encounter data (inaudible). So I don't
28 think it necessarily forces a PPO to an HMO.

1 As far as the coverage decision, I think
2 it's a very good distinction to make. I would say that
3 the principle (inaudible) could apply in that resort.
4 Physicians who have practiced in such a way (inaudible)
5 this group of patients, so if I'm in x, y, z health
6 plan and I know they don't cover this certain procedure
7 and I've never authorized that or never done that, that
8 there should be some (inaudible) utilization pattern.

9 I don't think it necessarily says we're
10 always up against the coverage decision. If a
11 physician has demonstrated their practice pattern,
12 they're not up against the coverage decision but
13 they're in that care of patient.

14 DR. ALPERT: With regard to that, in the
15 case I presented where the patient's at the pediatric
16 oncologist, that could easily be viewed as this is
17 concurrent review because now the patient is at the
18 oncologist's office and now we'll review the
19 recommendation (inaudible).

20 CHAIRMAN ENTHOVEN: I'm going to call on
21 myself now, just a few very quick comments.

22 The first, I agree with Ron, that it
23 seems to me you need to have encounter data first. One
24 of the problems is the HMOs just can't do this now
25 because they don't have the encounter data which seemed
26 like this ought to be qualified for that. But until
27 they get counterdata, they have until the end of a
28 statistical basis to do it.

1 Secondly, one excellent HMO, pioneer HMO
2 with which I'm well acquainted, when it comes to
3 CABG's, for example, they have a kind of cardiology
4 review board, and before a case goes to surgery, the
5 case is presented and debated by a group of
6 cardiologists and surgeons and so forth in order to get
7 a group opinion on it. And I hope that we wouldn't
8 somehow be trying to outlaw that because that's like
9 not only a second opinion, you're getting a multiple
10 opinion, but I hope we wouldn't be outlawing that in
11 this process.

12 DR. ALPERT: I don't personally see this
13 as outlawing exactly what you've said. What you've
14 said I heard is somebody with a heart disease that it
15 has been suggested that they have heart surgery and
16 cardiologists and heart surgeons opining on that.

17 CHAIRMAN ENTHOVEN: Right.

18 DR. ALPERT: If it took three months or
19 something for that to happen, then --

20 DR. SPURLOCK: It would happen if we
21 preauthorize that committee process. I see that
22 happening in many, many cardiology groups. So again,
23 the whole notion is that that could be the component
24 that then goes ahead with authorization.

25 CHAIRMAN ENTHOVEN: Somebody could
26 interpret that as prior authorization, but you
27 wouldn't.

28 Are you going to comment, J.D.?

1 DR. NORTHWAY: I want to comment on the
2 first one. Because someone doesn't have the data, I'm
3 not sure it gives them the right to say, "No."

4 CHAIRMAN ENTHOVEN: But it doesn't -- but
5 it may not give the right to -- they just don't have
6 the basis for a gold card or visa card.

7 DR. SPURLOCK: We have a lot of
8 utilization data. In fact, many of the medical groups,
9 as I said earlier, have forgone prior authorization
10 once they've been capitated simply because they have
11 the provision to be able to do those things.

12 CHAIRMAN ENTHOVEN: But I understand from
13 the carrier HMOs that many of them get little or no
14 encounter data from any of their groups.

15 Next point just quickly --

16 MR. ZATKIN: Did you get an answer to the
17 question about the group review?

18 CHAIRMAN ENTHOVEN: Well, maybe in the
19 working out of wording then we'll do something to make
20 clear that we're not talking about established review
21 committees.

22 DR. ALPERT: I agree that there could be
23 some working out from there. I see this as a first
24 step and then there are lots of places here, i.e., the
25 two years, not only the two-year probationary period
26 but the years before this has to be implemented.
27 There is some big time frame in here for this to be
28 worked out.

1 CHAIRMAN ENTHOVEN: So if this medical
2 group happens to establish a cardiology review
3 committee, that's not going to be outlawed?

4 DR. ALPERT: I'll just take that
5 specifically. In the period of time between let's say
6 the Legislature says this is a good idea and there is
7 still nothing mandated and so in this two-year period
8 or three-year period, whatever it is, of working out
9 how it's going to be done, the incorporation that has
10 been established is excellent. It would easily fit
11 into the --

12 CHAIRMAN ENTHOVEN: Okay.

13 DR. ALPERT: -- plans.

14 DR. SPURLOCK: Essentially it's a
15 guideline. If the cardiologist went through a group
16 and was thumbs out that there would be no further prior
17 authorization (inaudible), I think -- or it won't
18 happen necessarily beforehand.

19 CHAIRMAN ENTHOVEN: A quick comment. I
20 do believe in my honest judgment that this would
21 substantially shift the competitive positions between
22 prepaid prepractice and individual practice based
23 plans. So if you want that to happen, I think that's a
24 consequence. I think it would be a lot harder for
25 health plans and others compared to prepaid
26 prepractice.

27 DR. NORTHWAY: Could you amplify that a
28 little bit. I'm not sure I understood what you said.

1 CHAIRMAN ENTHOVEN: Well, again, one of
2 the large established pioneering prepaid prepractices
3 that we're not supposed to mention doesn't do prior
4 authorization because they select their doctors very
5 carefully. They do all the good things you talked
6 about. Retrospectively they feed doctors how they're
7 doing against norms in a professional supported way.

8 But when you get to HMOs that depend on
9 physicians in individual practice, they do rely much
10 more heavily on things like prior authorization as we
11 heard from Dr. Aieda (phonetic) of Lifeguard. Although
12 Dr. Aieda gold cards some physicians for some
13 practices, I doubt that it's some physicians for all
14 practices. In many cases they do use prior
15 authorizations.

16 So all I'm saying is you will damage
17 their competitive position because you will weaken one
18 of their most important utilization management tools.
19 So feel free to support me if you want.

20 DR. ALPERT: I disagree. I think that
21 the system -- that, if they show that kind of
22 excellence, there's a plumbing of leeway for them to
23 demonstrate that and to incorporate that into the plans
24 to present to the Legislature that this is what we're
25 doing.

26 CHAIRMAN ENTHOVEN: The fourth comment,
27 briefly, I think about -- I wondered how it will play
28 against something like the Kriski (phonetic) case.

1 Because the conventionalism here is a good thing is
2 when the good doctors do the right thing which they
3 always do and to prevent the evil HMO from reaching in
4 and messing that up.

5 Harry and I were talking before the
6 meeting, I was congratulating him on his appearance in
7 the "Wall Street Journal" and saying unfortunately this
8 is a case in which a prestigious medical group was
9 determined to do the wrong thing.

10 And the fault was that the HMO didn't
11 reach in and tell him, "You can't do that. We're going
12 to insist you do it differently"; that is, how a clinic
13 wanted to use a urologist who had not operated on
14 children and what needed to have been done is to get in
15 and say, "No, we're going to make you refer this to
16 proficient physicians."

17 So I want to be careful to recognize that
18 sometimes HMOs have a legitimate function to reach in
19 to make the right thing be done.

20 DR. ALPERT: I think everything you say
21 is true. I don't think it --

22 CHAIRMAN ENTHOVEN: We really have to
23 move to vote on this because we're -- our time is
24 getting to be faint. Do you want to vote on this --

25 MS. FARBER: I want to say something.
26 The discussion that you were having around whether or
27 not an HMO issued gold card would preclude the normal
28 utilization review and quality assurance activities

1 that occurred within a medical group or a hospital
2 medical center need to be reassured that they don't and
3 that hospitals and medical groups never substitute the
4 judgment of the HMO and their mandates (inaudible).
5 It's a very serious responsibility to do this according
6 to the standards of practice in their community.

7 CHAIRMAN ENTHOVEN: Thank you.

8 All right. Do you want to vote on all of
9 one or one A, B, C? I mean, these are straw polls to
10 get the sense of the --

11 DR. ALPERT: It doesn't matter to me.

12 CHAIRMAN ENTHOVEN: How should we --

13 MR. LEE: Why don't you run through each
14 of them very quickly.

15 CHAIRMAN ENTHOVEN: Should we run through
16 them?

17 MR. LEE: Yes

18 CHAIRMAN ENTHOVEN: One, a Task Force --

19 MR. LEE: We don't need to read them
20 unless people need that.

21 CHAIRMAN ENTHOVEN: 1A, all in favor.

22 (Committee voting.)

23 CHAIRMAN ENTHOVEN: All opposed.

24 (Committee voting.)

25 MR. LEE: Could you call the number out.

26 How many voted for that?

27 CHAIRMAN ENTHOVEN: 14.

28 I understand we're not counting the

1 people who are not actual members. We're trying to get
2 a feel for the voting members at the end.

3 Secondly --

4 MS. GRIFFITHS: Mr. Chairman, could I
5 pose a question?

6 CHAIRMAN ENTHOVEN: Yes.

7 MS. GRIFFITHS: My understanding was with
8 the straw votes that the alternates could vote. That
9 was our purpose in having them here. We carefully
10 chose alternates who share the views of the people who
11 they're sitting in for.

12 DR. ROMERO: We never formalized this,
13 but I don't have any disagreement with that.

14 MS. GRIFFITHS: That's why we carefully
15 chose --

16 MR. WILLIAMS: I would respectfully
17 disagree with you. If you don't have an alternate --

18 MR. LEE: If I may, the main reason that
19 we're having a straw vote is to see what comes back in
20 a formal vote. I think everybody would agree without
21 doing that, this will come back for a formal vote.

22 There's not very strong opposition; so in this
23 situation, it doesn't matter. If we get to something
24 where it's seven and seven, we can talk about it. In
25 this circumstance, unless you think this shouldn't come
26 back --

27 MR. WILLIAMS: I think we should use a
28 level playing field for all Task Force members. If

1 they can't come, they get to influence the process
2 through an alternate versus those who don't have an
3 alternate.

4 MR. PEREZ: I think we need to clarify
5 this issue now because this is an issue that it's clear
6 that the votes of the alternates are not going to make
7 a big difference instead of coming back at a point
8 where those votes are going to make a difference and
9 have our decision based on whether or not we like the
10 vote of the alternate.

11 We should really just clarify it right
12 now. And I'd ask that the Chair count the votes of the
13 alternates. Obviously they're not binding votes.
14 We'll come back and take binding votes later. It gives
15 us a sense of where we are and where the alternates are
16 coming from, representing the folks who couldn't be
17 here today.

18 CHAIRMAN ENTHOVEN: All right. Fine.
19 Done.

20 With that, 1B read, 1B as modified.

21 All in favor?

22 (Committee voting.)

23 We have a majority. Done.

24 1C. These are with the amendments that
25 have been discussed, of course, which we've had read
26 back to us.

27 Those in favor?

28 (Committee voting.)

1 We have a majority.
2 1D. Those in favor.
3 (Committee voting.)
4 Majority in favor.
5 And 1E, those in favor.
6 (Committee voting.)
7 Okay. Majority.
8 We'll move on to Recommendation 2.
9 DR. SPURLOCK: Thank you, Mr. Chairman.
10 I wanted to make a preface on
11 Recommendation 2. This issue came from outside our ERG
12 and then was subsequently discussed within our ERG to
13 make sure we deal with the situation.
14 As you can see, the first recommendation
15 attempts to help medical groups that have 15 or more
16 formularies by which they have to (inaudible) prescribe
17 for their patients. I have many colleagues who do do
18 that. It's hard to know (inaudible) when they leave
19 the office and what it does is it creates huge amounts
20 of paperwork and huge amounts of time constraints that
21 take away from actually caring for patients because you
22 have to always be on the phone to find out if this is
23 the formulary for that patient.
24 More importantly, I want to make a
25 general comment on formularies in general because this
26 issue is so important. A formulary in its most basic
27 sense is nothing but a guideline. It really is just a
28 guideline in the pharmaceutical area.

1 Part of the reason the guideline was
2 developed is because the FDA approves what's called
3 Category 3b drugs. Those are drugs that (inaudible)
4 with no clinically significant or any difference
5 between the compounds. And as Phil Romero would say,
6 this is like a substitute.

7 So for many, many drugs, there are
8 (inaudible) components to them that can actually safely
9 use the distinguished (inaudible) accept one different
10 formulary for the various categories of drugs. The
11 whole idea behind recommendation C was to streamline
12 the process at the treatment level, not necessarily
13 simplify the process (inaudible) but simplify the
14 process for the patient and the physician (inaudible)
15 when they're trying to decide which drug makes the most
16 sense for their clinical condition.

17 I would say that we need to add in here
18 some language that Peter Lee and I talked about that we
19 would add on the second line. I'll read it from the
20 beginning, "Health plans should permit medical groups
21 or groups of -- groups capable of (inaudible)," and
22 then insert "clinical management."

23 And what this is attempting to ensure is
24 that you don't have five personal groups coming up
25 formulating on their own. You actually have a process
26 and clinical justification for how the formula is
27 developed among the medical group. And the process
28 should be one that is accepted, and we'll talk about

1 that in a minute.

2 In addition, the same clinical language
3 that we added to the second to the last line in
4 Recommendation A, so if the last line reads, "A
5 (inaudible) should oversee the medical group's clinical
6 administrative and financial capacity for managing the
7 pharmacy benefit."

8 Basically there's an oversight to make
9 sure that, in fact, medical groups are using a process.
10 That's why they accepted this permanent formulary.
11 They're not making fly-by-night guidelines in order to
12 stay on top. In fact, they considered all the clinical
13 ramifications.

14 On the notion of one guideline fits all,
15 I think it's clear that, to develop guidelines, that
16 there are many ways to skin a cat in many clinical
17 situations. So what makes the most sense is that a
18 group (inaudible) they have all the input in how those
19 guidelines are developed. That doesn't mean you can't
20 use different drugs or different processes to
21 accomplish the same end.

22 In the medical practice, we have a
23 significant amount of overlap and a certain amount of
24 uncertainty about which way is the best. If there is
25 one that clearly demonstrates the most effective use of
26 a pharmaceutical, then that data should obviously be
27 used. Absent that data, we want to have the
28 flexibility in the process at the medical group level.

1 The second recommendation is basically to
2 make sure that the product (inaudible). We want to
3 make sure that the process includes the sense from the
4 practicing plan group, and the people actually have to
5 employ it when health plans make formularies outside
6 the medical group process. Peter Lee substituted
7 (inaudible) for all of us, and I can agree with most of
8 the recommendations. I would make minor modifications,
9 and I don't have that paper in front of me now.

10 I would say, Recommendation A, that the
11 publishing of the formulas have been periodic and we
12 can't constantly publish a process because it's so
13 intensive when drugs are -- they come off and on very
14 quickly. A good example of that is Quinine, the drug
15 taken off the market. Six months later it was put back
16 on the market. You used to be able to buy Quinine over
17 the counter. Because of the problem with leukemia, it
18 was taken off the market. After further review, it was
19 put back on the market.

20 And the last one, the language, "When a
21 health plan removes the drug from the formula, it must
22 allow the patient to continue (inaudible) ongoing
23 condition unless the treating physician prescribes the
24 patient a new agent."

25 And basically I think that gets out what
26 Peter is talking about in the parentheses part. I
27 don't think that "inappropriate" is the right word.
28 (Inaudible.)

1 And the rest -- I can discuss the rest of
2 the recommendations on the formal issue that Peter
3 addressed to the Task Force.

4 CHAIRMAN ENTHOVEN: Let's see, Bruce,
5 could we just get the wording changes exactly.

6 You don't change in A?

7 DR. SPURLOCK: All I add is "must
8 periodically publish."

9 CHAIRMAN ENTHOVEN: Okay. Thank you.

10 DR. SPURLOCK: On the last I would just
11 delete the parentheses, and I would say "unless the
12 pretreating physician changes the prescription."

13 CHAIRMAN ENTHOVEN: That's on the last
14 one?

15 MR. LEE: No. D. Second to the last
16 one.

17 DR. SPURLOCK: This --

18 CHAIRMAN ENTHOVEN: I want to just get
19 the words here for the purpose of the scribe.

20 (Reviewing document.)

21 Unless --

22 DR. SPURLOCK: Unless the treating
23 physician changes the prescription.

24 MR. LEE: Al, as much as we've all got a
25 copy of the paper, some of the members don't have this
26 in front of them. I didn't bring another extra set of
27 copies. If I could help, I could walk you briefly
28 without reading verbatim the main points, then I

1 recommend we add in front of the two recommendations
2 that are part of this ERG. Is that okay?

3 MS. GRIFFITHS: Mr. Chairman, I would
4 appreciate that. I don't have a document being
5 referred to and I think several other people don't as
6 well. I'm having a difficult time following.

7 CHAIRMAN ENTHOVEN: I am, too.

8 Peter, I guess you need to read this for
9 the record.

10 MR. LEE: The background is formulary
11 prescription issues are one of the major issues of
12 confusion that consumers have. And it's also an issue
13 with health plans and other groups that (inaudible),
14 and I think there is some agreement on what might need
15 to be done. I thought it would be very helpful for the
16 Task Force to acknowledge what we heard in public
17 testimony and recently seen concerning consumers as a
18 major issue of confusion and problem.

19 I recommend it be inserted in front of
20 Recommendation 2A are the following, "The Governor and
21 the Legislature should ensure that consumers are fully
22 informed of their rights to prescription drugs offered
23 by health plans and those rights should include but not
24 be limited to the following."

25 First, "all health plans that offer
26 prescription drug benefits and use a formulary and
27 their designees, whether pharmaceutical benefit
28 managers or medical groups, must periodically publish

1 their formulary list and make them available to any
2 member of the public upon request."
3 "B. All health plans that offer
4 prescription drug benefits and use a formulary and
5 their designees, et cetera, must publish the process by
6 which the formulary is developed and reviewed. Health
7 plans and their designees whether managers or medical
8 groups must have in place and make known to consumers
9 commonly accepted (inaudible) by which physicians and
10 patients -- and patients may get quick approval for
11 medically necessary non-formulary drugs."

12 "D. When a health plan removes the drug
13 from the formulary, they must allow the patient to
14 continue receiving the removed drug for an ongoing
15 condition," and this is what Bruce amended this to
16 read, "unless the treating physician" --

17 DR. SPURLOCK: -- "changes the
18 prescription."

19 MR. LEE: -- "changes the prescription."

20 CHAIRMAN ENTHOVEN: And take out the rest
21 of that about unsafe?

22 MR. LEE: Right. And the final is "the
23 agency responsible for regulated health plans should be
24 directed to periodically investigate and publish a
25 report on health plans contracted medical groups'
26 compliance with these recommendations.

27 CHAIRMAN ENTHOVEN: In the interest of
28 time, I'd like to without objection be able to manage

1 the discussion by asking, if a couple of members are
2 particularly opposed, to let them have their day in
3 court and then try to move this quickly to a vote.

4 Brad?

5 DR. GILBERT: I'm actually in support of
6 all of Peter.'s I have one question when you say in
7 number --

8 CHAIRMAN ENTHOVEN: I was asking for who
9 were opposed.

10 DR. GILBERT: I'm opposed to 2A. I need
11 a clarification on this. I'm opposed to 2A.

12 Peter, physicians and patients may secure
13 quick approval that the prescription is done by the
14 providers; so the patient on there would need to
15 (inaudible). The objection I have to 2A is the bad
16 decisions that have been made around --

17 MR. LEE: You're talking about the 2A
18 here?

19 DR. GILBERT: Yes. The bad decisions
20 that I think have been made around pharmaceuticals are
21 economic ones, whether it's some benefit to the
22 entities applying for medication. From a financial
23 benefit, they're not to put medication A on but put
24 medication B on even if A is, in fact, the most
25 therapeutic and potentially the most cost-effective if
26 you don't include rebates or discounts.

27 My concern about medical groups, bringing
28 it down to the medical group level, is that same

1 economic pressure could, in fact, be worse in some ways
2 because there would be direct economic benefit and two
3 individuals who own that corporation (inaudible).

4 So I think we can use Peter's outline to
5 structure the process to make sure the formularies are
6 created appropriately and that there's a quick
7 acceptability to get exception for medically necessary
8 drugs. And I would just agree with getting that down
9 to the medical group in terms of them being able to set
10 their own formula.

11 CHAIRMAN ENTHOVEN: Nancy?

12 MS. FARBER: I would like to offer a
13 suggestion to B on Peter's paper that not only must
14 they publish the process by which the formulary is
15 developed and reviewed but also disclose when
16 substantial discounts have been given to the health
17 plan that are not passed on to the physician group that
18 has to manage the risk.

19 DR. DUFFY: They should also let you know
20 who's on the committee. Because "Dateline" currently
21 interviewed me just like Jim Leary spoke to
22 Dr. Gallegos last week. My patient wouldn't go. They
23 were very interested in this issue. It's a very hot
24 issue in the country at the present time. And my
25 patient tried to get who restricted the drugs, and they
26 would not tell her in the HMO.

27 CHAIRMAN ENTHOVEN: On the question of
28 disclosure, you're going to run into the whole question

1 of proprietary business information, and pharmaceutical
2 companies will be a lot harder to persuade the discount
3 if they have to disclose it as part of an interest in
4 an individual deal. If the medical group is at risk,
5 then of course presumably the medical group takes
6 the --

7 MS. FARBER: No. That's not what's
8 currently happening now. A lot of the reasons why
9 pharmaceuticals are the hardest part for physician
10 groups at risk to manage the expense and the area in
11 which they routinely exceed their (inaudible) is
12 because the formulary was stipulated by the health plan
13 who enjoys a discount that is not passed on to the
14 medical group under the premise that this would be a
15 kickback.

16 CHAIRMAN ENTHOVEN: Oh. That's an
17 interesting -- I see. Nancy is raising a point -- you
18 mean legally if the medical group created the
19 formulary --

20 MS. FARBER: No. The health plan
21 stipulates to the formulary in some instances.

22 CHAIRMAN ENTHOVEN: Let's talk about the
23 case proposed here in Recommendation 2A. Let's say a
24 group of -- let's say AMGA, for example, said to me
25 they would like to create their own -- the medical
26 group in California named AMGA would like to create
27 their own formulary and all their medical groups would
28 use it, then they would negotiate it and presumably

1 they would get the discount.

2 MS. FARBER: Well, if they're at risk, I
3 mean, sway the discount. That's fine. The portion of
4 this bothering me is when the health plan negotiates
5 with a pharmaceutical house, stipulates their drug.

6 CHAIRMAN ENTHOVEN: The intent of 2A is
7 to get it to be what you called just fine, that is, the
8 medical groups do it and they would get the discount.

9 MS. FARBER: Would they routinely get the
10 discounts and this would then prohibit plans from
11 taking money from the pharmaceutical company? I don't
12 think that's what that says.

13 CHAIRMAN ENTHOVEN: Well, if they
14 developed their own formulary, then they're in a
15 position to negotiate for discounts. If they developed
16 a formulary, the health plan in that case would not be
17 in a position to negotiate for discounts because they
18 wouldn't be controlling it anymore. It's implicit in
19 it, but if it would improve from your point of view, it
20 could be made explicit.

21 MS. FARBER: I would like it made
22 explicit. It would improve it from my point of view.

23 CHAIRMAN ENTHOVEN: Okay. Including
24 discounts. Health plans should permit medical groups
25 or groups capable of consuming management financial
26 risk for drug formulary to retain the decision making
27 authority for their patients and to receive -- and to
28 negotiate discounts and -- received discounts.

1 Is there any objection to that? Is that
2 a friendly amendment? I had understood this was
3 implicit in it. Now we'll get on to the merits.

4 Ron.

5 MR. WILLIAMS: Let me first agree with
6 everything that was said earlier, Brad, about the
7 inherent conflict with physicians. I think this would
8 be a tremendous conflict. I think -- I would also say
9 I think Peter's recommendations in his A through E also
10 (inaudible) we ought to do or be supportive of.

11 I think in the original recommendations,
12 I think that 2E is not something I think we would be
13 supportive of or the industry as a whole. 2A is not
14 something that we or the industry would be supportive
15 of. When we have to file or file with our regulator,
16 we have to say, "What's in the formulary? How does it
17 work?"

18 If the formulary is opposed of their
19 amalgamation of 150 different medical groups'
20 formularies, how do you say to a member under any
21 circumstance what is it they are buying in the way of
22 access to a very important benefit?

23 I think the process of developing the
24 formulary would require substantial critical input. I
25 think all (inaudible) who participate is perfectly
26 acceptable assuming there isn't some peer review
27 confidentiality issues.

28 But I think that the concept that a

1 health plan would have a formulary oppose or whatever
2 formulary 150 different medical groups, it would be an
3 untenable kind of situation, the point of view of what
4 you take to a customer, let's say to a market, let's
5 say to a vendor, this is the kind of quality
6 (inaudible).

7 And I appreciate Nancy's comments. But I
8 think, with everything that's negotiated, there is a
9 proprietary fee schedule associated with it. There are
10 bill charges and then a discount off the bill charges,
11 whether that's negotiations with the hospital,
12 negotiations with the physicians or negotiations with
13 the pharmaceutical companies.

14 MS. FARBER: I'm not suggesting that the
15 amount of discount fee occur, just that it has
16 occurred.

17 DR. SPURLOCK: I just want to respond to
18 the notion that there are 150 different medical groups
19 making out formularies for that year. It seems -- I
20 have some cognitive dissidence on this idea that health
21 plans sell pharmacy benefits. If they're actually
22 going to sell an individual treating pharmaceuticals,
23 many times we don't do treatment decisions, we just do
24 coverage decisions.

25 And even though the pharmaceutical
26 decision is a treatment decision that the individual
27 physician makes, it seems like there is something not
28 resonating in my head. On the one hand you say that

1 and so on the other hand you say (inaudible).

2 I think the idea here is to keep it at
3 the treatment level and that, if you're selling
4 something to the public, what you're selling is a
5 pharmacy benefit that appropriately treats your
6 pharmaceutical and that need.

7 And that those needs are determined at
8 the treatment level by the group of people that are
9 doing that. There are 50 different ways to make
10 pharmaceutical decisions. The best example is the
11 non-steroidal category. There are about 20 different
12 non-steroidal anti-inflammatory drugs that have
13 marginal, if any, difference between them.

14 To say that one group has you use this
15 drug and another health plan says you have to use this
16 group, it's only because they've been able to negotiate
17 discounts on those drugs because they're like
18 substitutes. It seems crazy.

19 The medical group should not be able to
20 do that and see the things that Nancy talked about,
21 being able to negotiate like (inaudible). Because
22 that's, in fact, what they are. We can have problems
23 with other category drugs. There are lots of mistakes.
24 It's not independent of the medical group or the health
25 plan making those bad decisions.

26 MR. WILLIAMS: They can always dispense
27 it.

28 CHAIRMAN ENTHOVEN: Michael Shapiro.

1 MR. SHAPIRO: We've had oversight
2 hearings on this issue for two years. The items in
3 Peter's list have reached consensus at least among the
4 stakeholders and Legislature including the health plan
5 industry has endorsed those.

6 2A is very controversial. I've sent
7 material to the staff including "Wall Street Journal"
8 articles, "Sacramento Bee" articles. We have a
9 complaint received from Consumers of Quality Care
10 because most of the medical groups are incapable of
11 dealing with the clinical issues involving formularies.
12 Those that have been delegated have been highly
13 criticized and, in effect, the plans have been
14 criticized.

15 For medical groups, their formulary is
16 red light, green light because they're budget
17 incapacitated and they have -- they do not use P and T
18 committees, pharmaceutical -- the committees that look
19 at outcome performance. They're unfortunately driven
20 by economic pressure and they're not there yet.

21 So my biggest concern with A is the
22 limited discussion of the clinical issue that needs to
23 be overseen by the regulator and that the health plans
24 need to worry about -- because you're held accountable
25 for the medical groups. The complaint you have in your
26 document from Consumers on Quality Care are formularies
27 that are much more restrictive than the plan's
28 formularies because the plans have cut the discounts,

1 the plans have got the resources.
2 They have, even though they're
3 criticized, fairly broad formularies. They're now
4 getting oversight to the P and T committees. The
5 medical groups under a budget have been limiting access
6 to drugs that are on the plans' formularies because
7 they do not have the benefits currently that the plans
8 have.

9 Until you can deal with all the issues,
10 you run the risk of medical groups who are under
11 financial pressure, making formulary decisions without
12 the benefit of clinical outcome oversight of P and T
13 committees and actually restricting formularies that
14 are otherwise broader than the plans negotiated. I'm
15 not saying it can't be done, but it's a controversy
16 that we have not yet been able to resolve in the
17 consumer's interest.

18 Now, the related problem of medical
19 groups having 15 formularies is a serious one, but the
20 answer may not be to let them do their own formulary
21 until we determine that we can deal with the clinical
22 issues, the P and T committee oversight and other
23 things that only the very largest medical groups are
24 capable of doing.

25 So I just put a red flag out there that
26 the one addition of the term "clinical" with the
27 absence -- the plans now have to use P and T committees
28 for the most part. Those P and T committees -- and

1 each of their decisions is scrutinized when they're
2 pending legislation that I need to see in the
3 legislative oversight equal scrutiny of medical groups
4 using those P and T committees, getting that oversight
5 by the regulator before there would be assurance by the
6 consumers that are calling up because they're cut off
7 from drugs that these were decisions made based on
8 medical efficacy and not money.

9 This is a very controversial issue. The
10 plans will suffer if the medical groups don't do a good
11 job.

12 CHAIRMAN ENTHOVEN: Thank you.

13 Diane Griffiths.

14 MS. GRIFFITHS: Much of my concern has
15 been expressed by Ron and Michael. I have a serious
16 concern about the administrative capacity of multiple
17 medical groups to adopt their own formularies. To the
18 extent it causes a lot of problems with patients, the
19 proliferation of the formularies is not the way to go.

20 I would be reluctant to support the
21 recommendation as stated. But the proponents of it
22 raised some interesting issues, and I would propose
23 something along the lines of a pilot project look at it
24 closely, but I couldn't support the full-blown
25 recommendation at this time.

26 CHAIRMAN ENTHOVEN: It's really very
27 difficult for me to express agreement with Michael, but
28 while my heart and my economic intuition is in favor of

1 the physicians who are treating the patients being the
2 ones who make the decisions because it's a chosen and
3 effective drug, they've got that patient back in their
4 office the next day saying, "Doctor, you didn't cure
5 me."

6 But I think what Michael is saying has a
7 lot of truth. We aren't opposed to other medical
8 groups being able to do what the Permanente medical
9 groups do because -- or they have the resources to have
10 P and T committees that do all the research and
11 everything else.

12 I'd like to be see if we can start taking
13 straw votes. May I put before the house first the
14 modified version of Peter Lee's -- as modified in
15 discussion --

16 VICE CHAIRMAN KERR: I was going to move
17 that we replace the paper's 2A with Peter's A
18 through E.

19 MR. LEE: I think the 2A as there, since
20 we aren't voting formerly, I'd suggest to vote on the
21 blanket of my A through E first and then do a separate
22 on the other. That will sort of mix them up. I don't
23 think we need to -- my guess is to go through A
24 through E. I don't think we need to go through the
25 specifics of the A through I. I suggest we go --

26 CHAIRMAN ENTHOVEN: The Chairman is going
27 to wield his arbitrary authority and say we're going to
28 vote first on just the adoption of Peter Lee's package

1 as modified. All in favor, raise their right hand.

2 (Committee voting.)

3 Thank you. That's been the majority.

4 Secondly, then, we will take a straw vote

5 on -- well, let's put it as all in favor of keeping

6 recommendations 2A and B as -- with the Nancy Farber

7 modification to negotiate received discounts with

8 groups' clinical administrative and financial capacity.

9 With those modifications, all in favor,

10 please raise your right hand.

11 MS. FARBER: I didn't understand.

12 CHAIRMAN ENTHOVEN: The recommendations

13 as in the original paper, 2A and two B, 2A would be

14 revised at the end of the first sentence to add "and to

15 negotiate received discounts." The last sentence would

16 be revised to read "the lead HMO regulatory agency

17 should oversee the medical group's clinical

18 administrative and financial capacity and ability to

19 bear the financial risks for managing the pharmacy

20 benefit."

21 These go together. So all in favor of

22 that package of recommendations, please raise your

23 right hand.

24 MS. FARBER: I think there is some

25 confusion about where I intended my amendment to be

26 placed.

27 CHAIRMAN ENTHOVEN: Nancy, what I

28 understood is you want it to say if the medical groups

1 do assume financial risk to create a formulary, then --
2 and negotiate drugs, then they would be ones who would
3 receive the discounts.

4 MS. FARBER: I guess I assumed and should
5 have clarified that amendment would have appeared in
6 Peter's paper under B.

7 CHAIRMAN ENTHOVEN: Oh.

8 MS. FARBER: Perhaps --

9 CHAIRMAN ENTHOVEN: Let me just read it
10 (reviewing document).

11 MS. FARBER: Then it would be an addition
12 or modification to be in Peter's paper dated
13 November 19.

14 CHAIRMAN ENTHOVEN: Peter's paper under B
15 talks about publishing the process by which their
16 formularies are developed and reviewed.

17 MS. FARBER: What I asked for is to be
18 included in disclosure --

19 CHAIRMAN ENTHOVEN: Oh. Plus disclosure
20 discounts.

21 MS. FARBER: Not the dollar amount, just
22 that that has occurred. I think the physician groups
23 have to know, when they're managing a formulary, that
24 they're mandated by a health plan and they have to take
25 (inaudible) discount has been taken up front by the
26 health plan. They have to know that or they can't
27 manage their --

28 CHAIRMAN ENTHOVEN: Okay. Let me -- I

1 want to ask for a straw vote. Going back to Peter
2 Lee's November 19th memo, Item B, the Farber amendment
3 would add at the end of Item B "and disclosure of
4 existence of discounts but not the dollar amounts."

5 All in favor, please raise your right
6 hand.

7 (Committee voting.)

8 All opposed?

9 (Committee voting.)

10 There was eleven to nine in favor of
11 adding those words, but it's still not a majority.

12 MR. PEREZ: Mr. Chairman, some of us -- I
13 for one didn't vote on that. I came in partway through
14 some of the conversation. I didn't feel comfortable.
15 I wouldn't want my lack of voting to be seen as
16 opposition to it.

17 MR. LEE: Could I suggest that that issue
18 be -- Nancy be prepared to bring that back at the next
19 meeting to add it again? It was sort of a split at
20 this point. At the next meeting, we'll actually get a
21 final to consider it and if there's information that
22 could inform us on that vote better between now and
23 then, I certainly welcome that.

24 MS. FARBER: Peter, what are you asking
25 me to do?

26 MR. LEE: That what is carried through is
27 the unamended language and you're welcome to and I
28 encourage you to bring it up again at the next meeting,

1 to add your language again for a formal vote, that if
2 you have information that could convince those of us
3 that vote for it or are uncertain about these issues,
4 let us know.

5 MS. FARBER: I listened with great care
6 to what Michael wanted to say, and he's talking about
7 groups can't manage. Well, they can't if they're set
8 up economically not to.

9 CHAIRMAN ENTHOVEN: We're going to vote
10 on that issue.

11 DR. NORTHWAY: I didn't vote on this
12 because I didn't have -- I guess I'm one of the people
13 in this room who didn't have the paper in front of
14 them, which I find very offensive. I mean, how can
15 some people have in front of them -- know what they're
16 voting on and some of us not and then you expect us to
17 vote? I'm just not going to vote under those
18 circumstances, Al.

19 CHAIRMAN ENTHOVEN: J.D., I regret that
20 you didn't. When the meeting began, I didn't either.
21 But I recognize that, in the flood of faxes that came
22 in the other day, this was probably there.

23 DR. RODRIGUEZ-TRIAS: This was
24 distributed --

25 MS. DECKER: This was distributed at the
26 last meeting.

27 CHAIRMAN ENTHOVEN: We'll go back to the
28 original paper, Recommendation 2, which I propose that

1 we have an up or down vote on the whole thing, on A and

2 B, because they really go together. So

3 Recommendation 2 --

4 MR. LEE: I don't think they do go

5 together. They're very separate issues, if I may.

6 CHAIRMAN ENTHOVEN: (Reviewing document.)

7 All right. Sorry. Okay. Fine. So the

8 Recommendation 2A, all in favor -- I read the

9 modifications.

10 DR. NORTHWAY: Didn't we just vote on

11 that?

12 CHAIRMAN ENTHOVEN: We were about to and

13 then Nancy said that that didn't reflect what she was

14 trying to say. So -- I guess we take that out of --

15 Nancy, we take that out of here about negotiation?

16 MS. FARBER: Yes.

17 CHAIRMAN ENTHOVEN: So the only changes,

18 then, are the last sentence "to oversee the medical

19 group's clinical administrative financial capacity and

20 ability to bear the financial risks."

21 All right. Those in favor, please raise

22 their right hands.

23 (Committee voting.)

24 CHAIRMAN ENTHOVEN: Those opposed?

25 (Committee voting.)

26 We're now quickly going to move on to

27 Recommendation 3 -- sorry, Recommendation B, health

28 plans that choose to retain the pharmacy benefit and

1 develop the formulary to their members should include
2 input from practicing plan physicians, specialty sites
3 and other relevant data when composing the formulary.

4 All right. All in favor, raise your
5 right hand.

6 (Committee voting.)

7 It has a majority.

8 MR. HIEPLER: Where was Mr. Shapiro's
9 comment about clinical issues under pharmaceuticals
10 that he brought in terms of physicians in --

11 MR. SHAPIRO: That was under B, under B
12 which was defeated.

13 CHAIRMAN ENTHOVEN: Now we go back to the
14 basic paper. Before we -- I'm hoping we'll be able to
15 vote on this fairly quickly. I'm concerned about the
16 wording of the language. As I understood -- and I'll
17 just ask the lawyers to help us here -- as I
18 understood, the intent was to say that, if a patient
19 was injured through negligent action, that the health
20 plan could be held liable to the extent that it
21 contributed to it.

22 So if the judge or jury said they were
23 50 percent contributors, then they would be responsible
24 for 50 percent of the damage and that that is different
25 from the wording here. I'm not a lawyer, but I
26 understand, if you have "joint several," it means if
27 one party is judged to have committed 50 percent of the
28 damage and the other party can't pay, then the former

1 party has to pay it all.

2 Steve --

3 MR. ZATKIN: That's the rule of joint

4 several liability as applied in California.

5 CHAIRMAN ENTHOVEN: So we don't want to

6 have "joint" in that thing if we intend it to be -- if

7 we intend it to be that each party is in proportion to

8 its own share of the damage; right?

9 DR. SPURLOCK: Alain, when lawyers talk

10 about it, their concern was that -- you can have three

11 different lawsuits for an action. You can get -- all

12 the limits and all the damages could apply three times.

13 I don't know (inaudible).

14 But I think the intent is that, if there

15 is a negligent outcome, if there is one action and

16 there may be multiple parties (inaudible) that depended

17 upon the extent that they're negligent. I think that

18 was my concept. We don't want to have multiple actions

19 against multiple parties. I think that's the concern

20 about not having "joint" (inaudible).

21 MR. SHAPIRO: Al, being a lawyer, I agree

22 with the chair. The problem with joint is you may have

23 a situation where the attending physician actually has

24 no role whatsoever. He has recommended treatment

25 which has been denied by the plan. You could have the

26 plan found to be individually liable for denying

27 medically necessary care.

28 I think you have to be careful using the

1 word joint. It assumes there might be more than one
2 entity where in some cases there is only one entity.
3 The point I think the Chair was making is the entity
4 that makes the decision to the extent they're
5 responsible should be held liable.
6 That may be individual, that may be
7 joint. I don't think you can predict in the
8 recommendation. You simply have to decide whether you
9 endorse the concept of liability for the entity that
10 may cause it.

11 CHAIRMAN ENTHOVEN: All right. May we
12 proceed on the basis that afterwards off-line I'll
13 confer with Michael and some of the others to see if we
14 can get a consensus on Bruce's intent which is -- the
15 intent is there should be one action, and if there are
16 damages, the parties would contribute to the extent of
17 their negligence and responsibility; right? Okay.

18 Could we make the discussion very brief.
19 My guess is there are a lot of minds pretty much made
20 up.

21 DR. ROMERO: Al, just an information
22 note, Bert Alpert has distributed some proposed
23 alternate language that he and Bruce developed. The
24 ERG themselves developed this language and asked that
25 it's a friendly amendment to the Recommendation 3 noted
26 in the paper. We just distributed a single sheet to
27 each of you. It says, "Practice of Medicine,
28 substitute language."

1 CHAIRMAN ENTHOVEN: Does everybody have
2 this? Let's all read it then. Let's shut up and read
3 it for a minute. Excuse me.

4 (Reviewing document.)

5 Did everybody have a chance to read it?
6 They must have since I'm probably the slowest reader
7 here.

8 MS. FARBER: I have a question. The
9 question I have is that it's referring to all entities
10 that practice medicine, and as we well know in the
11 State of California, we're specifically enjoined from
12 doing that in the corporate practice of medicine. Yet
13 I think everybody understands managed care
14 organizations do, in fact, practice medicine by virtue
15 of some of the decisions that they make.

16 I just want to make sure that in the
17 Recommendation 3, the substitute language, that we
18 don't get tangled up in that and somehow we eliminate
19 the area of medical practice that managed care
20 companies have now engaged in.

21 DR. ALPERT: I can speak to that if you'd
22 like.

23 CHAIRMAN ENTHOVEN: Yes. Go ahead.

24 DR. ALPERT: The language was chosen
25 recognizing, again, that it's continuing, that there's
26 an ongoing debate and that whole issue will have to be
27 sorted out. This was written hopefully on a higher
28 plane such that all entities that practice medicine to

1 the extent that our society ultimately decides that
2 they do will be included under something -- under a
3 principle that this Task Force recognized as to
4 accountability for making medical decisions which --
5 when the state was incorporated, we took from English
6 law remedies for negligence in the health care
7 delivery. And we have held to that up until now.
8 There's a debate now. This was -- at this moment in
9 time, this language was chosen to be above that debate.

10 MS. FARBER: You're talking about the
11 Legislature will construe the language strictly with
12 respect to corporate practice of medicine.

13 MS. FINBERG: I think we should
14 substitute health plans, medical groups, hospitals, et
15 cetera, for all entities practicing medicine. We do
16 have it limited later by "caused by medical decisions";
17 so it's clearly just those decisions that are
18 considered medical. And I think that it's -- we don't
19 want to wait for society to make the determination
20 about entities practicing medicine. It may take too
21 long.

22 DR. ALPERT: I don't have a problem with
23 that.

24 Bruce?

25 CHAIRMAN ENTHOVEN: Would that be
26 considered a friendly amendment?

27 DR. ALPERT: For me. But Bruce?

28 DR. SPURLOCK: Fine.

1 CHAIRMAN ENTHOVEN: Instead of all
2 entities practicing medicine, that would make it look
3 more like the original. So now it would read -- may I
4 just -- I didn't find in this one the thought we had
5 agreed to earlier about parties contributing to the
6 extent of their responsibilities so --

7 DR. SPURLOCK: It should be in there.

8 MS. FINBERG: It says "harm made by that
9 entity." I think it does.

10 CHAIRMAN ENTHOVEN: Let me see. Let me
11 try this. The Task Force recommends to the Governor
12 and Legislature that legislation be passed enabling
13 health plans, medical groups, IPAs, hospitals to be
14 held liable for damages for harm to a person caused by
15 medical decisions made by that entity.

16 MR. ZATKIN: It's not -- it doesn't limit
17 it I think because it could be a 1 percent contributor,
18 but it doesn't say that your liability is 1 percent.

19 CHAIRMAN ENTHOVEN: That's why I wanted
20 to add in proportion to their contribution to the --

21 MS. FINBERG: To the extent.

22 CHAIRMAN ENTHOVEN: To the extent of
23 their -- okay. To the extent of. Okay. Jeanne,
24 you're a lawyer. I'll take your word for it. That
25 conveys the intent, but it doesn't secretly mean joint
26 several. Okay.

27 MR. LEE: She's not serving as counsel to
28 you right now, Alain.

1 (Laughter.)

2 CHAIRMAN ENTHOVEN: So that sentence
3 would end with "to the extent of their contribution to
4 the damage." And on the rest of the sentence for the
5 people who don't have it is, "In addition, the Task
6 Force recommends to the U.S. Congress and President
7 that the ERISA statutes be revised insofar as necessary
8 to do the same. This liability should be subject to
9 appropriate microlimits to avoid creating incentives
10 for costly lawsuits."

11 What I'd like to do is just ask --

12 MR. ZATKIN: What's the lead-in, Alain,
13 about the health plan -- could you read that part.

14 CHAIRMAN ENTHOVEN: All entities that
15 practice medicine should be accountable for the care --

16 MR. ZATKIN: When you read the subject of
17 the recommendation, I wondered if that was in there or
18 not.

19 CHAIRMAN ENTHOVEN: You mean from the
20 preceding language in the paper?

21 MR. ZATKIN: No.

22 MR. PEREZ: The language that Jeanne
23 suggested, hospitals --

24 CHAIRMAN ENTHOVEN: Health plans, medical
25 groups, IPAs, hospitals. Okay? That's in.

26 MR. ZATKIN: Would you read how it's in.

27 CHAIRMAN ENTHOVEN: By the way, in view
28 of Jeanne's amendment, do we need the first sentence

1 "all entities that practice medicine"?

2 MR. PEREZ: That was substituting for

3 "all entities."

4 DR. ALPERT: Weren't you substituting for

5 "all entities" in the second one?

6 CHAIRMAN ENTHOVEN: In the second

7 paragraph.

8 MS. FINBERG: I think you have to do it

9 twice.

10 MR. ZAREMBERG: Does this apply to TPAs

11 since you were amending ERISA? Was it intended to?

12 CHAIRMAN ENTHOVEN: Let's put TPAs in

13 there.

14 MS. SKUBIK: How about PSOs?

15 CHAIRMAN ENTHOVEN: PSOs.

16 Here is then now Recommendation 3:

17 "Health plans, medical groups, IPAs, hospitals, TPAs,

18 PSOs should be accountable for the care they provide

19 and the impact of their medical decisions."

20 "The Task Force recommends to the

21 Governor and Legislature that legislation be passed

22 enabling health plans, medical groups, IPAs, hospitals,

23 TPAs, PSOs to be held liable for damages for harm to a

24 person caused by medical decisions made by that entity

25 to the extent of their contribution to the damage."

26 MR. ZATKIN: You've just -- I thought it

27 was those entities to the extent that they practice

28 medicine.

1 CHAIRMAN ENTHOVEN: That's what I said.

2 MR. ZATKIN: No. You just said those
3 entities would be held liable for damages.

4 CHAIRMAN ENTHOVEN: What do you want?

5 MR. LEE: It says --

6 MR. ZATKIN: He didn't want to answer the
7 question whether or not they practiced.

8 DR. NORTHWAY: To the extent they do.

9 MR. LEE: We can't hear you with that
10 mic.

11 DR. ALPERT: I agree. Steve is making a
12 clarifying point that I'm personally in concert with.
13 I don't want to make the decision myself on one basis,
14 whether this was medical or not. That's all being done
15 by society. I want to come in after that, if indeed it
16 was a medical decision, then this should apply and
17 you're simply clarifying that.

18 MR. ZATKIN: Listing the entities that
19 practice medicine.

20 CHAIRMAN ENTHOVEN: You want to say all
21 entities that practice medicine, parentheses, health
22 plans, et cetera?

23 MR. ZATKIN: List the entities that
24 practice medicine.

25 MR. LEE: I thought the reason to pull
26 the practice of medicine was -- that is subject to so
27 much debate in terms of the term of art in California
28 that by pulling out and leaving in "for damages for

1 harm to a person caused by medical decisions made by
2 that entity," it still anchors it a medical decision
3 made by the entity, but it's not using the term of art
4 "the practice of medicine." That was the rationale, I
5 think, for pulling it at the first but leaving the
6 concept in the second.

7 MR. ZATKIN: I was following the letter
8 of the recommendation.

9 DR. ALPERT: He didn't take anything out.
10 He just added. Steve, could you say exactly how you
11 would have it exactly worded.

12 MR. ZATKIN: I thought the intent of the
13 change was to say, "The Task Force recommends to the
14 Governor and the Legislature that legislation be passed
15 enabling," then you would list the categories of
16 entities and that practice medicine to be held liable.
17 That's what I thought the intent was.

18 MR. SHAPIRO: Mr. Chairman, just for the
19 lawyers in the room, the legal significance of that is
20 the practice of medicine is defined in statute and
21 currently does not cover decisions by medical groups
22 and health plans.

23 So unless you're also recommending that
24 the definition of the practice of medicine be altered,
25 which is a pending bill, then by using that term, the
26 very entities that you site currently do not come under
27 the definition of entities that practice medicine
28 because they don't do hands-on medicine.

1 So there is a subtle legal factor. If
2 you use that term without changing the definition, you
3 in essence create a loophole that --

4 MR. ZATKIN: Bernard's language was
5 intended to reflect entities practicing medicine does
6 not change to kind of make a priori decision that these
7 entities practice medicine.

8 CHAIRMAN ENTHOVEN: That's why we say to
9 the extent that they can be shown to practice medicine.

10 MS. GRIFFITHS: Mr. Chairman, the
11 original language circulated to the alternates did not
12 have the limitation of having to practice medicine.
13 Clearly by inserting the practice of medicine
14 qualification, it will have the effect of not allowing
15 liability for health plans, et cetera.

16 It's a very meaningful distinction.
17 Before we arrived here today, I believed we were
18 expecting to vote on a proposal that would not limit it
19 to cases where there was a limitation where it must
20 constitute the practice of medicine.

21 CHAIRMAN ENTHOVEN: I want to find a way
22 to -- we're getting into wordsmithing. I think we have
23 a fairly clear idea of intent here.

24 MS. GRIFFITHS: It turns on whether we
25 intend to be able to hold health plans liable or not.
26 If we insert the requirement that it be a practice of
27 medicine, then this language will not -- will preclude
28 health plans from being held liable.

1 DR. NORTHWAY: Mr. Chairman, what about
2 Mr. Lee's idea about using medical decisions?

3 CHAIRMAN ENTHOVEN: I put in "harm caused
4 by medical decisions by that entity." Do we still want
5 to have to the extent that they could be shown to
6 practice medicine?

7 MR. PEREZ: No.

8 CHAIRMAN ENTHOVEN: All right. Take that
9 out.

10 DR. RODRIGUEZ-TRIAS: Mr. Chairman, may I
11 ask a question? Are we purposely excluding financial
12 decisions that have bearing on medical decisions?

13 CHAIRMAN ENTHOVEN: We're saying harm
14 caused by medical decisions by that entity.

15 DR. RODRIGUEZ-TRIAS: Right. But it may
16 be preempted. I mean, a medical decision may be
17 preempted by the preceding financial decision.

18 DR. DUFFY: Mr. Chairman -- this is
19 Dr. Duffy.

20 I will tell you what Al Amado said six
21 months ago when he introduced the ERISA preemption, to
22 eliminate the ERISA preemption, and he said his
23 patients' access to Responsible Care Act closes
24 loopholes and current law that allow the vast majority
25 of health insurance plans to escape legal
26 responsibility for decisions causing delisting the
27 reproductive patient.

28 Currently self-insured managed care plans

1 cannot be held liable for a patient's wrongful death
2 for personal injury resulting from plan policies even
3 when these policies directly contributed to patients to
4 doubt their injuries. This is wrong and this bill
5 would guarantee that HMO policies that hurt patients,
6 the HMO be accountable for their actions. This is the
7 senior republican center of New York.

8 CHAIRMAN ENTHOVEN: What I would like to
9 do is call for a vote on the concept, and you'll all
10 have another shot at it afterwards, the wordsmithing.
11 But I believe that we've got -- we usually can't say
12 it. We're talking about health plans that make
13 negligent decisions that cause harm could be held
14 responsible in proportion to the extent of their
15 responsibilities.

16 We'll just work on this. We'll get back
17 and recycle with several people of the Task Force that
18 are particularly concerned. So now I think -- I
19 hope -- we can debate this endlessly, but we need to
20 move on.

21 So I'd like everybody in favor of the
22 concept that they can be held liable for -- if they're
23 shown to be negligent and harm patients, to the extent
24 of their -- the damage they caused. All in favor,
25 please raise their right hand.

26 MS. DECKER: Does it include the ERISA?

27 CHAIRMAN ENTHOVEN: Yes.

28 DR. ROMERO: Make it separate.

1 CHAIRMAN ENTHOVEN: Barbara, you want to
2 vote separately on whether ERISA should be changed?

3 MS. DECKER: I just wanted to be sure if
4 that last sentence -- the second to the last sentence
5 is still part of the group.

6 CHAIRMAN ENTHOVEN: Yes. In addition,
7 the Task Force recommends that the ERISA statutes be
8 revised insofar as necessary to do the same.

9 MR. ZATKIN: Don't change that.

10 CHAIRMAN ENTHOVEN: All in favor, please
11 raise your right hand.

12 (Committee voting.)

13 We have a majority for that. Thank you
14 for agreeing to vote promptly. Thank you members of
15 the -- we're going to ask very quickly for members of
16 the general public --

17 MR. LEE: Alain, we didn't get to D which
18 is the last recommendation of the section.

19 DR. SPURLOCK: I'd like to make a quick
20 comment about this paper. You all received in your
21 DELFI questionnaire the article that was in the
22 "Journal of American Medical Association" that Dave
23 Eddy (phonetic) wrote about a conference held in 1996
24 to sort of tighten up the language of -- benefit
25 language to make it more evidence based, to have some
26 mechanisms for having (inaudible).

27 That conference took several days to come
28 to its decision, and I believe the Task Force and DELFI

1 said this is an idea that's worth more discussion and
2 of interest. But, in fact, they wanted a much more
3 detailed level of debate about this. The suggestion
4 was to develop a panel to accomplish that.

5 DR. WERDEGAR: Is that in the form a
6 recommendation, then?

7 DR. SPURLOCK: Yes. Page 9.

8 CHAIRMAN ENTHOVEN: Page 9 of the paper.

9 DR. ROMERO: Recommendation 4.

10 DR. SPURLOCK: Page 7, the second
11 paragraph should say -- Recommendation 4 -- "A blue
12 ribbon house should study the issues of care changing
13 definite language, vague and precise terms to a
14 language to maximize quality health outcomes."

15 We actually initially had in one of our
16 documents referral to that specific piece. We assumed
17 that that group would do that, but we didn't want to
18 limit it to that piece and put that piece as a vantage
19 to other thoughts. And people might have (inaudible).

20 DR. ROMERO: Bruce, just a clarifying
21 question. You just referred to the second paragraph
22 under D on page 7 suggesting that should be a
23 recommendation. You also have similar language on
24 page 9, Recommendation 4. Are you --

25 DR. SPURLOCK: Yes. It's the same. I
26 apologize.

27 CHAIRMAN ENTHOVEN: Could I just say,
28 this is a very arcane but a very important issue; that

1 is, the language that health insurance contracts rest
2 on is really pretty meaningless when you have wide
3 variations in medical practice and opinions and so
4 forth.

5 All health insurance contracts one way or
6 another have language about they only pay for medically
7 necessary procedures but there is no agreement on what
8 is medically necessary because of the wide variations.

9 So it's just a call to say could some
10 serious people really work on this. Dr. David Eddy,
11 who is a leading thinker on this, has done a lot of
12 work. He's written articles about -- it's really kind
13 of saying just a statement that we need some serious
14 people to take a serious look at this to see if they
15 can come up with something better.

16 Yes, Nancy?

17 MS. FARBER: Could I offer a friendly
18 amendment? Based on our actions Friday and Saturday,
19 we had our straw vote and it looked as though the group
20 was pretty much in favor of the creation of a yet to be
21 named agency that would be responsible for overseeing
22 managed care.

23 But in the event that that is an action
24 of this body, that we would also include them or their
25 representatives in the list of people that would be
26 working on this.

27 CHAIRMAN ENTHOVEN: That the regulatory
28 agency do this?

1 MS. FARBER: Yes. You have to be named.

2 CHAIRMAN ENTHOVEN: Okay.

3 DR. NORTHWAY: Alain, not that they do it

4 but that they be a member.

5 CHAIRMAN ENTHOVEN: Oh. Be a member of.

6 Yes.

7 DR. ROMERO: Chairman, I'd like to --

8 this is very much related to Nancy's suggestion. In

9 discussion on either Friday or Saturday of another blue

10 ribbon panel, as I recall, we struck the enumeration of

11 specific groups and replaced it with more general

12 language like relevant health professional

13 organizations or words to that effect specifically so

14 that, as I recall, so that nobody felt left out.

15 If that's other people's recommendation,

16 would it be a friendly amendment to do that again here?

17 Strike the enumeration of specific groups and -- with

18 more general language? That question is addressed to

19 Bruce first. Is that a friendly amendment? Okay.

20 You're indifferent? Okay. It's a friendly amendment.

21 CHAIRMAN ENTHOVEN: Yes?

22 MR. LEE: Two other suggestions. I think

23 that's an amendment as it relates to providers but not

24 related to the others. We've had a number of times

25 when consumers or patients had been excluded. When we

26 talk about providers, they're backed different.

27 DR. ROMERO: Another good point.

28 MR. LEE: Two things. One is I would

1 like to have the recommendation read that actually
2 recommend the standard definition not just study the
3 issues. I think that we want a product out of this
4 which is not just an ongoing study.

5 Second --

6 CHAIRMAN ENTHOVEN: Exactly where are
7 you, Peter?

8 MR. LEE: Right where it says "after a
9 blue ribbon panel should." Instead of study the
10 issue --

11 CHAIRMAN ENTHOVEN: Study and recommend?

12 MR. LEE: Which version are you using?

13 DR. SPURLOCK: Page 9.

14 CHAIRMAN ENTHOVEN: Okay. Study and
15 recommend. Friendly.

16 Bruce?

17 DR. SPURLOCK: That's fine.

18 CHAIRMAN ENTHOVEN: Any other discussion?

19 MS. FINBERG: Do we add "consumer" there?
20 We do. Okay. Thank you.

21 CHAIRMAN ENTHOVEN: After "providers"
22 we'll put "consumers and other appropriate health care
23 professionals."

24 MS. SEVERONI: Chairman, I want that line
25 to pick up the way you said it. I think it would be
26 really helpful if we identify what we mean by
27 "stakeholders" not just for this paper but for all the
28 papers at some point in the beginning of the report to

1 say that on every single recommendation we made, when
2 we use the word "stakeholders," we are considering
3 consumers within that group.

4 CHAIRMAN ENTHOVEN: Okay. That's a
5 friendly amendment. I really would like to bring this
6 to an end as soon as possible.

7 MR. GRANT: Just briefly, Mr. Chairman,
8 we provided the members today with a paper which adds
9 three separate additions to this recommendation.
10 Page 4 of the Health Access paper, practicing medicine.

11 The first one would be that the panel
12 acknowledge that decisions of coverage really do equal
13 decisions of care. And that in their deliberations, as
14 the language suggests, that the decisions you cover
15 really does (inaudible) to provide care and health
16 plans.

17 The second recommendation would be that
18 benefit definitions should take into account particular
19 needs of particular populations, specifically the
20 elderly and disabled, and reflected care would be
21 focused on maximizing functional capacity so that
22 things like physical therapy and skilled nursing
23 facilities and so on are considered.

24 And then the third recommendation we feel
25 is important because it would address the issue that we
26 feel currently there's an incentive in the cost
27 reduction. The cost reduction may, in fact, outweigh
28 the quality of care. As the language suggests,

1 (inaudible) of benefit criteria should take into
2 account the impact of reducing or eliminating coverage
3 as part of their charge.

4 So we feel this is not simply (inaudible)
5 as Dr. -- we feel Dr. Eddy's article could be led to
6 believe. It simply focuses on reducing costs.

7 CHAIRMAN ENTHOVEN: Let's take a moment.
8 You've italicized the things you want to add?

9 MR. GRANT: That's correct.

10 MR. LEE: Could I suggest, rather than
11 voting on whether we agree with each of these, say
12 "among the issues the blue ribbon panel should consider
13 are the following" and include the italicized language.
14 So you don't have to vote whether you agree on any one
15 of these, but it's giving direction on the issues that
16 need to be covered and note that it's not an inclusive
17 list of the issues.

18 CHAIRMAN ENTHOVEN: Okay. Thank you.
19 That's helpful. I really don't want to debate these
20 issues. Thank you.

21 MR. WILLIAMS: Given the broadening
22 nature at the end of the first paragraph where we say,
23 "the state should require the implementation of these
24 changes," could it be phrased in something like "if
25 feasible the state should require"?

26 CHAIRMAN ENTHOVEN: Ron, are you back to
27 the original text?

28 MR. WILLIAMS: Yes. I'm back to the

1 original text where -- the last sentence of
2 paragraph A, there's a resumption of implementation.

3 CHAIRMAN ENTHOVEN: Where feasible?

4 MR. WILLIAMS: Yes.

5 CHAIRMAN ENTHOVEN: Okay. All right.

6 Let's see. Among the issues that should be --

7 MR. LEE: -- "that the blue ribbon panel
8 should consider are" and then include the list of the
9 italicized language that is submitted here.

10 CHAIRMAN ENTHOVEN: Do you consider that
11 a friendly amendment?

12 MR. GRANT: That's fine.

13 CHAIRMAN ENTHOVEN: All right. We'll --

14 I'm going to package that as kind of C you might say;
15 so we'll go down.

16 All in favor of Recommendation 4A, raise
17 their hands.

18 (Committee voting.)

19 Majority.

20 All in favor of Recommendation B with the
21 amendments that we've discussed, all in favor, please
22 raise your --

23 MS. DECKER: I got lost. I thought the
24 amendments were all to A; so now I'm confused. What
25 amendments to B?

26 CHAIRMAN ENTHOVEN: To B, Nancy Farber,
27 convened by the Office of State Health -- an oversight
28 or whatever, the appropriate regulatory agency pro --

1 after review of panel providers, consumers, other
2 appropriate health care professionals and health plans.

3 MS. DECKER: So this is talking about
4 experimental treatment and you want the state
5 regulatory agency (inaudible). I'm looking at Nancy
6 for her to say "yes."

7 CHAIRMAN ENTHOVEN: Was to convene the
8 panel.

9 MS. FARBER: I don't know that I said it
10 was to convene the panel, but they should be a
11 participant, they should be in the loop, in that
12 process if they're going to be responsible for
13 regulation in the managed care industry.

14 MS. DECKER: Did you mean to modify A or
15 B?

16 MR. LEE: On page 9.

17 MS. FARBER: B.

18 MS. DECKER: Okay. B. Okay. I thought
19 the benefit language was the thing the state agency
20 should really be involved in; so that's where I thought
21 it was supposed to be. Sorry for the confusion.

22 CHAIRMAN ENTHOVEN: All in favor of B as
23 amended, please raise your right hand.

24 (Committee voting.)

25 We have a majority. Okay.

26 All in favor of what I'm going to call C,
27 which was Peter Lee's friendly amendment to the Health
28 Access which is to say "among the issues that should be

1 considered are" and then take the italicized pieces of
2 this. All in favor?

3 (Committee voting.)

4 MR. LEE: Alain, I'd suggest that really
5 be part of A. That's who we're suggesting consider
6 that is the blue ribbon panel.

7 CHAIRMAN ENTHOVEN: Okay. We will word
8 this so that it's issues to be considered rather than
9 conclusions being reached; right?

10 DR. GILBERT: Alain, did you get a sense
11 that that was a clear majority? There were a number of
12 people in opposition that you didn't ask.

13 CHAIRMAN ENTHOVEN: I'm sorry.

14 MS. SINGH: It was a clear majority.

15 CHAIRMAN ENTHOVEN: Do you want to
16 revote?

17 DR. GILBERT: I couldn't tell if it was
18 clearly a majority. We're talking about adding
19 substantial, additional verbiage that recommends --

20 CHAIRMAN ENTHOVEN: Okay. Let's ask
21 again. All in favor, please --

22 MR. ZATKIN: Alain, you're adding them
23 not as endorsing what they say but as issues to be
24 addressed?

25 CHAIRMAN ENTHOVEN: Yes. So there may be
26 some modification like "in reviewing benefit
27 definitions, reviewers should be aware" -- well, we
28 won't say "should be aware." We'll say "should

1 consider," et cetera.

2 MR. PEREZ: Why don't we vote again.

3 CHAIRMAN ENTHOVEN: We'll take a vote.

4 As revised to say it's something that should be

5 considered and reviewed, it's not a conclusion but a

6 question. All in favor, raise your right hand.

7 (Committee voting.)

8 This does have a majority. Thank you.

9 Now, we will have -- we have two people

10 who wish to speak on this. I would appreciate it if

11 you would make your remarks very concise. We have

12 Maureen O'Haren from California Association of Health

13 Plans.

14 MS. O'HAREN: Good morning. Thank you,

15 Mr. Chairman, members of the Task Force.

16 I'm Maureen O'Haren with the California

17 Association of Health Plans. I want to make a couple

18 of comments on some of the recommendations. And I

19 apologize for going back to the beginning, but that's

20 where I'm starting.

21 The recommendations involved in

22 Recommendation 1 are based on Lifeguard's program of

23 gold carding physicians based on their record in

24 complying with certain protocols. And I apologize for

25 using the term gold card if that's not acceptable, but

26 that is the term they used.

27 I talked to Dr. Ada (phonetic) about this

28 recommendation, and he feels it needs to be made clear

1 that you can only gold card somebody for those
2 procedures for which there are clear objective
3 guidelines in place. And that is a limited universe of
4 procedures. And whether the person has a catastrophic
5 condition or not really doesn't matter. It's whether
6 or not you have clear objective guidelines.

7 So I would frankly recommend that C and D
8 be collapsed because it would depend upon whether or
9 not you had clear objective guidelines for procedures
10 that are involved with the catastrophic condition.

11 You can't just say that all the care for
12 this person with a catastrophic condition can be
13 just -- you know, ignore the prior authorization
14 because there are a lot of complicated things involved
15 with a person with a catastrophic condition.

16 For example, there may be home help
17 involved, there may be other acute, subacute facilities
18 that you want to get involved and that may be a whole
19 different process. You want to involve the plan in
20 decisions about clinical care settings.

21 So I think that to imply that the whole
22 continuum of care for a person with a catastrophic
23 condition can do away with prior authorizations is
24 probably misleading. Because as Dr. Alpert said, you
25 want to make sure there are some outcomes, some
26 guidelines in place.

27 The other issue is the two-year limit,
28 what is probationary period. Lifeguard does collect

1 data -- they have collected data on the physicians for
2 more than four years now. They are in good place to do
3 this. But they are unusual among plans of this nature.

4 They, I believe, watch the provider over
5 a period of time, and if they have performed well over
6 a certain period, they will gold card them. But I
7 don't know if you want to limit this to two years and
8 say, "If you don't make it in two years, you don't get
9 to try again."

10 I think maybe what the plans enacting
11 this kind of thing would want to do is establish a
12 period over which the person has to perform to
13 guideline. If they don't make it in the first year,
14 then maybe the second two years.

15 So limiting it to two years basically
16 means a person gets two years, and if not, then they
17 never qualify for a gold card. I don't think that's
18 what she intends. So I don't know that that is
19 necessary.

20 The other thing that I think needs to be
21 made clear is that, even with Lifeguard's gold card
22 program, the physicians still must call the plan in
23 order to check eligibility, in order to verify coverage
24 for that particular benefit, to make sure that the
25 setting -- the particular center chosen is appropriate.
26 So they don't have to submit clinical information.
27 They don't have to go through that. But they still
28 have to call the plan.

1 The other thing Dr. Alpert asked, what do
2 we think about the year 2002, I would strongly
3 encourage the Task Force not to make very specific
4 recommendations like this.

5 We don't know -- some plans do not have
6 the resources to implement the data systems, some of
7 the medical groups may not when they're delegated this.
8 I think we need to sit down and figure this out. I
9 think some legislative oversight needs to be done.

10 But I would be cautious about
11 recommending any particular dates since we don't know.
12 Frankly, I think that, rather than focus on doing away
13 with prior authorization, we ought to focus on
14 improving the process, setting time frames for approval
15 so we don't see the 30 days and 60 days. And I think
16 the dispute resolution paper talks to some of the back
17 end stuff.

18 A couple of other comments on some of the
19 issues. I think the formulary discussion --

20 CHAIRMAN ENTHOVEN: Maureen, you have
21 exceeded your three minutes. I have to ask you to --

22 MR. SCHLAEGEL: Could I ask her a
23 question?

24 CHAIRMAN ENTHOVEN: Yes.

25 MR. SCHLAEGEL: Does Lifeguard feel that
26 this procedure that they developed is successful? And
27 is it eliminating cumbersome calls to their health
28 plan?

1 MS. O'HAREN: Yes, I think they do and
2 that's why they institute it, to reward those doctors
3 and let them go on practicing, yes.

4 DR. ALPERT: I'd like to --

5 CHAIRMAN ENTHOVEN: You need to --

6 DR. ALPERT: I'd like to correct
7 something that was stated.

8 The, quote, unquote, "gold card" verbiage
9 that we use in the recommendation is not, and I quote,
10 based on Lifeguard's system, et al. It was what we
11 came up with.

12 Number 2, Lifeguard -- I was very
13 impressed with it. I'm sure they'll do very well, with
14 the constraints that are outlined in our proposal, to
15 take good companies into account.

16 CHAIRMAN ENTHOVEN: We have one more
17 speaker. Beth Capell, Health Access. Beth, I hope
18 you'll note the ideas on the last point were adopted as
19 modified so --

20 MS. CAPELL: We do, and we appreciate
21 your consideration of that, Mr. Chair and Members. We
22 were, when we initially saw Dr. Eddy's article, very
23 alarmed of the potential implications to consumers. So
24 we are appreciative of that.

25 Just as Maureen did, I need to go back to
26 the beginning of your discussion. Two points, one of
27 which I believe is in the spirit of the discussion and
28 one of which is very important to consumers.

1 We believe that whatever practice
2 guidelines or clinical pathways are used ought to be
3 developed by practicing health professionals, including
4 not only physicians but nurses and others. Much of the
5 controversy that has arisen around these issues
6 actually has to do with cutting off nursing care rather
7 than physician care. Sending a patient home early from
8 the hospital will cut short the nursing care they would
9 receive rather than physician care. So we encourage
10 you to reflect that.

11 The second point is these guidelines
12 should be available not only to the patient and the
13 treating health professional but also for review by
14 consumer groups and health professionals, specialty
15 associations. We think that thoughtful consideration
16 of these -- we think of discussions we've had with the
17 Alzheimer's Association, for example, about feeding
18 patterns for Alzheimer's patients -- would improve the
19 quality of this as we go through this process of trying
20 to improve the quality of care. Thank you.

21 CHAIRMAN ENTHOVEN: Thank you.

22 We will now take a five-minute break. I
23 would appreciate it if people would hold it to that,
24 and then we will come back and spend two hours on
25 dispute resolution so everyone will have an incentive
26 to finish that before we eat lunch.

27 (Break.)

28 CHAIRMAN ENTHOVEN: We will now begin

1 dispute resolution. We're scheduled to spend two hours
2 on this. This has the important advantage that, by the
3 time we finish at 1:21, the crowds will be out of the
4 restaurants and we'll be able to get our lunches
5 without waiting in a queue.

6 This is going to be a very challenging
7 session because there is a lot of material to cover
8 here. So we are asking you to acquiesce and sometimes
9 being run roughshod over as we charge through this.

10 I hope we can use the device that, if we
11 believe we have consensus on a concept, we'll move
12 forward without fine tuning all the wording and we'll
13 get back to particularly interested people on some of
14 the wording afterwards.

15 Arguably, I think all of the papers we've
16 been working on are very important and I think in many
17 cases they sort of fit together and are mutually
18 supportive. From the point of view of dealing with the
19 managed care backlash, this is one of the few most
20 important places where we may be able to do something
21 that would cause people to feel that they are being
22 done prompt justice rather than bureaucratic rigmarole
23 and so forth.

24 This is a really important thing. I'm
25 very grateful to Peter Lee and Barbara Decker for
26 having done a great deal of work on this; so I'll turn
27 it over to them.

28 MS. DECKER: Good morning. First of all,

1 I just want to mention that Peter and I have been
2 trying to figure out how to make this happen, and we're
3 all going to be challenged to do this within the time
4 constraints we have. So I echo Alain's comment about
5 roughshod. Don't take this personally. We just need
6 to keep it moving.

7 We figured out we have to vote on 21
8 items; so we're going to try to move this very quickly
9 and limit discussion on any item to no more than five
10 minutes. We might go over a little bit, but we'll try
11 to keep the momentum.

12 A brief comment about how we developed
13 this document. We did try and go through a process of
14 gathering information. You might remember the DELFI
15 questionnaire that was sent out that we appreciated the
16 responses, and we have used that information to guide
17 many of the suggestions that are in here.

18 We also did a survey of a number of
19 different groups, including health plans, asking for
20 information about how the processes work currently. We
21 got lots of comments and used all this information to
22 come together and develop this document with much hard
23 work by Sara Singer in getting it together. So we
24 really appreciate all the staff time that was involved
25 on this particular document.

26 I'd like to just highlight on page 1 the
27 "Essential Elements" section. We're not going to
28 hopefully vote on this. I just want to set this in

1 your mind as part of the stage that we've been working
2 from. I'm going to just walk through these very
3 high-level.

4 First of all, consumers need to
5 understand their rights and responsibilities. And the
6 key to me is they have to know how to navigate a
7 dispute resolution process just like the rest of the
8 health care system.

9 They need to have quick resolution, and
10 this needs to be as close as possible to the point of
11 service; so if decisions -- if problems can be resolved
12 in the provider's office, we'd rather see it happen
13 there than be elevated at all.

14 But we have to recognize that in our
15 health care system in California, some consumers will
16 need assistance. There is always somebody that can't
17 quite figure out how to make it work. So we need to be
18 ready to provide them some way of making the system
19 work for them.

20 We need to be sure that the processes are
21 fair, that people are treated alike in like situations,
22 and perception is important and that they must be
23 perceived as fair. They have to have consistent
24 decisions, have information communicated effectively to
25 the parties involved, make sure the decisions are made
26 by people that are qualified to make the decisions.

27 But at the same time, we have to balance
28 efficiency. We have to be sure that we are making

1 decisions in realtime. When there is a severe
2 situation, the decision needs to happen promptly.
3 There must be a way to have a person recognize this is
4 it, this is the final part of my dispute and feel like
5 they've reached a proper end even if it's not a
6 favorable decision.

7 And then, finally, one of the key items
8 for me personally has been the whole dispute resolution
9 process to me provides great information for improving
10 the system. And we need to be sure that the process is
11 being used in that way, that the information you gain
12 from understanding where the glitches are can help you
13 make it much more effective going forward. I would now
14 like to move to page 2.

15 Starting in the recommendations --

16 MR. LEE: How we're proposing to do this
17 as a matter of process is we are going to run through
18 everything. We're going to go through each
19 recommendation one by one and at that point do our five
20 minutes or less.

21 And we've been sort of gold carded to try
22 to -- back and forth facilitation; so we'll be keeping
23 a speakers list here. But if we can go less than five
24 minutes on easy ones, don't comment on them, please, so
25 we can have more time for some of the ones we do need
26 more time on.

27 Also, if you've got technical suggestions
28 that -- for instance, Knox-Keene really says this or a

1 little different, get those to us, and we'll
2 incorporate those later. Let's focus on the major
3 substantive issues. Both Barbara and I will try to
4 flag for you, say that we've had comments that say this
5 is too much or this is too little; so we'll try to
6 identify those as we go through.

7 MS. DECKER: So we're on page 2 under the
8 recommendations, Item A, and the first recommendation
9 numbered 1, I think this one should be
10 noncontroversial. It just indicates that we want to
11 build on what's already available, that we need
12 collaborative processes that involve health plans,
13 purchasers, providers, consumer advocates, and other
14 stakeholders so that we want the real detailed work to
15 be done in a spirit of the key people that have
16 opinions and views are involved.

17 And that specifically there's already a
18 standard that's in place someplace else. A typical
19 example is Medicare might have a process in place that
20 we should look to see can we use that instead of
21 creating duplicative or repetitious or slightly
22 different variations.

23 I'd like to open this for any comments.
24 And I think this is hopefully a brief one. Does anyone
25 have any concerns or comments about the idea that we
26 treat all the future recommendations on a collaborative
27 basis to be spelled out and made in more detail?

28 MR. LEE: Move on.

1 MS. DECKER: Item 1 is majority.

2 Item 2 --

3 CHAIRMAN ENTHOVEN: We can just say

4 "without objection."

5 MS. DECKER: Without objection, we move

6 on to No. 2.

7 Number 2 is talking about broad

8 application. We have concern and we will address this

9 more clearly towards the end, probably when we're all

10 totally ready for lunch on page 6. We'll get into

11 ERISA.

12 But here we made the recommendation that

13 in those situations where there is an ERISA preemption,

14 we suggest strongly and recommend to employers that

15 they go ahead and voluntarily adopt these

16 recommendations because obviously an employer in an

17 ERISA type arrangement could choose to go forward with

18 these even if they're not legally required. So this is

19 a voluntarily compliance recommended on the part of

20 ERISA plans.

21 Any discussion on this item?

22 MR. CHRISTIE: As far ERISA plans are

23 concerned, as I understand it, the issue that would

24 come down would be a case of having some recourse, some

25 lawsuit or liability recourse against the plan. My

26 understanding -- there needs to be some facts that the

27 Chairman could bring to the discussion -- is that most

28 enrollees are in plans that are ERISA based.

1 So unless you're talking about lawsuits
2 of that area, you're primarily talking about medical
3 issues when it comes to coverage and grievance process.

4 So ERISA would have to deal with lawsuit issues. Is
5 that what you're interested in bringing up?

6 MS. DECKER: Actually, I would take it a
7 little broader. ERISA has its own requirements on
8 process, about how quickly you have to respond to a
9 dispute, what kind of information has to be shared with
10 the claimant. It outlines a certain requirement on the
11 part of an employer who initiates a plan.

12 Now, frequently in California,
13 particularly this is delegated to a plan so it looks
14 the same. But in actuality, legally an ERISA employer
15 could chose as long as they comply with those
16 requirements to say you have 60 days before we will
17 answer your first complaint about a situation.

18 So it's not just the lawsuit aspects. It
19 is procedural matters. And what we're saying here is
20 if in the subsequent discussion about ERISA, which I'm
21 trying to hold off on until later, whatever happens
22 there, we still think employers who have ERISA plans
23 should voluntarily look at these recommendations and
24 adopt any and all. We think it's worth their going
25 ahead and moving ahead and having consistent hand
26 withdrawal of their employees in California.

27 CHAIRMAN ENTHOVEN: Very roughly 40
28 percent or so are not under ERISA because they're

1 public sector or individual purchasers of coverage. So
2 it's ERISA. And these numbers are rough. It's roughly
3 60 percent plus or minus.

4 MS. DECKER: Hearing no objection, we
5 will adopt No. 2. Now we'll move into section C, and
6 Peter will facilitate.

7 MR. LEE: When we say "adopt," we carry
8 that language across to the next meeting to be voted on
9 is what we mean.

10 I'm going to run through Section C, A
11 through H. Again, I will try to flag issues that have
12 been brought to our attention of concern or controversy
13 and solicit comment. And then where we need to, do
14 straw polls, otherwise do without objections.

15 The first is to move something that is
16 out of order which is G. If you look over at G instead
17 of A, there's the point that -- the point of this whole
18 section is that we want to have standards that are
19 consistent and cut across both plans, medical groups,
20 regardless where possible a payer or where the person
21 is getting their services.

22 And I'd like to -- the intent of G, which
23 would be the new A, I'd like to reword which is the
24 intent is that where care is provided at the medical
25 group level, a consumer that has a grievance or appeal,
26 that all of the timely requirements and standards run
27 directly to that medical group.

28 We are not saying that basically timing

1 starts once at the medical group and again at the plan
2 level. The intent here -- and it does need a little
3 wordsmith here -- some unclarity was brought to me as
4 saying are we suggesting we have a separate whole
5 process, whether it's 30 days or whatever, for medical
6 groups and for health plans?

7 The intent is absolutely not that. We're
8 saying where a medical group is working on behalf of
9 the health plan. All the standards, when we talk about
10 health plan, run directly to that medical group. So
11 that's the intent of G, new A.

12 CHAIRMAN ENTHOVEN: Friendly amendment,
13 "medical group," slash, "IPA"?

14 MR. LEE: Absolutely. "Medical group or
15 IPA."

16 Any comments on that concept which needs
17 to be better wordsmithed to come back for the vote?

18 Without objection, moving to A. I'm not
19 going to renumber these as I go. I'll call them as
20 they're on the paper. The -- one of the first issues
21 we noted a desire and a need for consistency is with
22 regard to timing. This A addresses timing in three
23 ways.

24 The first is standard timing relative to
25 regular complaints which we note should be within 30
26 days except under special circumstances. Second is
27 basically expedited timing for when it is urgent and
28 life threatening. And third is timing of periods of

1 limitation.

2 And what this means is if someone has
3 appealed something or raised an issue, when do they
4 have to reappeal it or lose their rights? Those are
5 the three separate things addressed under A. One of
6 the observations made, which is a very good one, is
7 that we do not identify in -- timely requirements.

8 Currently one of the timely requirements
9 under Knox-Keene is you have to have basically been
10 working with your plan for 60 days before you get
11 access to Knox-Keene as a place to file a complaint.
12 To my mind, that's a bit of a technical amendment that
13 we could put in to clarify what's on the books.

14 I suggest we move through these as the
15 three separate points to see whether there are
16 comments, concerns. So, first, relative to the 30
17 days, are there any comments, concerns, relative to the
18 30 days?

19 MR. KNOWLES: What page are you on?

20 MS. DECKER: Page 3, Item A, and we're
21 on 1.

22 MS. BERTE: The Department of Consumer
23 Affairs manages the state's dispute resolution process.
24 It also has a program called Arbitration Review Program
25 that certifies that lemon law arbitration programs of
26 manufacturers (inaudible) --

27 CHAIRMAN ENTHOVEN: Marjorie, speak more
28 clearly into the mic.

1 MS. BERTE: -- they have limited
2 expertise in this arena. I would question the use of
3 the word "handling." For us handling probably
4 implies -- we handle 35,000 complaints (inaudible).
5 Handling to us would mean closure. I don't know that
6 you can mandate closure depending on what develops in
7 the process of responding to an investigation of a
8 particular plan. You have to be careful how you word
9 that.

10 MR. LEE: I should cover that the intent
11 is closure. That is the intent. I think it's a very
12 good point to identify; that is, outside of special
13 circumstances, plans or wherever this is happening
14 should reach closer. It may not be the answer a
15 consumer likes, but the 30 days -- that's actually the
16 intent. I think that's a good clarifying note.

17 MS. BERTE: I guess I would question it
18 again. 35,000 complaints a year we do through our
19 litigation division where we have licensure threat
20 (inaudible) the two parties to the complaint, and our
21 average turnaround time, which we've been attempting to
22 reduce significant closure time for, generally
23 satisfactory results for both parties is -- has come
24 down from about 63 days 3 years ago to about 43, 44
25 days now. And that is with initial response to receive
26 the complaint within 72 hours. So I just want to give
27 you that data.

28 MS. DECKER: One thing that might help in

1 understanding this is that it would not be coming to a
2 central agency. This is handling a complaint wherever
3 it's initially made. So it's very dispersed throughout
4 the health care system with a lot of different entities
5 being able to respond to individual complaints.

6 CHAIRMAN ENTHOVEN: Let's just talk a
7 little bit about what's so important about 30 days.
8 Considering that in many cases these are medical
9 disputes that have to be researched, I think one of my
10 students who became a medical director for the Palo
11 Alto clinic -- or managed care director, she said, "We
12 had an irate patient who heard somebody in Canada
13 invented a new therapy," and she just said, "Could you
14 give us a little time to investigate this?"

15 And I just think if complex medical
16 issues are involved as they sometimes get to be, we
17 just don't want to lay on something that seems
18 arbitrary and short. I don't know how you wordsmith
19 that. But some things require a search of the medical
20 literature, checking out the person in the remote
21 location who claims to have the solution to the problem
22 and so forth.

23 MR. LEE: Michael?

24 MR. SHAPIRO: I think the Task Force
25 would benefit just understanding what existing law is.
26 Because for the most part, this reference is to
27 existing law. That under statutes that were enacted
28 two years ago, because there were no specific

1 deadlines, we have a couple of situations.

2 If someone files a grievance, the plan
3 has 30 days simply to respond, not to complete the
4 grievance but to let you know the status. The previous
5 regulation that urged closure within 30 days is
6 feasible. That hasn't changed.

7 There is in existing law a requirement to
8 deal with emergency situations as a fine, which is
9 actually currently a 5-day rule. This would change it
10 to a 72-hour rule. There is under existing law a
11 requirement that if after 60 days the dispute is
12 unresolved and the enrollee is frustrated, you can stay
13 with a plan as long as you want if they're looking at
14 medical issues and you're not alarmed by it.

15 But if after 60 days you have an
16 unresolved dispute, the enrollee has the option at that
17 point. Usually what the intending physicians who
18 appeal to the Department of Corporations, most of them
19 stay with the plan if they're in the midst of
20 discussions on medical issues.

21 But that was there because we had too
22 many instances of plans having 4-tiered reviews that
23 went on for over a year and there was no ability to
24 have closure and take it to the Department of
25 Corporations.

26 We have heard no complaints with that
27 60-day rule creating inflexibility in dealing with
28 ongoing medical issues. But that's the state of

1 existing law that was put on the books two years ago.

2 MR. LEE: Tony.

3 MR. RODGERS: Are you differentiating

4 between a complaint and a grievance?

5 MR. LEE: No.

6 MR. RODGERS: So any complaint of an

7 individual would appear as part of a grievance

8 resolution process?

9 MR. LEE: Correct.

10 MR. RODGERS: There are very minor issues

11 that -- or clarifications that come in as complaints,

12 but what you're required to do is clarify a particular

13 issue with a person?

14 MR. LEE: Right.

15 MR. RODGERS: So you want them within

16 this process. I assume you're going to start talking

17 about tracking.

18 MR. LEE: We are, yes.

19 CHAIRMAN ENTHOVEN: After "specific

20 circumstances" at the end of that statement, could you

21 say in parentheses "in which medical evidence must be

22 researched"?

23 MR. LEE: I mean, I think we'd be happy

24 to look at sort of existing law to note some examples

25 of. The point here really is in most cases issues can

26 be resolved in those 30 days. It's where special

27 circumstances exist that used to be a safety valve to

28 make sure the decision was made appropriately.

1 Alan.

2 MR. ZAREMBERG: I'm confused. Michael
3 indicated that they adopted the process two years ago,
4 I believe, and this appears to be different than that
5 process.

6 MR. SHAPIRO: The only variation I see is
7 the 72-hour rule versus the current 5-day rule. There
8 may be others, but I think I'm missing something in
9 terms of found differences. But this process is in
10 place with the exception of the deadline on
11 emergency --

12 MR. ZAREMBERG: I think it would be
13 helpful for me, Peter, before you answer questions, how
14 does this differ from existing law that was changed two
15 years ago and why is it necessary? What problem does
16 it accomplish? What's the problem in the existing law
17 that was adopted two years ago? That will be helpful.

18 MR. LEE: One thing that this does which
19 is different is that this time frame we recommend
20 should apply to PPOs as well. As I understand the law
21 specifically related to Knox-Keene plans, it doesn't
22 cut across HMOs and PPOs.

23 There is the same time frame for PPO
24 plans that handle the problems for this time frame.
25 That's the primary difference, I think, with existing
26 law. And the 72 hours versus 5 days is the other.

27 MS. DECKER: But you'll note as in the
28 document that the 72 hours applies to existing

1 requirements under Medicare.

2 MR. LEE: The primary difference is
3 extended across health plans including those --

4 MR. ZATKIN: Could we have a
5 clarification on the last point about whether the 72
6 hours -- I know there is a 72 hour rule in Medicare.
7 Is it applying in the same way that this is proposed?
8 I had some information that maybe wasn't -- could I ask
9 Maureen O'Haren?

10 MR. LEE: Before we do this, if I could
11 reach closure on the 30 days. We'll take one last
12 comment on this.

13 MR. ZAREMBERG: Could somebody explain
14 how PPOs resolve these things under existing law? I
15 have no idea. I'd like to know what this is about.
16 Because you're expanding into PPOs, how do they do it
17 currently under existing law. Was it considered two
18 years ago when they changed the law for HMOs? Was it
19 rejected? Was there a reason for that? I just don't
20 feel like I have information on this.

21 DR. DUFFY: From a practice standpoint as
22 a spinal orthopedist, I'll tell you exactly how it has
23 worked. It is a classic case. This man is an
24 executive, he gets a bad disk, he's in mortal anguish,
25 but he's not paralyzed and has not lost bladder
26 functions. He's rested, in therapy, on medication.
27 He's lost on his job.

28 He's four weeks along, the request is

1 made to operate on the disk with a positive MRI scan.
2 It is refused because the protocol says he must go six
3 weeks. They appeal it. By the time they appeal it and
4 he does get operated on, he goes back to work in two
5 months, loses one month of work and he's president of
6 the chamber of commerce we'll say.

7 MR. ZAREMBERG: That was my question. My
8 question was what is the difference between HMO -- why
9 were they left out of the --

10 MR. SHAPIRO: AI, just to plead
11 responsibility, the focus in the Legislature was with
12 health plans. And, in fact, had I known there was a
13 72-hour rule in place in other plans, we would have
14 pushed for that rule. We were told 5 days was the
15 norm.

16 We weren't looking at PPO situations.
17 Subsequently Peter was looking across all health care,
18 discovered that we had these dissimilarities on that.
19 So I plead the fact that we were focused on health
20 plans, the complaints were about health plans, and we
21 weren't aware of some of these other problems because
22 they weren't brought to our attention.

23 DR. DUFFY: In my office, the PPO, I was
24 able to speed it up on a direct appeal. I faxed
25 information, they approved it, and got a man taken care
26 of under similar circumstances. So I was able to move
27 faster on the appeal basis.

28 MR. LEE: We'll go to Brad, then Ron, and

1 then on the 30 days we're going to do a quick straw
2 poll.

3 DR. GILBERT: Michael, correct me if I'm
4 wrong, but the requirement now is after 60 days the
5 individual could go to DOC but there's no requirement
6 that there's a solution in a particular period of time.
7 It's the urging that it be done in a certain period of
8 time.

9 MR. SHAPIRO: Right. Basically it
10 stimulates plans to not do what they used to do which
11 was have extended tiered review because they know that
12 there is a risk enrolling -- moving the grievance to a
13 a regulatory agency. In most cases, we think the plans
14 are getting it done. And we always refer you to the
15 plan first.

16 DR. GILBERT: In addition, there's a
17 requirement to report any grievances that go over 30
18 days on a quarterly basis. My concern is that we're
19 saying medical groups are part of this entire time
20 frame. If a plan has a 30-day period, you're basically
21 giving the medical groups two weeks at the most in
22 terms of their ability.

23 And I agree in many circumstances it's
24 appropriate for the medical group to be trying to
25 resolve the grievance because they're the ones that
26 made the original decision, I mean, of closure to the
27 direct delivery of care.

28 But if you shorten it to 30 days, you're

1 basically giving them about two weeks maximum. The
2 plan will have to immediately defer to them because
3 they'll have to try to meet that 30-day window period
4 if the group can't resolve it. So I'm concerned about
5 60 days referring to DOC down to 30 days for the entire
6 process.

7 MR. SHAPIRO: Let me make very clear what
8 Peter did not. The 30-day rule currently applies to
9 medical groups. That's existing law. The medical
10 group is essentially an element of a health plan. If
11 someone has a grievance and they finally decide they
12 want to write it down in the form of a complaint and
13 then submit it to any entity associated with that
14 health plan, the physician medical group plan, the
15 30-day clock starts under existing law. Medical groups
16 are health plans if you're going to delegate that
17 responsibility. So what Peter has done is he has
18 restated existing law.

19 DR. GILBERT: I have no problem with the
20 delegation of holding the system accountable with the
21 time frame. My only concern is 30 days seems a
22 little -- we've gone from 60 days voluntary turnover to
23 DOC to 30 days total including --

24 MR. SHAPIRO: 30 days is just a status
25 requirement. After 30 days somebody in the plan or the
26 physician has to tell the enrollee about the plan, here
27 is the status of your complaint. It doesn't have to be
28 resolved in 30 days.

1 DR. GILBERT: I understand that. My
2 point is this is saying resolved in -- doesn't it
3 say -- Peter, could you clarify, this says turnaround
4 time for handling complaints. Is that responding or is
5 that proposing a resolution?

6 MR. LEE: I think -- my intent was
7 resolution, again, without special circumstances which
8 could go to 60 days. This does not propose changing
9 when you get access to the DOC under the 60-day access
10 plan.

11 DR. GILBERT: So it's not a 30-day
12 response. It's a 30-day proposed resolution. So,
13 Michael, there is a big difference.

14 MR. SHAPIRO: Well, I was just corrected
15 by Maureen O'Haren, who has read the statute recently.
16 It apparently is your attempt to resolve it, but the
17 clear language -- legislative intent says if you have
18 it, you're not in violation of law, you then have
19 additional time. So I think it might -- you're
20 basically restating existing law; so you want to apply
21 to a broader group.

22 MR. LEE: Take it to restate existing
23 law.

24 MR. HAUCK: Why do we want to do that?

25 MR. LEE: To cut across, again, HMOs and
26 PPOs.

27 MR. WILLIAMS: To go back to the issue,
28 I'd like to comment on. I come back one more time that

1 at the end of the day we are determined to make PPOs
2 look like, act like, and function like HMOs. The basic
3 promise that most PPOs make are -- is a promise to pay.

4 They agree to indemnify you and they
5 agree to reimburse you at greater or lessor levels
6 depending upon your use of in network or out of network
7 providers. They do not have to take a responsibility
8 under the insurance code as I understand it to arrange
9 for the delivery for health care services.

10 So I think the reason they weren't part
11 of the original legislation where I sit was an
12 appropriate decision that said consumers do need a fair
13 and appropriate methodology and process to be certain
14 that they are getting values for the premiums that are
15 paid.

16 But at the end of the day, we will end up
17 with only HMOs in California, only DOC licensed M.D.'s
18 and consumers will have substantively less choice than
19 they have today. And we're trying to solve very real
20 issues. But I think a prime as to PPO will result in
21 undertaking the consequences.

22 MS. DECKER: I just wanted to respond a
23 little bit to Ron because I agree that PPOs do make a
24 different kind of commitment, but they will get a
25 different kind of complaint. So the kinds of
26 complaints that you have to respond to are not about
27 the referrals, et cetera.

28 The person is navigating the system

1 themselves; so I still feel like there is a basis to
2 say let's try and make it a real commitment among the
3 health care industry to respond to complaints within 30
4 days.

5 I think it is in our society where
6 everybody is getting faxes and getting pages within 15
7 minutes of when anything happens, I think the cycle
8 time has to be more realistic towards the days. People
9 in a health care situation aren't used to having to
10 wait three weeks for an answer to their request.

11 MR. LEE: Clark.

12 Then we need to stop to do the other
13 parts of the paper.

14 Go ahead, Clark.

15 VICE CHAIRMAN KERR: I think from a
16 consumer standpoint, the consumers don't really think
17 of they're joining an HMO or a PPO. They think of
18 different plans and so on. I think it -- whether they
19 buy a minivan or a corvette, if they have a lemon, they
20 expect to be able to appeal it similarly.

21 That doesn't mean that the minivan and
22 the corvette aren't different types of vehicles. So I
23 don't really see this as the same. I think it's just
24 you have to see recourse from a consumer standpoint.
25 That just makes sense.

26 MR. LEE: I need to do a straw poll on
27 this. The main issue again to the first is what is
28 conforming with existing law so it's not expanding it;

1 and, No. 2, it's cutting across delivery systems.

2 So can we get a straw poll on -- for that
3 part of timing. Those in favor, please raise your
4 right or left hand.

5 (Committee voting.)

6 Moving down to the next part which is
7 72 hours versus 5 days. As Michael noted, existing law
8 is a 5-day turnaround requirement. One of the things
9 we tried to do is have consistency that does cut across
10 payers as well.

11 Medicare -- and it has been recently
12 adopted a 72-hour turnaround time for expedited, urgent
13 appeals. There have been concerns raised that this is
14 not well tested by HCFA because it's been instituted
15 recently. Our concern, again, was to try to have
16 consistency that comes across payers so when someone
17 converts from one type of payment system to another,
18 they don't have the playing field change on them.

19 Ron.

20 MR. WILLIAMS: In terms of the 72-hour
21 rule of HCFA, I think there's a matter of clarification
22 that's helpful for the group to understand is that, as
23 I understand it, 72-hour requirement for HCFA applies
24 to initial determination and reconsiderations for
25 urgent cases that cannot be appropriately handled to
26 the normal utilization review time frame which is 60
27 days. So what they've done is say that normally we
28 expect 60 days but there may be certain urgent cases

1 that for whatever reason need to be expedited.

2 As I understand, the Knox-Keene code,
3 there today is not an ability for the DOC to require a
4 plan to step in, do something within 24 hours or a
5 shorter time frame. I guess the point I'm making is,
6 one, this is new; two, it really applies to a subset;
7 and, three, today anything that is a true emergency
8 there is immediate approval required by the health
9 plans so that the member's life and the health status
10 is not jeopardized. And those would be my comments.

11 MR. LEE: Other comments?

12 Rodney.

13 DR. ARMSTEAD: Just to follow-up on Ron's
14 piece. I think that it would be probably prudent to
15 really look at what DOC's intent was when they changed
16 the rule basically saying that the emergent or the
17 expedited process that they had was really, you know,
18 the four -- five days. It wasn't working days, but it
19 was just five days.

20 I think the point, too, about the 72-hour
21 expedited is that we don't necessarily have enough
22 information from the plans now as they are trying to
23 respond to the expedited process on the five days. I
24 think it would be -- and that's not to say it's an
25 untenable task for me. But I think the rule basically
26 tried to wedge the 72-hour piece in there from HCFA's
27 perspective.

28 I think that the plans can work to

1 effectively try to balance that particular thing. And
2 I think we just need more time to allow that to flesh
3 out. And we might find that for HCFA five days is
4 appropriate or we might find that three days is not a
5 problem relative to this.

6 So I think that this one is really one to
7 step back and just look at -- I think what existing law
8 has done is really try to get the plans to respond and
9 that the five days is just five days that excludes
10 working days, but you really have to respond to that.
11 I think it's the appropriate place to look at it. And
12 I think that we have less of an issue of -- a cross
13 plan issue with this particular piece.

14 MR. LEE: May I suggest on this one that
15 an amendment be to have the regulatory agency look at
16 how the 72 hours has been implemented compared to the
17 five days and consider making the standard consistent
18 in two years which would then allow the 72 hours to
19 have been up and running for a while than have it
20 considered as upgrading the standard.

21 CHAIRMAN ENTHOVEN: Good.

22 MR. LEE: Do people find that friendly?

23 CHAIRMAN ENTHOVEN: Uh-huh.

24 MR. LEE: Moving on to the minimum time
25 stated for periods of limitation. Now this is one of
26 the areas that we found an incredible inconsistency
27 among the plans. Some plans will have as a matter of
28 policy in their contracts that, if you do not appeal a

1 denial within 60 days, you waive your appeal rights.
2 Other plans have no period of limitation. Other plans
3 say a year. And this is one of the things where
4 consumers don't read this fine print but can be left
5 out in the lurch because they didn't know the
6 turnaround.

7 So what we are recommending is that there
8 be a minimum period of limitation. What we suggest is
9 one year or at least a year, and even with that it's
10 very important to have a good cause exception, that
11 people didn't know, something came up. There needs to
12 be a way to (inaudible) have a standard for an
13 exception process.

14 Comments on what will become A3?

15 DR. ARMSTEAD: Peter, I have a quick
16 question to understand the implications. Let's say
17 that a patient is continuously -- let's just say --
18 this probably is a better example for a Medi-Cal
19 patient who's enrolled in Plan A and transitions to
20 Plan B and falls within the minimum criteria.

21 The question I really have is tracking
22 the liability for that medical expense that may come
23 from that grievance piece. Is it for the individual
24 plan that the individuals have voted at that time or
25 does it go back and apply to the plan at the time in
26 which the condition was being requested for?

27 MR. LEE: It would always go back to the
28 plans whose actions are being appealed. The problem

1 here is when a plan makes an action and the opportunity
2 to appeal it to that plan -- it can't be the new plan
3 that someone shifts to -- but to that plan, if they
4 lose rights because they miss a time period, we're
5 trying to have consistency with regard to that.

6 There needs to be a language that
7 clarifies that this does not open new avenues of
8 liability to a new plan that someone shifts to. I
9 think that's certainly easy to put in. That would be a
10 very friendly amendment.

11 MS. DECKER: Nancy?

12 MS. FARBER: I have a question about
13 that, the example that was just given. If a patient
14 has submitted a grievance in an appeal and then in the
15 interim switches plans and experiences a similar denial
16 for the same care, then they're going to be back at
17 square one again. Is that not right?

18 MR. LEE: They may be back at square one.
19 The concern here is not -- is to prevent a plan from
20 saying you can't even go back to square one at all
21 because you lost your rights because you didn't come
22 back to us in a time frame. And this does not prevent
23 a similar occurrence having a consumer able to come
24 back in the door store and say something new or
25 different or whatever. So the square one issue is
26 somewhat of a separate one rather than having a shut
27 door is what we're trying to prevent.

28 MS. FARBER: Presumably if you would

1 implement an approach like this, there would be less of
2 an inclination on the part of the beneficiary to change
3 plans. They might stay with the plan.

4 MR. LEE: Potentially. Sure.

5 We have five people on the list. And
6 Alain first, then Phil, Rob, Tony, Michael, and we're
7 going to stop there, do a straw poll on this and move
8 on to the next issue.

9 CHAIRMAN ENTHOVEN: I think it would be
10 crisper to take out "at least" and to say "one year
11 with provision for good cause exceptions." Otherwise,
12 if you say at least one year, God knows --

13 MR. LEE: The only reason we said "at
14 least" is that, if a plan wants to get people longer,
15 that's fine. And that's part of the concerns we're
16 having on the floor is that as a matter of contracts
17 all I could say, we'll waive that provision just to
18 make it clear that a plan can do that. But I think
19 that's a friendly amount, though.

20 MS. DECKER: Phil.

21 DR. ROMERO: There are really two
22 components to your recommendation. One is consistency
23 across plans and the other is a specific length of
24 time. I completely agree with the first. On the
25 length of time issue, I'm just curious, I mean, do we
26 have reason to believe that lengthening the time would
27 have materially reduced the number of complaints? In
28 other words, is this a theoretical problem or a real

1 problem?

2 MR. LEE: I mean, it's a real problem.

3 The extent of it I'm not sure. We've actually had

4 people who we've -- had health risks. (Inaudible)

5 through good cause know that this should not apply.

6 How much does that happen when people do not have that

7 assistance, I don't know. So the frequency is a

8 question mark. It's one of those that came up again

9 trying to look for consistency across the board.

10 MS. DECKER: In response to other kinds

11 of plans like a PPO type plan, very typically you have

12 one year to claim final limits. And I think we get a

13 lot of pushback in our plans from people that find

14 things two years later and want to file it and we look

15 to a limit establishing that we know what a liability

16 is in closed books.

17 MR. LEE: Ron.

18 MR. WILLIAMS: I think -- a couple of

19 things I'm not clear on is how does this relate to the

20 enrollee's ability at any time to contact the DOC with

21 their dissatisfaction and file a grievance regardless

22 of the time period?

23 The second issue is that it strikes me

24 that 90 days is better than one year. In 90 days the

25 amount of information that is stored, retrievable, it's

26 fresh in terms of all the medical information. It

27 doesn't have to necessarily be stored and be retrieved.

28 I think the other thing which might be

1 help is some consistent standard, perhaps the 90-day
2 standard, and an affirmative obligation on the part of
3 health plans at the time they notify a member of the
4 finding that say you have 90 days to appeal this. And
5 they make it very clear and very prominent.

6 I just worry that a year is a long period
7 of time, and it just ends up addressing cost
8 situations -- it could increase our cost without a real
9 sense of the degree to which consumers will benefit.
10 If we have a consistent standard, we have affirmative
11 notification, the member always has the right to go the
12 DOC, then I'm not clear what we're getting.

13 MR. LEE: Tony and then Michael.

14 MR. RODGERS: Are you saying during the
15 time of coverage or are you saying that -- once a
16 person loses eligibility for that plan? I'm talking
17 about Medi-Cal where a person is offering three months
18 and is going to grieve an action while they were on
19 Medi-Cal yet they're no longer on Medi-Cal. And that
20 creates contractual and other problems. Is that your
21 intent, to say that they can go back to the time they
22 were on Medi-Cal and grieve that and try to get medical
23 care for that period of time?

24 MS. DECKER: And they're not currently
25 eligible?

26 MR. RODGERS: They're not currently
27 eligible. That's why I want to know are you talking
28 about the coverage period for that plan or are you just

1 broadening it now?

2 MR. LEE: The intent was to go beyond the
3 coverage period (inaudible). We hadn't thought about
4 the eligibility issues for Medi-Cal. So I welcome
5 clarifying language for that.

6 MR. SHAPIRO: I actually think we're
7 creating more problems than we intended by this
8 recommendation. All the questions that have been
9 raised go on all the time no matter what period is in
10 the contracts.

11 I mean, these are questions that are
12 inherent. Whether it says 90 days or 1 year or
13 2 years, it's not -- the plans want to deal on a
14 day-by-day basis now. While you were in a previous
15 plan or with Medi-Cal -- that's not the point of this
16 recommendation.

17 Plans currently have contractual
18 provisions that differ substantially among the plans on
19 the issue of at what point has an enrollee lost his or
20 her right to file a grievance? That's the only issue.
21 The other issues are still out there.

22 And what we've had -- and I don't know
23 what the standard number is. It may be a year. But
24 what occurs is if you miss that 90-day deadline or
25 60-day deadline, you have just waived your right to
26 complain to the plan. The question is should there be
27 some uniformity with respect to that period?

28 The other issue I don't believe this

1 recommendation goes to and all of a sudden we should be
2 talking about in terms of what if you switch plans or
3 those kinds of things because that happens now, those
4 issues are resolved on a case-by-case basis.

5 The other issue in terms of special
6 circumstances which have come up is sometimes people
7 don't discover the problem until a later time. And
8 there have been exceptions allowed by courts that they
9 allow you to go beyond that period if, in fact, a
10 prudent person wouldn't have known about the problem
11 until a certain point; and, therefore, it would have
12 been unfair to prevent the patient from bringing the
13 issue.

14 Once you've brought that complaint to the
15 plan, then all of the other deadlines kick in, 30-day
16 response period, 60 days after that you can go to the
17 regulator. This really deals with the question of, at
18 a certain point, have you waived your right to start
19 the process? And should there be uniformity?

20 And I think the rest is things you
21 shouldn't try to resolve. We have no background on it.
22 We don't know what the problems are. They're inherent
23 no matter what the deadline is: 3 months, 6 months, 1
24 year. If you change plans, all those things are
25 current problems.

26 MR. LEE: Steve, and then we're going to
27 do a straw poll.

28 MR. ZATKIN: I agree with the concept of

1 uniformity. I'm a little uncomfortable with the
2 specific proposal about a year. And I'm wondering if
3 it would be appropriate to have the paper reflect
4 support for the concept of uniformity rather than get
5 into the specifics of the time period.

6 MS. DECKER: And leave it to whom to
7 establish?

8 MR. ZATKIN: The Legislature because it
9 would have to be addressed.

10 MR. SHAPIRO: I'd rather (inaudible)
11 because people argue that we micromanage. I would
12 direct to authorize uniformity, and you'd get the best
13 practice plus the exceptions because we haven't
14 developed them here. But you make a commitment to
15 that uniformity.

16 MR. LEE: I think that's a friendly
17 amendment. With that amendment, can this be submitted
18 to the regulatory agency for a rule making process to
19 have consistency across in terms of this area with the
20 one notion of Ron's being this should have no impact --
21 it should be made very clear -- no impact on the deals
22 (inaudible)? This is relative to plans contracted to
23 having to waive their rights for their plan process.
24 Okay?

25 The next area is terminology and data
26 collection. This is a recommendation that there be
27 basically common terms used, which there are not right
28 now, and the known standards on how data and types of

1 data is collected. This relates very much to
2 Recommendation E, which we'll get to, which we'll get
3 lots of comments on, I'm sure.

4 One of the problems right now is you
5 really can't compare data between plans. Purchasers
6 can't say what's going on in your plan relative to
7 complaints and grievances and compare it to another
8 plan because each plan collects data very differently.

9 This recommendation is, again, to develop
10 such standards in a collaborative process, but the end
11 point would be to have common definitions that would
12 allow for comparison between plans.

13 Comments?

14 CHAIRMAN ENTHOVEN: Make it "the
15 regulatory agency should develop."

16 MR. LEE: The state would be substituted
17 for the appropriate regulatory agency that tracks
18 throughout.

19 DR. SPURLOCK: Just a quick question.
20 Has there been any idea about the cost of this and how
21 much the data collection process goes on and what would
22 be given up in order to collect the data?

23 MR. LEE: I think all plans and I think
24 the vast majority of large medical groups do data
25 collection. The question is what would be the cost of
26 changing data categories and making those consistent?
27 And I'm not sure what those costs would be in terms of
28 having such a process phased in over time would be

1 something that I think the rule makers should look at.

2 But I think every plan collects some data like this

3 currently. The question is they don't use the same

4 category.

5 DR. SPURLOCK: I guess what you're saying

6 is this is not the regulatory authority collecting the

7 data, this is the individual plans collecting the data.

8 MR. LEE: This is the plans collecting

9 the data but using common data elements.

10 Without objection, is there any strong

11 objection to this?

12 None heard. Moving on.

13 The next is communication of processes.

14 Currently plans are required to give some notice of --

15 hold on a second. Really, the communication process --

16 C and D are sort of the common recommendation. First

17 is there needs to be a clear description to consumers

18 of how dispute resolution works.

19 The other element is on request to

20 provide well prepared appeals. One of the things we

21 found is that consumers don't even know how to state a

22 case and don't know if they've got a loser or a winner

23 and to have plans provide this is how you support your

24 case.

25 The second part of C I would like to pull

26 out it was brought up earlier which is the make

27 practice guidelines available. This really is a

28 separate issue which I strongly support. But it's a

1 separate point from the information giving someone a
2 example of what a good appeal package would look like.

3 DR. ROMERO: So you're suggesting ending
4 C with the word "request"; right?

5 MR. LEE: "Upon request."

6 DR. ROMERO: Right.

7 MR. LEE: Exactly.

8 MR. SHAPIRO: I have one comment, Peter.

9 It's not always in a plan's self-interest to give you a
10 model appeal, good or bad. And including for
11 uniformity, just models -- actually, DOC puts out a
12 form that says, you know, tell me the facts, tell me
13 what your doctor says.

14 One suggestion is to have a regulator
15 just do a model consistent form which could help even a
16 bad or good case rather than people complaining that
17 the plan didn't really give you the best grip. It
18 takes the plan off the hook for what really aren't bad
19 appeals. And they do by letting the regulator work
20 with the plan on one single model form that might be
21 appropriate.

22 MR. LEE: I think that's a great
23 suggestion. The only one thing is to prepare sample of
24 model appeal because there are different issues that
25 people have appeals on. There isn't necessarily one
26 model that comes across different sorts of issues in
27 any way.

28 CHAIRMAN ENTHOVEN: Sure.

1 MR. LEE: Okay?

2 CHAIRMAN ENTHOVEN: No objection.

3 MR. LEE: Without objection.

4 Full explanation of health plans'

5 decisions. Now some of this is current law. What is

6 not is the level of detail that's being requested in

7 terms of the information that was reviewed in making

8 the decision, expert opinions.

9 And I'd also like to insert in there "or

10 guidelines relied upon as well as information and

11 instructions on how to appeal." And there is while

12 current law says there must be an explanation on the

13 basis of a decision, often that explanation is in the

14 form of a one-line "determined not to be medically

15 necessary," which does not provide a sufficient basis

16 upon which a consumer can understand what went into

17 this decision. So this is providing more detail which

18 would provide consumers with information upon which to

19 decide this was a reasonable -- or to know what issues

20 they need to address.

21 MR. WILLIAMS: One question I'm not clear

22 on is how this affects the peer review process. I know

23 one of the big challenges we face is the inability to

24 be as descriptive we would like to be relative to some

25 of the peer review guidelines that the medical groups

26 impose. I wonder if some of the physicians might be

27 able to comment on that.

28 DR. KARPf: That is rather important to

1 me. I think that when we start getting into issues of
2 definitions of medical necessity, evidence-based
3 medicine, experimental medicine there is no real
4 clarity, there really is no real definition.

5 I think one of the things we've been
6 trying to do is bring to the process of managed care
7 and health care in general some clarity, some
8 definition, some accountability. If we're going to be
9 successful, we're going to have to get to some level
10 where those terms have some meaning and some
11 understanding.

12 So I think that it's an issue of us
13 essentially coming to some recommendation where there
14 is some process by which these terms are dealt with,
15 medical practice is dealt with, whether that is an
16 expert panel that's convened by --

17 MR. LEE: We did that before you got here
18 this morning. We're having a blue ribbon panel to come
19 up with the common definition throughout medical
20 necessity.

21 DR. KARPFF: If that is -- well, that blue
22 ribbon panel is going to deal with medical necessity,
23 appropriateness of care, evidence-based medicine -- all
24 of those issues?

25 MR. LEE: We need to look at the language
26 in there. There were a number of pieces being looked
27 at including medical necessity. I'm not sure about the
28 whole laundry list.

1 CHAIRMAN ENTHOVEN: That's purely
2 terminology. Michael's concerned about this other
3 question which is when there are wide variations of
4 opinions, how do we get some authoritative
5 determination as to what is either medically necessary
6 or whatever other terminology we use.

7 DR. KARPf: And sort of the empowerment
8 of this blue ribbon panel kind of saying here's the
9 blue ribbon panel that's going to make some comments
10 versus the ability to develop some standards, the
11 ability to use precedence to say this, in fact, in
12 California is considered standard of practice or isn't
13 considered standard of practice or this is considered
14 experimental or isn't considered experimental.

15 MR. ZATKIN: Isn't that what the external
16 panel issue will deal with?

17 MR. LEE: That's what the independent
18 third party review would address. The substance, what
19 I would say is that the blue ribbon panel would be
20 defining a common definition of medical necessity but
21 not getting into any particular cases or defining what
22 is or is not experimental. I think that issue that
23 we're addressing in the external third party review for
24 medical necessity dials delays, et cetera.

25 So in terms of this issue, though, in
26 terms of the full description, are you raising concerns
27 or amendments to --

28 DR. KARPf: No. If we're going to bring

1 it up later on where I thought we were going to bring
2 it up and my comment is marked, that's fine. But I
3 think they become fundamental issues no matter how you
4 set up the grievance process. If, in fact, you're not
5 working off of the standard definition, if there isn't
6 clarity of thinking, the grievance process doesn't end
7 up working.

8 MR. LEE: Bruce.

9 DR. SPURLOCK: Just responding to Ron's
10 question. Looking through the language, I guess the
11 only area that rings a great deal of concern to a level
12 of detail that's important is any expert opinion relied
13 upon in that language.

14 And I guess there may be expert opinions
15 that are done on an anonymous basis simply because it's
16 a peer review process between clinicians and that we'd
17 say that they're going to necessarily be made public,
18 then the folks may not generate those opinions for a
19 variety of reasons. So I guess that would be some of
20 the issue.

21 I think maybe what Ron is getting at is
22 there may be a detail that's not actually included in
23 this language that would be speaking to the nature of
24 individual physicians who are part of the decision
25 process that may be either disparaging or some act on
26 that physician that has some impact on his practice of
27 medicine.

28 I think we want to be careful about it.

1 I don't necessarily read that into it. But the expert
2 opinions, demanding that they are public I think may
3 make a lot not offer expert opinions.

4 MS. DECKER: I think the intent here is
5 not to quote the opinion but to say an expert opinion
6 was sought and used, the fact that it was reviewed in a
7 different way.

8 MR. LEE: I think that we would
9 certainly -- a friendly amendment would be in no way
10 that would intrude upon, you know, process of
11 protection by current peer review law statutes. Adding
12 that would be a friendly amendment.

13 DR. GILBERT: We're focusing on a subset
14 of grievances, though. I think Ron's point is
15 extremely important for certain other kinds of
16 grievances. If the grievance is about a quality of
17 care issue or a potential quality of care issue, then,
18 depending upon the level of detail that's required, it
19 could absolutely impact the peer review process.

20 And it's very tricky about how you
21 respond and how much information you can give when the
22 grievance is about quality of care. When it's about a
23 utilization review decision, it's actually much, much
24 cleaner and they're generally not peer reviewed issues
25 potentially at risks.

26 But any time quality of care is raised,
27 whether it's my physician didn't or provider didn't do
28 this kind of physical examine or didn't ask these

1 questions or gave me bad care, it's very, very
2 difficult to figure out the level of detail you can
3 give without violating the peer review process. If you
4 violate the peer review process, you're not going to be
5 able to take the action to do the work you need to do
6 to improve that.

7 So this seems so focused on UR decisions
8 and appeals. That are a whole other set of grievances
9 that occur, many of which are on quality of care. This
10 language is almost irrelevant to those, and yet
11 depending on the level of detail you want, it may be a
12 real problem.

13 MR. LEE: Bernard and then Michael.

14 DR. ALPERT: To respond to Ron's question
15 about how physicians feel, at the risk of incurring the
16 wrath of my fellow physicians, I personally think there
17 is incredibly too much paranoia that surrounds peer
18 review.

19 When I look at how much is disclosed now
20 versus the potential of what could be disclosed, we're
21 way, way, way on one end of the spectrum. I support
22 the revealing of more than this was found out to be
23 medically necessary. It's like doing risk adjustment,
24 adjustment based on gender and age. there is another
25 level we can go to now which will be a big step.
26 Expertise is what I'm referring to.

27 The case I cited before about the eight
28 year old with Hodgkin's disease, the reviewer was a

1 retired surgeon passing the review on the pediatric
2 oncology case. And that was never disclosed. So
3 they're very simplistic based on things that could be
4 disclosed other than this was found not to be medically
5 necessary.

6 MR. LEE: What I'd like to propose on
7 this is, without objection we get some language to
8 qualify appropriately protected peer review data, and
9 I'd be happy to talk to some of the doctors about that
10 when we come back for a vote here. Without objection.

11 Please.

12 CHAIRMAN ENTHOVEN: We have now consumed
13 one hour of the two hours allocated to this; so we need
14 to --

15 MR. GRANT: Peter, I don't have objection
16 to that particular issue. I wanted to amplify on a
17 comment that Bruce made which is I'm concerned that the
18 quality of care type of complaint is really not
19 addressed here and that -- particularly the
20 circumstance where the dispute may arise between the
21 patient and physician as opposed to the physician and
22 the plan. It should either be addressed by implication
23 or stated in some way here. One should be entitled to
24 information about grievances and so on when the issue
25 is really whether wants to give you something you don't
26 want or vice-versa.

27 MR. LEE: Without objection, moving on.

28 We're going to need to, believe it or

1 not, figure out how to speed up. I know this is
2 difficult. There is a lot here. We didn't try to
3 throw in the kitchen sink, believe it or not, but this
4 is, we felt, a lot of the areas that the Task Force can
5 make a huge contribution. I will, though, force us to
6 keep comments very brief and do straw polls if we have
7 to rely on that to move things along.

8 CHAIRMAN ENTHOVEN: A good device would
9 be to refrain from wordsmithing. Just get the concept.

10 MR. LEE: Again, words are welcome for
11 submission for smithing later.

12 Public reports. This is an issue that
13 we, one, I'd like to reword this to note the health
14 plan regulator would develop this obviously following
15 the standardization of terminology and phase it in over
16 time after working with the array of stakeholders
17 including plans, medical groups, consumer groups.

18 The important note in terms of getting
19 comments on this measure, virtually everyone thought it
20 was a great idea. The concern came from plans that
21 were quite concerned about comparability and being
22 misleading if it's not comparable. I think that
23 everyone agrees with it. I certainly do.

24 So the issue that this should be
25 implemented at such time as we can do it in a way that
26 provides reliable and comparable data is the intent.
27 And with that I'll throw it up for comment.

28 CHAIRMAN ENTHOVEN: Okay. Without

1 objection.

2 MS. DECKER: Without objection.

3 MR. LEE: Without objection, we're moving

4 on.

5 MS. DECKER: Page 4, F.

6 MR. ZATKIN: I forgot what we did because

7 I was reacting to your amendment to this. You were --

8 your amendment was that you wanted the agency to

9 develop a process in which additional information

10 relating to grievances and appeals could be made public

11 and that the amount and nature of that information

12 would be developed based on standard definitions and

13 the capacity of providing the information as well as

14 the burden of doing so and usefulness of the

15 information -- is that what you were suggesting? Or am

16 I putting words in your mouth?

17 MR. LEE: That end certainly was. And

18 the intent is to have the data that's made public be

19 reliable and comparable. And those test points or

20 those that are key measures would require this to be

21 phased in over time with the leadership of the state

22 regulatory agency.

23 MR. ZATKIN: Were you then going to be

24 specific as to the nature of the information or leave

25 it basically to the agency to work to develop that?

26 MR. LEE: I think it would be developed

27 by the agency in collaboration and the types of

28 materials listed here would be by example. When I say

1 "here," currently listed in Section E.

2 MR. ZATKIN: I was with you until the
3 last there.

4 MS. DECKER: If you look at the top of 4,
5 it is a summary that says the number, type and
6 disposition of issues raised by condition or type of
7 complaint sorted by medical group and then on the top
8 of 4 it gives more detail.

9 MR. ZATKIN: Well, if you were to put
10 that list and proceeded with sort of a question as to
11 whether this could be done in the manner that we talked
12 about earlier, that would be okay.

13 MR. LEE: That's what I think we do.
14 This list is a by example and not prescriptive.

15 MS. DECKER: Things to be addressed.

16 MR. CHRISTIE: On the subject of public
17 reporting, one of the issues that comes to my mind very
18 clearly based on my experience is that in my experience
19 plans have no reason to bring grievances to a rapid or
20 quick resolution. There is no outside requirement.

21 And as we expressed in our case, our
22 grievance went on for a period of 120 days which then
23 filtered into an arbitration process which went on for
24 another 3 months. The whole process took us over 11
25 months. If there were some way that plans were held
26 accountable for the amount of time it takes to go
27 through the process, the grievance process is an
28 all-inclusive word.

1 It includes the actual letter writing and
2 the peer review within the plan plus the arbitration
3 process as well. That is the overall grievance
4 process. I think the plans need to be held accountable
5 publicly for how much time it takes to complete the
6 grievance process. And we have no access to that data
7 today as to how long a plan takes to complete that
8 process.

9 So I want to see language in there that
10 says something to the effect that grievance processes
11 which include the arbitration process, the results of
12 these must be made publicly available.

13 MR. LEE: If I could, I'll have on there
14 two things. One is that there is a block of
15 recommendations related specifically to the arbitration
16 process that I'd like us to carry over to our next
17 meeting because I'm sure we'll run out of time but also
18 because Martin Gallegos is not here today who submitted
19 those.

20 I think some of those issues were
21 specifically covered in there. We currently have a
22 requirement that plans report longer than 30-day
23 complaints in handling. And I think a suggestion that
24 we can add to the list of data to be considered for
25 reporting is length of time to resolve. And that was
26 addressed on the complaint side. The arbitration side
27 addressed it elsewhere. Is that okay? Okay.

28 F. F is basically very poorly worded if

1 I may say so. I probably worded it myself. But the
2 intent is to provide notice of where there are external
3 assistance programs, that people should get notice of
4 them. The type of those is talked about later. This
5 is a consistency that people should be notified that
6 they exist.

7 Without objection.

8 H. One of the issues that has raised the
9 most confusion is wanting clear government oversight.
10 The intent here is not to have -- to supplant the
11 discussion that we're having about government oversight
12 on health plans but, rather, from the consumer
13 perspective there needs to be a single point of entry.

14 Right now consumers do get ping-ponged
15 back and forth between DOI and DOC. And the intent of
16 this recommendation is to have -- if you have a
17 question about your health plan and want to complain to
18 a regulator, here's a 1-800 number.

19 How that is behind the scenes triaged
20 between one or two oversight agencies is a separate
21 matter, but the intent here is to not have multiple
22 numbers out there. People don't know if they're in
23 PPOs or HMOs.

24 Comments? Any objections? Hearing none.

25 Moving on to Barbara taking the chair on
26 the next set of recommendations.

27 MS. DECKER: Page 4 under "Consumer
28 Empowerment." The first item -- again, let me restate

1 that all of this is done in a collaborative manner
2 where we would have key stakeholders involved in
3 developing the specifics.

4 So under A the first item is talking
5 about notification of the member whenever there is a
6 disagreement with the decision. Now, this is very
7 difficult because we can't figure it -- it's a
8 challenge to figure out, when is there a disagreement?

9 But I think the intent here is to make a
10 strong statement that it needs to be incumbent on every
11 entity dealing with consumers in the system, that they
12 be aware, when there is a dispute, that they advise
13 them of their rights.

14 Is there any comment on this item? I'm
15 on 4A.

16 MR. ZATKIN: I have a question. So I
17 walk into my physician and I say, "I think I have strep
18 throat and I would like you to give me antibiotics,"
19 and the physician says, "I really -- you know, you may,
20 but if I give you antibiotics right away, it may
21 cause -- there will be no resistance." But I think we
22 really ought to culture that. So we disagree.

23 MS. DECKER: We're trying to foster an
24 environment where we address issues at the first
25 possible instant. If you disagree, you're a provider
26 and the patient is saying that, I hope you take the
27 time to explain and say, "If you don't agree with my
28 treatment suggestion, here's an alternative of what

1 else you can do at this point." But this is the
2 conceptual mode we're in. Do you have an alternative?

3 DR. SPURLOCK: Barbara, I think that's a
4 key point that we need to keep throughout the remainder
5 of this. Usually it's not a denial, it's a treatment
6 alternative, one alternative if there's no treatment
7 for strep throat or suspected strep throat. It's
8 not -- I mean, it's not necessarily always denial, but
9 it is alternatives.

10 I think it's important at every level for
11 the alternatives to be available. It's just a question
12 of when do you invoke all of the other things? At what
13 level of medical condition do you invoke the process of
14 all the levels of alternatives.

15 MS. DECKER: Any other comments? Ron.

16 MR. WILLIAMS: A couple of questions
17 regarding jurisdiction, if you will. One is I'm not
18 sure how this affects TPAs, third party administrators,
19 the PSOs and the employer themselves to the extent that
20 they are currently (inaudible) information about the
21 plan and the employee has to file a grievance about
22 that. How do you envision those entities being covered
23 under these issues?

24 MS. DECKER: What we're trying to do is
25 improve the communication and it may be with a TPA or a
26 employer that the first step needs to be to direct a
27 person that is asking the question to a resource of
28 where they can get clear information about that issue.

1 For me I would say, "Have you looked at your summary
2 plan description? It's on page whatever and it
3 describes this?" It's not trying to make the system
4 paper intensive. It's more trying to get information
5 to the consumer as soon as an issue comes up.

6 Different kinds of plans obviously
7 wouldn't have this interaction at the same point. I
8 wouldn't expect somebody to call their PPO and say, "My
9 doctor wouldn't give me a lab test for my strep
10 throat." It's a different kind of world.

11 MR. ZATKIN: I have to say upon
12 reflection in reading the full item that I don't have a
13 problem with it. Forget what I said.

14 MR. LEE: If you do, the A and B really
15 spelled out that we are not trying to overpaper doctors
16 that have papers, get written bills and rights when
17 they're talking about treatment decisions. But instead
18 have a point at which a group, some entity makes a
19 decision -- that's the point at which something in
20 writing kicks in.

21 With that, 4 A and B, any other comments?

22 MS. DECKER: We're including B now which
23 is at the top of 5.

24 MR. LEE: They really need to be seen as
25 a group. You have 10 just to keep decisions and
26 disputes resolved at the lowest possible level and the
27 second is to give notice when a quote, unquote,
28 "regal," if there is fuzziness there, an incident

1 occurs, to give people notice and include it in
2 writing.

3 MS. DECKER: As we just led into B, I
4 want to point out B includes something in italics that
5 I think deserves your special attention. And this says
6 that plans should be required to take for second
7 opinion within the consumer's health plan, which is
8 different than I think a lot of plans have today where
9 it's within their own group if it's an HMO type plan.

10 I think Bruce had a comment.

11 DR. SPURLOCK: Just a real simple thing.
12 Would you consider this friendly, at the end of the
13 line should be in writing "upon request"? Maybe every
14 consumer doesn't necessarily want that writing so that
15 would only be done for a consumer who wants that and
16 requests the writing.

17 MS. DECKER: Tell me again where you are,
18 please.

19 DR. SPURLOCK: The top of line 5. It's a
20 simple thing. If a consumer wants it in writing,
21 great; if they don't want it in writing, big deal. I
22 think if they're satisfied with an oral description,
23 then why do we want to put it in writing?

24 MS. DECKER: Sure. Anything to make it
25 faster.

26 DR. SPURLOCK: If they're dissatisfied,
27 they can always require it in writing.

28 MR. LEE: With the orally notified, they

1 can get it in writing. I mean intent is to

2 communicate, if you want this in writing, you can get

3 it in writing but here's what it is.

4 MS. DECKER: Any more comments on this

5 item?

6 MR. SHAPIRO: Are we doing the italicized

7 provision yet?

8 MS. DECKER: Yes.

9 MR. SHAPIRO: I believe I sent written

10 comments to indicate the caution on this, this is an

11 issue that is subject to pending legislation on second

12 opinions, that I found the language here too narrow

13 relative to current industry practice where if there is

14 circumstances where a second opinion is appropriate,

15 it's not limited at least under the pending legislation

16 to either the medical group or the network if there's

17 not a qualified individual in the medical group or

18 network in which case the plans have been paying for

19 second opinions outside the network but you have to

20 jump over those hurdles first. So I have found no

21 exception in the general rule here.

22 MR. LEE: I think I mentioned a friendly

23 amendment of health plan or outside their plan if the

24 expertise does not exist within that plan.

25 DR. KARPf: Who decides who has the

26 expertise?

27 MR. SHAPIRO: It's grievable.

28 MR. LEE: That is one of the medical

1 necessity type questions, whether or not the second
2 opinion is an appropriately qualified --

3 DR. KARPf: In my 20 years of practice,
4 when people came to me and said, "I want a second
5 opinion," I encouraged them. I said, "Just get a
6 second" --

7 MR. SHAPIRO: Marjorie won't take credit
8 for this, but my first reaction is I'm not sure why
9 this second opinion issue is in this paper. I just
10 point that out as a --

11 MS. DECKER: We actually had a number of
12 comments that felt it should not be within the dispute
13 resolution process paper. Personally I feel that
14 second opinion has the potential for resolving disputes
15 at a fairly early point in time instead of having
16 things be carried through a laborious grievance
17 process. So if a patient, Dr. Karpf, goes to get that
18 second opinion then feels like they're getting
19 appropriate care, it kind of diminishes the tension and
20 hopefully moves on without a grievance.

21 MR. SHAPIRO: I'm comfortable as long as
22 we get that qualification (inaudible) --

23 DR. RODRIGUEZ-TRIAS: A question to
24 Michael, as I understand yours is that the plan pays
25 for the second opinion irrespective of whether it's
26 inside the plan or outside the plan?

27 MR. SHAPIRO: If you look at the
28 November 17 handout that I walked around and put on

1 everybody's desk, No. 3 on the first page, I mentioned
2 at least based on the oversight of the Legislature, the
3 general industry practice is they can limit second
4 opinion referrals to their network providers. That's
5 the general rule. And they pay for that.

6 But it says unless there is no
7 independent qualified network provider, in which case
8 approval has to be given from out of network provider
9 and in either one of those cases (inaudible).

10 My only concern was you couldn't limit it
11 to the network if, in fact, you're dealing with a
12 second opinion on a specialty and there's no specialist
13 in the network on that issue, you have to pay for an
14 out of network specialist.

15 DR. SPURLOCK: I agree with Barbara. I
16 think the second opinion has great opportunity. Before
17 doing it, I think we do need to tighten up some of the
18 stuff that Michael just mentioned. I think it's
19 worthwhile. Actually, though, I think the second
20 opinion should go within the plan of network first to
21 see whether they can resolve it. And if there are two
22 people that agree there's not the expertise in that
23 group, then it could go out and we can include that in
24 how we do external review processes. But, I mean, you
25 should keep it inside the plan, the network or the
26 medical group as much as possible. 99 percent of the
27 times they can do that.

28 MS. DECKER: I didn't quite hear the

1 staging.

2 DR. SPURLOCK: I guess what would happen
3 is we need to expand on what we mean by second opinion.
4 Take a lot of what Michael has said. We can say we
5 encourage second opinions within the medical group
6 network plan. And in which cases there are not the
7 expertise, then you go out and the plan pays for those
8 in all of those situations.

9 MR. LEE: The point is to encourage
10 closest level resolution whether it's with a doctor in
11 the group, in the network and it's only where there's
12 not that expertise to this particular case where they
13 can go out.

14 DR. SPURLOCK: Who determines when they
15 have the expertise? We should start within the medical
16 group. That's an important point. Because every
17 patient might want to go to the Mayo Clinic even if
18 they have a sore throat.

19 MS. DECKER: Moving this forward, without
20 objection, we're going ahead with A and B and we're
21 moving forward to No. 5. Consumer assistance through
22 the plans. And what we're trying to indicate here is
23 there needs to be -- obviously the best place to
24 resolve problems is within the plans themselves or
25 within the medical group, the lowest possible level.

26 But we need a real commitment on the part
27 of plans to ensure that they're supporting dispute
28 resolutions processes and educating their members about

1 how they work. And then we're recommending that
2 accreditation and quality audit standards should
3 require plans to demonstrate how they support consumers
4 in working through this process, how are they
5 proactively educating, sharing the information with
6 them, et cetera.

7 So it is a recommendation of plans to,
8 private industry groups that are auditing and
9 crediting, to look at this particular aspect included
10 in their survey.

11 Any comments here? Marjorie.

12 MS. BERTE: I have a question. The
13 second sentence of 5 says, "Physician should serve as
14 their patient's advocate," but we just went through a
15 whole impression about a patient might disagree with
16 his or her own doctor making it inconsistent
17 internally.

18 MR. LEE: I certainly don't think it's
19 inconsistent in that the aspiration, as I and most
20 doctors would know, in most cases they do bill and
21 serve as their advocate. There may be occasions where
22 patients and doctors disagree and there needs to be a
23 safety valve. So I don't think that the shoulds
24 contradict that.

25 MS. BERTE: I just think we know the
26 physician is the patient advocate and just state that
27 in here. The problem is it goes further than we need
28 to given that the dispute may or may not arise or

1 (inaudible) strike the sentence.

2 MS. DECKER: Is this a sentence of

3 concern to folks?

4 MR. LEE: David.

5 MR. GRANT: I could suggest you could

6 reword it something along the lines of can serve as an

7 important patient advocate because that would echo the

8 comment that oftentimes a dispute may be between the

9 patient and physician.

10 MS. DECKER: I consider that a friendly

11 amendment. Any other comments on 5?

12 MR. CHRISTIE: Barbara, just a quick one.

13 Could you expand little bit on what you mean by adopt

14 best practices, as to how you would portray that with

15 respect to clients?

16 MS. DECKER: I lost where we are.

17 MR. CHRISTIE: That's right under 6. Am

18 I jumping ahead of you?

19 MS. DECKER: Yes.

20 MR. LEE: Without objection on 5? Okay.

21 Six.

22 MS. DECKER: Here we were trying to serve

23 as a bully pulpit I guess and say that we have seen

24 some great examples in the information that we received

25 within this Task Force of how plans can address

26 members' issues. And we mentioned two of them here.

27 We know that state law requires

28 experimental investigational treatment review with

1 external experts, but we'd encourage this because we
2 think it adds credibility and comfort levels for
3 consumers to know that plans do go outside their own
4 panel to get information on unique cases that require
5 highly specialized data.

6 And, second, we also said that -- we
7 conserved a variation in the responses we got about
8 patients or consumers being involved in the appeal
9 process. Some plans don't have them involved in person
10 at all and others provide for it in certain
11 circumstances and others enable it in all case.

12 And we feel it's an important confidence
13 builder in the process to have consumers present at
14 least through a teleconference capability whenever
15 possible when a dispute is being disputed at the plan
16 level. These are just examples of trying to encourage
17 the industry to move forward in this area.

18 Any comments? Rodney.

19 DR. ARMSTEAD: Barbara, just a quick
20 question on 6B. What is your pleasure? Are you more
21 desirable that we move and encourage the physical
22 presence of the member there or are you saying at least
23 by teleconference? Because one of the things -- I just
24 want to understand what it is that you want. Because
25 when you put teleconferencing (inaudible), that's the
26 way they've always been or the majority -- I just want
27 to ask the question in just the way it's worded.

28 MS. DECKER: Our intent was to be

1 inclusive, to let the member who has a complaint
2 participate. If there are issues where the plan or the
3 entity that is here in the complaint feels that the
4 member should not be there or logistically it's not
5 appropriate, then a teleconference is a good example of
6 a way to accommodate.

7 We're not advocating that they be at
8 every meeting. It's up to the patient. If they don't
9 want to be there, that's fine. It's more of a
10 participation of a member at a time.

11 Yes?

12 MR. LEE: I agree to state it more
13 clearly. The preference is that members participate in
14 person. One of the things we know is there's a
15 creative thing where members were described either
16 violent or being abusive, some plans said they will
17 never get in. They won't be able to participate.
18 Other plans said for them we'll set up a
19 process where they can participate by teleconference.
20 So even in situations where rather than not have people
21 in person, to at least let them do it by
22 teleconference.

23 So the intent is, I think, to absolutely
24 have people be in person but where that is not possible
25 to set up creative ways to provide members' presence
26 otherwise.

27 DR. ARMSTEAD: Let me suggest a different
28 word in which -- the way it (inaudible) -- it's like

1 the industry is not allowing. What would be more in
2 the spirit of what you're trying to accomplish is
3 encourage member participation via either their
4 physical presence by teleconference -- I think that's
5 really what you're trying to speak to -- rather than
6 from a perspective where they've been disallowed up to
7 this point which in some circumstances had clearly not
8 been the case.

9 MR. LEE: Right. Friendly amendment.

10 MS. DECKER: Without objection, we're
11 moving through 6 then and on to 7.

12 Number 7 talks about providing --

13 MR. GRANT: Excuse me, I had a hand
14 raised on 6.

15 MS. DECKER: I'm sorry.

16 MR. GRANT: We proposed the language to
17 add a C to 6 which would allow the ombudsman service to
18 assist people in all stages of the review process.

19 MR. LEE: State that again, please.

20 MR. GRANT: We provided a paper on
21 dispute resolution which would be in the back of Item
22 No. 6 which would be C to this. I think it's a
23 particular concern that we're focusing on having
24 members attend the process that they ought to be able
25 to have someone there who can help them with it.

26 MS. DECKER: Unfortunately, I can't find
27 your piece of paper. So this was just used as an
28 example of a best practice?

1 MR. GRANT: Right. We felt that would be
2 another important example of a best practice.

3 MR. LEE: Would you read it.

4 MR. GRANT: Sure. "Health access
5 recommends that the ombudsman service be available in
6 every stage of the process" --

7 MR. LEE: Are you talking about No. 7
8 now?

9 MR. GRANT: This is 6.

10 "Health access recommends that the
11 ombudsman service be available in every stage of the
12 process from initial inquiry through the (inaudible) to
13 the regulatory agency to litigation."

14 MR. LEE: I think that is your No. 6, but
15 I think that really relates to amending draft No. 7.

16 MR. GRANT: Fine.

17 MR. LEE: Which is fine. We'll get to
18 that in one second. That's not from a best practice
19 recommendation. That's the scope of services provided
20 by an external ombudsman; is that correct, David?

21 CHAIRMAN ENTHOVEN: We've spent too much
22 time on 6 already.

23 MR. LEE: 7. In No. 7 we're talking
24 about those consumers that have been unable to
25 effectively navigate the system as it exists, that they
26 have some external entity to use as a resource. It
27 could be in various levels of detail. The write-up
28 talks about developing and distributing educational

1 material, providing referrals to existing resources,
2 brief counseling and advising of prep problem
3 resolutions.
4 So to be sure this is clear, this is
5 outside of the plan. It's some entity that a consumer
6 who can't figure out how to make it work has tried
7 various things within the plan, has talked to the
8 medical group, talked to the employer, can't get there,
9 has another entity to go to to help them figure out how
10 to make the system work for them. It's not a body that
11 can make a decision for them. It's to help the
12 consumer work the system.

13 Any comments? Bruce.

14 DR. SPURLOCK: Thank you, Barbara.

15 My only comment is the level of detail is
16 extremely critical about what the independent program
17 is. I actually supported the concept wholeheartedly,
18 but the level of detail in the activities go to the
19 italicized portion which is the premium tax to pay for
20 it.

21 If you have one that's extremely broad
22 based and involved, you can add to the premium of the
23 member dramatically, if you have one that sort of helps
24 go along the way and sort of intervenes when necessary.
25 So we get a cost benefit tradeoff, the cost of the
26 service versus the benefit applied.

27 And my concern is that until we know that
28 detailed level of information, the broad education

1 programs which are hugely expensive are effective, I
2 think we should start with a simplified assistance
3 program for people that have guidance on navigating
4 through the system and then add on educational programs
5 and other activities as we understand that process
6 better than the cost critical relationship. That's
7 what I would do. The premium tax is going to raise the
8 cost. If it doesn't come out of the actual health care
9 dollars, it comes out of the dollars somewhere.

10 MS. DECKER: Michael?

11 MR. SHAPIRO: I'm afraid I wasn't
12 carefully listening, but I heard "dollars." I am
13 concerned and it's unusual for me about spending
14 government dollars, but if you look at Recommendation
15 No. 4 in the November 17 handout, the recommendation in
16 the paper has an italicized reference down there of how
17 we should spend money --

18 DR. ROMERO: Michael, what are you
19 referring to?

20 MR. SHAPIRO: First of all, I'm just
21 reacting to the language at the bottom of 7, which is
22 in italics, a separate stand-alone suggesting that
23 we're going to spend premium tax or other funds on this
24 issue.

25 In my written recommendations to you,
26 No. 4, what I suggested was some pilot efforts with
27 private foundations as well as government funds, that
28 we not jump too quickly into spending a lot of money

1 until we know -- there is only one pilot currently in
2 existence in the Sacramento region that deals with
3 these issues thoroughly. It seems to be Southern
4 California and others, maybe one or two more.

5 But I just throw a caution that we might
6 want to support some pilot efforts with some modest
7 funding before we get too far ahead and then see what
8 works.

9 MS. DECKER: So I heard pilot efforts
10 with modest funding perhaps from --

11 MR. SHAPIRO: The language I'm proposing
12 is on the November 17 memo, the first page, No. 4.

13 MS. DECKER: Right. And it's
14 underscored.

15 MR. SHAPIRO: As an alternative to the
16 italicized language, which is sort of open-ended about
17 spending premium checks.

18 MS. DECKER: Other comments?

19 MR. GRANT: On this particular issue, two
20 brief points. One is the use of the word "brief." As
21 anyone who's worked in public advocacy knows there's no
22 such thing as brief counseling. I think the existing
23 network of high cap programs across the state indicates
24 a number of different types of local efforts to do
25 advocacy for clients which goes beyond the brief
26 counseling stage. So I recommend that that -- that's a
27 good point to peg as the middle of the continuum of
28 advocacy support services but not the end.

1 Second, I think the advisement of problem
2 resolution part would go to my comment for the previous
3 recommendation, No. 6, which is that support for
4 numbers should be provided at all levels of the
5 process. We are after all dealing with particularly
6 the elderly and frail population, Medi-Cal, often
7 non-English speaking people who are not adequate to be
8 consumers -- consumer representatives for themselves as
9 well as face the panel of professionals provided by the
10 health plan.

11 So this recommendation, I think, needs
12 some substantial strengthening along both of those
13 lines, that is, that the counseling part be expanded to
14 include representation and that the continuum which is
15 described be expanded along the lines of the
16 recommendation that we've submitted to the members of
17 the panel today.

18 MS. DECKER: I didn't hear -- the item
19 you're referencing is in your letter of November 23?

20 MR. GRANT: Yes. Item No. 6.

21 MS. DECKER: Which says the ombudsman
22 services to be available at this stage of the process
23 from initial inquiry of the complaint to the regulatory
24 agency to litigation?

25 MR. GRANT: That's correct.

26 MS. DECKER: Marjorie.

27 MS. BERTE: To raise a point on this one,
28 a lot of this is currently the responsibility of the

1 state regulatory agency. If you go through the
2 processes you've outlined above, in terms of
3 standardizing, creating consistent tracks with consumer
4 information about the steps in the process for
5 grievance resolution, if you go with the final sentence
6 of this which basically would indicate the status,
7 going to farm this out using premium tax dollars to
8 private entities, then you may be creating a great deal
9 of redundancy with what the state agency is doing.

10 I would further comment that one of the
11 most valuable sources of information for us as a
12 regulator is patterns of problems that individuals have
13 in the marketplace. If you're the health plan
14 regulator and find lots of consumers are having
15 difficulty with a particular health plan or any of the
16 other groups because their processes are difficult to
17 get through, they don't know how to get through them,
18 that triggers, at least from a regulator's standpoint,
19 a further review of how well consumers are able to get
20 through those processes that are mandated and that
21 should be accessible.

22 So if you balkanize this, make some of it
23 private with some reports and some of it is public
24 regulatory agency, I'm not sure you'll move in the
25 direction of efficiency and effectiveness from an
26 enforcement perspective.

27 MS. SINGH: Time check. We have 27
28 minutes left.

1 MS. DECKER: Ron is next.

2 MR. WILLIAMS: I think this is a very
3 good idea in terms of ensuring that consumers have
4 access. I have a couple of concerns. One is I think
5 there is a need for some kind of pilot process. I
6 think the other thing is really the impact on the
7 uninsured.

8 You know, I don't know if you've scored
9 up the cost of everything we've just decided today.
10 But we've added quite a bit in the cost of the premium
11 and decisions that represent very important issues,
12 tough decisions about what the industry should and
13 shouldn't do.

14 And I think maybe the best example we
15 should think about is maybe the workman's compensation
16 area where we've created incentives in an effort to
17 make certain that every worker does have access, to be
18 certain that, if they're injured, they're getting the
19 right level of compensation. At the same time in doing
20 that, we created some pretty perverse incentives that
21 dramatically increase employers' costs.

22 MS. DECKER: We have Peter then Steve
23 Zatkin and then Bruce.

24 MR. LEE: You'll note that I -- Barbara
25 will facilitate this because I'm in somewhat of a
26 conflict of interest so to speak being -- running one
27 of the -- the only program that's right now doing this
28 in the state. A couple of comments.

1 First I think we've certainly seen from
2 the survey done in the Sacramento areas, the one that
3 was done statewide, that consumers are not fighting the
4 state regulators and consumers do need independent
5 assistance. I think it is a good idea, though, to do
6 pilots, and that's why I'm doing one here.

7 I think Michael's amendment is a friendly
8 amendment. I think also that David's suggestions are
9 very good in that the questions of, one, how people
10 always help the process is essential. The other is
11 what elements of service get tested is very important.

12 And I think noting the sorts of services
13 that need to be evaluated -- we list some and I think
14 it's a friendly note to pull out grieve and including
15 potentially through litigation is an important
16 addition, not saying that every program would do it.
17 Our program doesn't.

18 The high caps which are the programs that
19 serve Medicare beneficiaries in the state have that
20 capacity. The long-term care ombudsmen have the
21 capacity actually through litigation. How do these
22 issues play out differently is why you need pilots to
23 assess how do you have a program that actually
24 contributes as effectively as possible. And then we
25 can weigh the cost benefits of such a program before
26 you roll out and say, "Now let's have it for everyone
27 in the world."

28 MS. DECKER: Steve Zatkan.

1 MR. ZATKIN: I would support the pilot
2 approach for the reasons noted because I think we're
3 basically going to be funding three layers: internal
4 patient assistance, regulatory assistance and external
5 ombudsmen plus possibly external review. This will add
6 an impact on cost.

7 MS. DECKER: Bruce. Last comment.

8 DR. SPURLOCK: I agree, as I said before.
9 I have one problem with the litigation portion, Peter.
10 I think there is inherent conflict of interest on that
11 issue. I think the pilot shouldn't necessarily do that
12 issue because the folks that actually take to
13 litigation have it inset early on not necessarily to
14 improve the process but to take the issues as they see
15 it to their best interest. So I think leaving it out
16 as you've done in Sacramento is really a brilliant
17 strike. And we should keep that throughout and take
18 out the litigation aspect because I think it's an
19 inherent conflict of interest under any pilot.

20 MS. DECKER: What I'd like to do on No. 7
21 is to reword this as a pilot per Michael's language.
22 And without objection, proceed to G.

23 Do we need a straw poll?

24 CHAIRMAN ENTHOVEN: No. No objections.

25 MS. DECKER: Now Peter will go on to
26 independent third party review.

27 MR. LEE: Diane.

28 MS. GRIFFITHS: Concerning the

1 independent review section, I find it corrects some
2 inaccuracies in the current law. I gather from talking
3 to somebody that you're aware of some of them.
4 MR. LEE: Right. There have been a
5 number of pieces that are not reflected accurately in
6 terms of -- in particular the applicability of the
7 third party review for experimental treatments cutting
8 across, and that's something we need to clarify between
9 now and the next draft.

10 MS. GRIFFITHS: The provisions of
11 AB 1663, which are noted in A, they limit the third
12 party review only to experimental treatments involving
13 terminal conditions; so a breadth of that provision is
14 overstated in the proposal.

15 And also Footnote 9 is inaccurate. There
16 is no dollar threshold which determines whether you get
17 a three-person panel or an individual panel.

18 MR. LEE: Again, on other technical
19 amendments, I welcome them to be submitted both
20 either now but ideally after, too.

21 MS. GRIFFITHS: I just think the first
22 one kind of flavors the whole discussion.

23 MR. LEE: The note on this is the
24 decision to have a safety valve and the proposal here
25 is to have a safety valve that would still have
26 patients seek to resolve their problem with the in plan
27 procedures but allow an out to a qualified decision
28 maker that would make a decision relative to the

1 medical necessity issues or to denial, delay or
2 terminations of medical care.

3 This has been -- a program similar to
4 this has been recently put in place in about 14 states.
5 It's one of the things that the President's commission
6 endorsed. I think there are a number of key questions
7 that are outlined here in terms of what are the scope?
8 What gets you in the door? That we need to flesh out a
9 little bit.

10 We will never be able to flesh out -- and
11 I don't think we should in this group -- all of the
12 details. So one of the things that I think we need to
13 look at is what are some of the issues and questions
14 that as part of the collaborative process will provide
15 further detail that comes out of what our
16 recommendation is, which is to fully develop this.

17 I'd like to flag in particular No. 8.
18 Again, as Barbara noted, we developed these proposals
19 in part based on the responses to the DELFI
20 questionnaire. A key question in terms of the
21 independent third party review is what gets you in the
22 door. And there is three sort of significantly
23 different possibilities of that access point.

24 One is you need to have your plan doctor,
25 which is what is stated here, another is any licensed
26 health professional, and the third is the patient
27 having gone through the appeal process can get in the
28 door. That is the standard. The last one, the patient

1 stating the concern and going through the appeal
2 process is what is in place by my understanding in the,
3 I think, 12 states that have this around the country.
4 The language here is the most restrictive possible.
5 It's sort of a doctor in the health plan.

6 The intent is that this be a binding
7 determination. This wasn't clear in No. 8, but I think
8 it should be. With that -- oh, the other note is to
9 add in the evidence of the intent is that it be a
10 preponderance of medical or scientific evidence.

11 This isn't intended to be a sort of free
12 for all process. It is to be anchored in what's the
13 correct medical evidence? It is to provide more
14 independent medical review against safety valve, which
15 would be very infrequently used, but it would provide
16 that safety valve.

17 Comments?

18 MR. LEE: We've got Michael, Michael,
19 Alain, Clark.

20 DR. KARPFF: I'm sorry I wasn't here
21 through the discussion this morning of what is medical
22 practice because they, in fact, intertwine. I'm not
23 absolutely certain what was decided with this blue
24 ribbon panel. What you said was the blue ribbon panel
25 was approved for defining what's experimental.

26 CHAIRMAN ENTHOVEN: No. Just working on
27 benefit language only. That's different.

28 MR. LEE: We're coming up with a common

1 definition of what does the term "medical necessity"
2 mean, not going through every treatment to say whether
3 that is medically necessary or not.

4 DR. KARPFF: Okay. The issue here is
5 you're going to use expert resources, you're going to
6 try to get evidence-based decisions, is who decides
7 who's an expert and who decides what the evidence is.
8 There's going to be a fair amount of controversy.

9 So to me this really speaks to the issue
10 of are we going to set up a mechanism for developing
11 some clarity around the issues of medical necessity,
12 appropriateness of care, are we going to set up an
13 organization, a structure that could actually make some
14 of those decisions and develop some precedence that
15 could be used not in one case but in multiple cases
16 recognizing that every case has some nuances of its
17 own.

18 And whether this blue ribbon panel -- or
19 whether we're going to set up some kind of board,
20 commission, whatever it is, that deals with questions
21 of medical necessity, appropriateness of care, standard
22 of care, evidence-based medicine, and if we are, who is
23 going to convene this, who is going to set the mandate
24 for it, and who is going to monitor it? And I would
25 propose we do something that be organized as opposed to
26 just say -- go with the capability of calling upon
27 experts in some kind of rampant fashion.

28 MR. LEE: Michael.

1 MR. SHAPIRO: I won't repeat arguments.
2 I made a memo to you dated November 17. On the second
3 page, No. 5, that deals with the sole issue of what the
4 trigger is. I objected to the qualification in this
5 that requires that the patient's physician agree before
6 you can appeal it to this external group.

7 And I'll let Harry Christie explain why
8 that wouldn't have worked for him. Because -- and you
9 get to the issue of a conflict with the medical
10 physician for some reason that disagrees. But I want
11 to point out something I didn't point out here.

12 If you have a complaint dealing with
13 medical necessity and you don't meet this trigger, that
14 doesn't mean your complaint is not heard. That means
15 it defaults to the Department of Corporations who is
16 now going to make a decision on medical necessity.

17 So you're going to have second class
18 citizens, you're going to have those folks who got a
19 second opinion from someone saying, "I think you made a
20 mistake. I want someone to look at this issue on
21 medical necessity."

22 If your doctor agrees with you, you're
23 going to go to the external group. If your doctor made
24 that decision and you disagree and another physician
25 who's licensed agrees with you, you don't get access to
26 that external group. You have to go to the regulator.
27 And I don't think it makes any sense to exclude from
28 the external review body, which is your expert group,

1 review of decisions simply because your attending
2 physician didn't agree with you.

3 MR. ZATKIN: Michael, that's not the
4 rem -- the recommendation is not your attending
5 physician. It's when a patient request is supported by
6 a provider in the consumer's health plan, not your
7 treating physician.

8 MR. SHAPIRO: Medical group.

9 MR. ZATKIN: It doesn't say "medical
10 group." It says "in the consumer's health plan." I
11 don't know the facts of Harry's case, but I thought
12 that there were physician in groups affiliated with
13 this plan that might have taken a different view of it.
14 I don't know. But this is a broader recommendation
15 than you described. This is supported by a provider
16 and the consumers of health plans, which I presume
17 means its networks.

18 MR. LEE: I think that's right. This
19 language could be more strict and say their own
20 personal provider or their medical group. This is the
21 health plan as opposed to a licensed provider or no
22 provider.

23 MR. ZATKIN: It's is broader than --

24 MR. LEE: We have Alain, then Clark, then
25 Tony.

26 MR. RODGERS: I just want to clarify. If
27 a person gets a second opinion inside their health
28 plan, you have a right -- the way it's written it

1 sounds like that person would have a right if that
2 physician says, "I agree with you. Go to this group."
3 But if it's a second opinion outside the health plan,
4 they go to somebody else, they wouldn't have the right?

5 MR. LEE: As stated here, that's correct.
6 Michael's noting that particular tension, that, with
7 having someone in the plan, as this is stated, they can
8 get access to this binding independent third party
9 review. That other person could still go to the
10 Department of Corporations and say, "I have a
11 complaint."

12 MR. RODGERS: Could I ask why that
13 separation in your mind was made?

14 MR. LEE: Really that was sort of more
15 the -- it came in as the midpoint of the DELFI. I
16 personally think that it should be not health
17 professional based. That the other states that have
18 this in place don't provide that threshold and instead
19 have it clear based -- it has to go through the same
20 internal processes so there is a requirement. And
21 people will see what it takes to go through the process
22 and don't just do it willy-nilly.

23 I think there is threshold or financial
24 threshold questions that may apply to make sure it's
25 not abused but it came stated this way because that was
26 the midpoint of the DELFI.

27 MR. ZATKIN: Peter, in that regard, the
28 other states refer to a decision denied by the health

1 plan. That's the way the President's commission
2 phrases the case.

3 MR. LEE: I believe that is the case.

4 MS. GRIFFITHS: I want to address that
5 same point. It's a very relevant point. After a
6 two-year legislative debate, the Legislature came up
7 with a proposal which basically said if it's the plan's
8 physician, it has to be one test; if it's not the
9 plan's physician, there's a higher standard.

10 So what was done was a recognition that
11 he might have cases where it would be appropriate to
12 have a non-plan physician be that the person who
13 supports or even the enrollee themselves be the person
14 who supports getting you over the threshold to get
15 independent review.

16 But in that case you have to have, you
17 know, some -- the Legislature said two documents from
18 the medical scientific literature that demonstrates
19 that there is -- it's likely to be more beneficial.
20 And they define in detail what the literature is that
21 you have to supply.

22 MR. LEE: Alain.

23 CHAIRMAN ENTHOVEN: I'd like to reinforce
24 what Michael said, Michael Karpf, and just to express
25 great concern if we just kind of open this up to any
26 old doctor, I mean, because the problem is very wide
27 raised as I expressed before. And I think of a great
28 article by Fred Mosdeler (phonetic) once that surveyed

1 evaluations of proposed medical practices.

2 By the way, most innovations turned out
3 ultimately on controlled trials to be ineffective or
4 harmful. And saying the initial -- here's the initial
5 enthusiasm of the inventor and then here's the first
6 trial which is poorly controlled and then going to --
7 until they finally get a good randomized controlled
8 trial.

9 There's just an awful lot of enthusiasm
10 by entrepreneurial doctors that doesn't hold up to
11 evaluation. And I'm very concerned that, if we open
12 this up to -- if the patients can do doctor shopping,
13 we're just asking for huge trouble.

14 On the other hand, what Michael Karpf is
15 talking about is the need for our developing of an
16 authoritative body within the state. And I thought we
17 were working on words about that someplace. I'm
18 regretting that that's gotten lost. We might be able
19 to come back with something like that.

20 Or alternatively reference to some of
21 these national technology assessment bodies like ECRI
22 (phonetic), AHCPR and the Blue Cross, Blue Shield,
23 Kaiser Permanente National Technology Assessment Body.
24 Because if we created something like this in
25 California, let's say a joint venture between CMA and
26 the health plans, they wouldn't be able to address all
27 the issues. But these issues do get addressed
28 elsewhere. We need to have some -- tie this into some

1 authoritative process.

2 MR. LEE: Clark.

3 VICE CHAIRMAN KERR: I think ultimately

4 we have to -- the ultimate trigger has to be the

5 consumer themselves. And I think with a suspicion

6 about financial incentives at the health plan and the

7 medical group level, that whole -- it has to happen.

8 But I think the safeguards that have to

9 be there are that there should be some sort of minimum

10 threshold that needs to take affect so you don't clog

11 the system, but any type of request, I don't know if

12 that's \$200, \$300, \$500, whatever it may be. And I

13 also think there ought to be at least a modest

14 copayment on the part of the consumer themselves so

15 they don't undertake this unless they're serious

16 themselves.

17 Finally, I'd like to say that I think

18 Alain has a point, that the expert review should not be

19 done by an agent. It should be done by some

20 authoritative expert group so that the consumer

21 actually gets an honest and good opinion as to whether

22 it's necessary or not. But I think, under those

23 circumstance, this is the way it has to be.

24 MS. DECKER: So you're advocating a

25 dollar threshold of some sort?

26 VICE CHAIRMAN KERR: Right. I don't know

27 that we should specify it, but I think there should be

28 a threshold. Otherwise, you'll get every single little

1 thing that comes (inaudible) --

2 MR. ZATKIN: The President's commission
3 adopted some language on some of these items that I
4 think is instructed. And they referred to a
5 significant threshold or the patient's life or health
6 is jeopardized.

7 With respect to the standard of review,
8 they say a standard of review that promotes
9 evidence-based decision making and relies on objective
10 evidence. So those are two points that seem to me to
11 be useful.

12 MR. LEE: Brad.

13 DR. GILBERT: Peter, I just -- many
14 health plans have contracts with third party
15 organizations to do specifically third party
16 utilization review. I like Steve's suggestion that
17 perhaps part of the threshold results from the
18 seriousness of the case.

19 Because we have many -- we have a
20 significant number of grievances where there is
21 disagreement about the treatment, but it's really not
22 going to significantly impact the member's health.
23 They need to be resolved. It would result in a very
24 large cost if they were all going through this
25 independent third party review.

26 So, two questions, Steve's point about
27 the seriousness of the case and, two, if the plan has
28 certain procedures or contracts in place, can that make

1 a difference in terms of trigger and non-trigger?

2 There certainly is still the potential
3 for conflict of interest. But in that grievance a
4 non-profit, although supported obviously through
5 (inaudible), health plans or third party review
6 organizations, it obviously depends on their finances,
7 they'll still provide some additional review. How does
8 that enter into this process?

9 MR. LEE: I'll briefly respond. One, we
10 left as a question in terms of a threshold -- I'm very
11 concerned about a threshold in terms of seriousness. I
12 think that the standard set by the President's
13 commission is a very high standard. In terms of having
14 a dollar threshold that is a not too high threshold I
15 think is quite reasonable. So you don't want anyone to
16 sort of jump into the door. But I'm concerned by what
17 I think is a very high hurdle set by the President's
18 commission.

19 In terms of the relevant plans in place
20 procedures, one of the things which gets to our next
21 recommendation is that the certified third party
22 reviewers need to be, one, certified. But, also, the
23 placement to them of this issue can't come to the plan
24 because you get repeat business. The concern of repeat
25 business is going to lead to a perception of bias on
26 the part of those entities.

27 I certainly don't want to discourage
28 plans from using that to reach lower level, faster

1 resolutions. But I'd be concerned about saying that
2 with them, become binding, and sort of jump over this
3 process.

4 We have Ron and Michael Karpf.

5 MR. WILLIAMS: I think this is an
6 extremely important issue for consumers. One of the
7 concerns I have is when I look at 8, 9, 10 and 11 --
8 these are very detailed recommendations. They're not
9 in the policy level and all kind of mechanics: in
10 network, out of network; in panel, out of panel; is it
11 a physician, isn't it?

12 And there's a potential to result in
13 substantially poor quality for the consumer at the end
14 of it. I think the standard of review, the
15 preponderance of evidence is an extremely low standard.
16 It would be a scientific or clinical standard. I think
17 the standard of review where it says clearly
18 appropriate or clearly inappropriate, if it's clearly
19 appropriate, 51 percent; or is it 55 percent? You have
20 to be concerned about standard.

21 I'd like to propose some language for
22 consideration which would essentially say the
23 Legislature and the Governor should direct the states'
24 health plan regulators, whoever they are, to begin a
25 collaborative effort to create an independent third
26 party review process that would provide consumers and
27 health plans with an unbiased, expert-based review of
28 grievances pertaining to medical necessity

1 appropriateness.

2 I think these recommendations are just so
3 detailed. I think we need clearly the Governor's and
4 the Legislature's involvement. And we would ask that
5 the regulator begin this collaborative effort to create
6 an independent third party review process. (Inaudible)
7 unbiased, expert review of grievances, medical
8 necessity and appropriateness as opposed to all the
9 detailed recommendations which we'll get through
10 probably about three o'clock.

11 MR. SHAPIRO: Could I modify that we
12 should just consider these issues as part of that
13 deliberation (inaudible). In other words, the things
14 that are still in here should be part of the
15 consideration.

16 CHAIRMAN ENTHOVEN: Sure.

17 DR. DUFFY: I'd like to comment on --

18 MR. LEE: Dr. Duffy, you're in line now,
19 the fourth down.

20 Michael Karpf.

21 DR. KARPf: Actually, I think Ron is
22 taking it to a higher plan. I think that's important.
23 Because I think that what we need to do is develop a
24 process by which we compile, define and standardize
25 approaches and standardize precedence so that we
26 understand where we're going.

27 We have to be very careful with what we
28 call evidence-based medicine. I think what Professor

1 Enthoven was pointing out is very true. As an
2 oncologist in training, one of my greatest experiences
3 was to take a look at "faith one" trials, an
4 institution interested in treating a certain disease
5 will come up with some kind of treatment, it looks
6 terrific, you move into a much larger arena where five
7 or six institutions look at it and you have a very
8 different kind of group of patients and all of a sudden
9 it falls apart.

10 What's evidence-based medicine? The 10
11 or 15 cases which were the Stage I treatment or -- the
12 Stage I study or the Stage III study which is a
13 national study? It's the Stage III study.

14 So you need experts looking at what we
15 call evidence-based medicine and you need experts from
16 a variety of different perspectives before you
17 (inaudible). We've got to get it to a very high level.
18 We have to get it to the point where it sets precedence
19 with our standards that are uniform rather than every
20 case on its own tub with everyone bringing in their own
21 set of experts.

22 MR. LEE: We are at the end of the time
23 that we were supposed to have entirely for this. I
24 would like to call the next three speakers and attempt
25 to do a summary on this.

26 David.

27 MR. GRANT: I'll be very brief. We would
28 strenuously object to any recommendation that contained

1 the language when a patient request is supported by a
2 provider. I think it really flies in the face of good
3 sense to require a physician's prescription to raise a
4 complaint against a physician's practice.

5 MR. LEE: Diane.

6 MS. GRIFFITHS: I think Ron hit the nail
7 on the head with this one. In some cases, it appears
8 to be better for the consumer than what the Legislature
9 did in 1663 and other cases. I have real difficulty
10 supporting anything that would require that you have to
11 have a plan physician recommending the treatment.

12 And also the end sentence in No. 8 which
13 would limit your ability to go to DOC if you go through
14 the independent review process. Those are issues which
15 were debated two years in the Legislature before
16 compromise was struck. And I think we have to have an
17 all-day hearing or several of them here before we came
18 out with this level of detail on this proposal.

19 MR. LEE: Dr. Duffy.

20 DR. DUFFY: Just a comment as a
21 practicing physician that Clark here gave. He put his
22 expert as being qualified in the field. That is very
23 important because many times you're reviewed not by
24 anybody that's got any confidence. You want an expert
25 in the same field or a comparable field for this
26 orthopedic's surgery. If you're going to be reviewed,
27 you have to have that. That's very critical.

28 CHAIRMAN ENTHOVEN: Could I have Ron's

1 language?

2 MR. LEE: I'll sit down with Ron. I'll

3 be happy to -- what I heard is to keep the issues

4 raised here as the issues that need to be considered

5 and to note that.

6 The one concern I have with Ron's

7 language is that, again, the collaborative process. I

8 absolutely agree with the collaborative process. But,

9 again, I think there needs to be a charge to come back

10 with a result. It's important for this Task Force to

11 say there needs to be independent third party review.

12 And the health regulator should develop

13 the process by which a full proposal would be, you

14 know, developed through a collaborative process to come

15 back in a relatively sort period of time. And I would

16 say it would be two years. It would be very offset. I

17 think it should be within a year.

18 My concern is that we shouldn't say to

19 the State of California that what we're doing is

20 thinking about this. We're saying this is needed,

21 these particular elements need to be worked out. And

22 if that's a friendly amendment to Ron's friendly

23 amendment, we'll work on the introductory language.

24 DR. KARPf: Peter, what I'm concerned

25 about is we have this (inaudible) -- that's not going

26 to work. I think that, as we go through some of the

27 recommendations we've made as we look at this issue,

28 there has to be some approach that integrates the

1 suggestions that we're making and the actions we're
2 trying to bring together.

3 So whatever body gets organized probably
4 should be tied, this new entity, whatever it may be,
5 whatever we want to call it, that entity should have
6 the responsibility of chartering it, monitoring it and
7 reviewing it.

8 DR. ROMERO: If I could piggyback on
9 that. I meant to mention this before. I have been
10 assuming that any time a blue ribbon panel or its
11 equivalent like this are suggested that OSO or whatever
12 the final regulator is called would be the convener of
13 that organization. And I would like it flagged
14 specifically if the Task Force does not wish that
15 because otherwise that will be my default assumption.

16 DR. KARPFF: I would assume as part of
17 wrapping this process up in the last couple of days
18 that we have an opportunity to take a look at all of
19 these bodies that we've tried to charter and understand
20 how they fit in to integrity rather than having a bunch
21 of things out there floating in space.

22 MS. GRIFFITHS: Phil, I have a question
23 on the point you just made. When you say the convener,
24 do you mean that -- whatever that entity is we picked?
25 The particular participants in any of those groups? I
26 think that's a much more controversial issue, and that
27 should be discussed and probably will be discussed
28 through the next draft.

1 DR. ROMERO: I'd certainly say that their
2 discretion about who they pick should be constrained by
3 the recommendations to the Task Force and any higher
4 authority like the Governor or the Legislature. But
5 beyond that I haven't given it much thought.

6 MR. ZATKIN: Phil, were you saying all
7 the blue ribbon panels met that test or are you saying
8 all of the recommendations relating to convening folks?
9 Because we had some private sector recommendation.

10 DR. ROMERO: I meant only those in
11 which -- some sort of blue ribbon panel in which there
12 was public participation.

13 MR. ZAREMBERG: I would personally like
14 to see a list of every entity that we recommended so
15 that we have some understanding of where they fit. We
16 have to make sure there's some consistency.

17 DR. ROMERO: Fair enough.

18 MR. LEE: We might also in doing that
19 recommend that these three panels be one.

20 DR. ROMERO: Right.

21 MR. LEE: I'd like to flat, if I could,
22 the one thing that is not in this is Michael's second
23 notion of -- an actual process by which the standards
24 that are determined to be authoritative are developed.

25 That is not here. This is a separate issue about
26 having an expert body decide individual issues.

27 And, Michael, if you now want to bring
28 that up, you need to do so. It's not a part of this

1 right here. I'm just flagging that.

2 DR. KARPf: I would certainly like to see
3 that included. I think if you're going to have experts
4 decide, it would be nice to make sure they have a
5 reasonable yardstick by which they are deciding. We
6 have to get some of the arbitrariness out of it.

7 CHAIRMAN ENTHOVEN: Michael and I would
8 be happy to work on something and come back to plug in
9 there.

10 MR. CHRISTIE: One last comment, on the
11 subject of independent third party review, I vote for
12 this being absolutely crucial. What I have found in my
13 experience was that, when the plans process were not
14 open to outside review, the administrative law judge
15 found that there was a very perfunctory review done by
16 the plan.

17 And if we had had the benefit of a third
18 party independent reviewer, we could have probably
19 avoided all the hassle that we went through. So I
20 totally support the idea of an independent third party.
21 And I don't think it should be only instituted once you
22 go into the full grievance process because that in and
23 of itself could take an enrollee anywhere from 120 days
24 to 12 months, possibly longer.

25 MR. LEE: That comment goes to one of the
26 other comments that I got from a number of people which
27 is that the timing with which one can access this isn't
28 spelled out here. It's one that we should flag and we

1 should consider. Even if you're in process for 60
2 days, then you should be able to get (inaudible). But
3 we can add that to the list of issues to be considered
4 in the development.

5 If I could move us ever so quickly to
6 twelve, I would suggest to move to -- arbitration --
7 what I noted is that the request will be carried, this
8 discussion and vote, to the December meeting since
9 Marty Gallegos is not here.

10 Is that acceptable to the --

11 MS. GRIFFITHS: Marty asked me to present
12 his recommendations, and I'm more than happy to let him
13 do that.

14 MR. LEE: Given the time, I think we'll
15 probably have more time in December than we will the
16 rest of the day given everything else we need to
17 discuss today. Is that all right with the Task Force?

18 So those will be incorporated in the
19 paper for discussion, recognizing that we have not
20 voted on them as they stand, but we'll be able to vote
21 on them then.

22 CHAIRMAN ENTHOVEN: I read them, and I
23 thought they were exceptional except for one which
24 could -- could we just wait?

25 MR. ZAREMBERG: Did Peter say he was
26 going to incorporate all of Marty's suggestions in your
27 paper?

28 MR. LEE: Yes.

1 MR. ZAREMBERG: So we have to vote to
2 take them out?

3 MR. LEE: Right. Whichever way, we'll
4 vote on them all. If you want to have them as a
5 separate sheet of paper as opposed to being here, given
6 that we have so much trouble with separate sheets of
7 paper floating around, my suggestion was really -- was
8 not saying to treat them as having been straw polled.
9 If you want to put a flag saying no straw poll yet
10 taken, that will be fine. Let's try to not have things
11 floating around.

12 MR. WILLIAMS: I'd like to have a vote to
13 put them in as opposed to take them out.

14 MS. GRIFFITHS: Could we just put them
15 there and say that it would require 16 votes to keep
16 them in?

17 MR. LEE: 16 votes to keep in. Great.
18 Okay.

19 Number 12 on assessment, move with no
20 objections.

21 The last issue, if I could, is the
22 additional issue ERISA. The main issue, we do have an
23 act on one ERISA-related recommendation already which
24 is to at the very least encourage employers to by
25 contract adopt these same standards.

26 Michael submitted further recommendations
27 which you'll find under November 13, which is to
28 encourage the Department of Labor to implement the same

1 standard we talked about here. The goal, again,
2 cutting across here is to have common standard
3 regardless of payer or plan type. We certainly have
4 flagged that ERISA disabled that goal.

5 MS. DECKER: It would probably be helpful
6 if you refer to page 15 of the document and you go back
7 to the -- it's the end page of this section. And here
8 we try to outline the issues around ERISA. Again,
9 it's -- as an employer has ERISA plans, obviously I
10 feel that it has some value.

11 But we wanted to get a feeling from the
12 Task Force about what kind of approach you'd recommend
13 we take. And in the last paragraph it has I think from
14 least intrusive to most strong a series of
15 recommendations. So A, make no reference to ERISA and,
16 continuing, B is what's already incorporated earlier in
17 the paper.

18 Comments about ERISA. Michael?

19 MR. SHAPIRO: Just a brief one. On your
20 table is a memo, No. 13. It just suggests the focus on
21 working with the Department of Labor to coordinate the
22 state and labors programs to the extent they come in
23 under law, to be added to the earlier one about
24 voluntarily compliance.

25 The only distinction I would make is
26 things you could do without amending ERISA are
27 voluntarily compliance, you work for the Department of
28 Labor, assuming the law has not been changed, versus

1 putting all your eggs in, go to Congress, amend ERISA.
2 I'm not against those. But the most practical ones are
3 work with the industry on a voluntary basis, work for
4 the Department of Labor on a voluntary basis to
5 coordinate because (inaudible). So I just emphasize
6 the one that's already been cited, voluntary
7 compliance, and this one is things you can do without
8 changing the law.

9 DR. ROMERO: Michael, just to track, your
10 recommendation in November 13 looks to me to be
11 summarized as C in the paper. Is that accurate?

12 MR. SHAPIRO: I just wanted to put it
13 with the earlier one which does not require changing
14 ERISA.

15 DR. ROMERO: I just wanted the
16 translation is all.

17 MR. LEE: Michael has done a clear
18 statement of what is C on page 15. But his location is
19 moving up next to the other recommendation of
20 employers.

21 MS. DECKER: John Ramey.

22 CHAIRMAN ENTHOVEN: Let me warn everybody
23 that the restaurant is closing at 2:00. Why don't we
24 take a straw poll to see how many people favor --

25 MR. RAMEY: This will take maybe less
26 than a minute. I am struck as we go through the list
27 of recommendations. Although I object to none, it
28 seems to me that, in using the language that Ron used

1 at the end of the day, we are adding significant cost
2 to this system.

3 The ERISA folks always look around and
4 pretty easily agree to these things because they know
5 the costs really get out of hand. They can always run
6 and shield themselves with ERISA from increased costs
7 if they have to.

8 Who's left? Individuals and small
9 employers in the state to pay the cost. When I talk to
10 uninsured folks, what they tell me is they choose
11 (inaudible) to have some coverage even if it's as
12 imperfect as the coverage that they might have to get
13 under our existing system and existing rules.

14 So I think that, even though last week we
15 exempted the staff from the necessity of doing any cost
16 estimates associated with any of our recommendations,
17 it sure as hell is something we ought to keep in mind
18 from time to time.

19 MR. LEE: J.D.

20 DR. NORTHWAY: I'll pass.

21 MR. LEE: Any objections to Michael's
22 proposed language for C?

23 Without objection --

24 MR. WILLIAMS: One clarifying question.
25 Is the object of C to make all of the relevant Task
26 Force recommendations, to make the proper request that
27 all relevant Task Force recommendations apply to ERISA
28 exempt plans or subject to dispute resolution?

1 MR. LEE: When I say C, I'm saying that
2 the Shapiro C which specifically notes to dispute
3 resolution.

4 MR. SHAPIRO: The reason I did it that
5 way is the DOL solicitation actually talks about the
6 process (inaudible). That's the solicitation, state --
7 show me what you do to deal with disputes and timing
8 process. So I'm not opposed to broader, but that's all
9 they solicited. That's all that we're doing here.

10 MR. LEE: Without objection.

11 MS. DECKER: So the tone of the room is
12 to do B and C is what I'm hearing.

13 MR. LEE: Right.

14 CHAIRMAN ENTHOVEN: Yes.

15 (Lunch.)

16 CHAIRMAN ENTHOVEN: Will the members
17 please take their seats. We're going to begin with
18 representatives of the general public. We'll begin
19 with Maureen O'Haren followed by Beth Capell followed
20 by Clare Smith on the dispute resolution. To my
21 regret, I need to rigorously enforce the three-minute
22 rule. I feel badly about that. I have to do this.

23 MS. O'HAREN: Thank you, Mr. Chairman.
24 In fact, I don't think I have three minutes. I think a
25 lot of the issues were dealt with in the discussion.

26 I have two comments: One I made on an
27 earlier paper that existing law should be stated
28 wherever it's relevant. And I think that that would

1 help the Legislature and any other reader of this
2 report if you would state, for example, as Mr. Shapiro
3 pointed out, the requirements of SB 689 and the 30 days
4 that apply to health care service plans will have a
5 5-day expedited review.

6 And secondly, I would reiterate our
7 concern about the public reports section. I know that
8 Peter tried to modify it a little bit. I think that
9 the data elements that are specified there would call
10 for a very detailed, very lengthy, very costly from a
11 plan standpoint report. And I think that it would be
12 better if the data elements were not specified and it
13 would be left to the regulator to determine how best to
14 provide information to the public on situation
15 grievances in the plans. Thank you.

16 CHAIRMAN ENTHOVEN: Thank you very much.

17 Beth Capell.

18 MS. CAPELL: No, thank you. My comments
19 were already covered.

20 CHAIRMAN ENTHOVEN: Clare Smith from
21 California Health Insurance Counseling and Advocacy
22 Program, the high cap program.

23 MS. SMITH: Good afternoon and thank you
24 for the opportunity to speak to the chairman as well as
25 members of the Task Force. It's encouraging to hear
26 reference to the Health Insurance Counseling and
27 Advocacy Program and our services.

28 I am here representing 24 programs

1 statewide and want to underscore the importance and the
2 reality that our projects are, as we speak, providing
3 the type of information that is described in your -- in
4 the external consumer assistance section of your paper:

5 Developing and distributing educational
6 material, providing referrals to resources and
7 providing long term -- and I do want to say long-term
8 counseling services to Medicare beneficiaries and their
9 family members and that includes certainly people 65
10 years and older and younger Medicare beneficiaries.

11 We also provide direct assistance and
12 guidance to problem resolution. I'm here today
13 formally to request that we have the opportunity to
14 work in the collaborative working group that has been
15 referenced in the paper on looking at this particular
16 issue.

17 We have experience in dealing with the
18 current patchwork of regulatory processes provided to
19 us through the federal group, the Health Care Finance
20 Administration as well as the state Department of
21 Corporation as well as the various medical groups at
22 the local level and the corporate Health Maintenance
23 Organizations themselves.

24 In any case, again, we look forward to
25 working as part of the group that would be established
26 to look closely at these issues. Thank you for this
27 opportunity.

28 CHAIRMAN ENTHOVEN: Thank you very much

1 for appearing before us. Now we will move to consumer
2 information, communication and involvement. We're
3 coming up to 2:30, and this meeting will end at 5:00.

4 So it's important that we move rather quickly.

5 I do think that the forthcoming one is
6 less complex and less controversial. I'd like to
7 commend and thank Jeanne and Ellen. We'll start with
8 Jeanne's part. So Jeanne's focus is on consumer
9 information. Let's go.

10 MS. FINBERG: You all had a chance, I
11 hope, to take a look at the paper. This is one of
12 those papers that has been through many drafts, many
13 revisions. We've gotten contributions and suggestions
14 from all types of sources, from industry, from
15 consumers, from medical associations, et cetera.

16 And it represents a compromise. It
17 doesn't go as far as some of us might like. It goes
18 farther than others would like. But I really feel like
19 it's a strong paper and staff particularly worked very
20 hard to accommodate various requests and needs.

21 There was a mistake in disseminating it
22 in terms of the underlying portions. Because this is
23 the first time it's been out for review to the members,
24 you can ignore those. They weren't really meant to be
25 more or less important, and they aren't revisions that
26 members have made. It was kind of a clerical issue.
27 So I hope that doesn't confuse you.

28 In the interest of time, we'll go

1 straight to the recommendations, and I'll kind of walk
2 you through the consumer information part and then
3 Ellen will take over and talk about the consumer
4 involvement part.

5 I guess following the success of the last
6 group, it sounds like what we should probably do is
7 move forward unless we have concerns, criticisms or
8 suggestions. And so I assume we'll generally do that
9 mode.

10 We do welcome additional improvements or
11 language tinkering. You can give things that are minor
12 to us later, things that you think would make a pivotal
13 difference in the discussion should probably be raised
14 now so that we can straw poll more controversial
15 things.

16 So looking at page 3 I guess it is,
17 looking at the beginning of the recommendations,
18 Recommendation No. 1, this is in response to a lot of
19 concerns that consumers don't understand what managed
20 care is. People don't know if they're an HMO or a PPO
21 that we should have a source of information that really
22 describes managed care and how it works in California.
23 We know that there is various other private and public
24 pieces or partial pieces that are out there.

25 But we wanted something that is
26 comprehensive, only about California, that was consumer
27 friendly. So we're asking that the state agency
28 announce the DOC, it could be whatever our new agency

1 is, issue an RFP to do it. They can do it themselves
2 or they could have some other entity produce this. We
3 think it should be done annually and it should describe
4 what's happening be tested and evaluated.

5 Bruce.

6 DR. SPURLOCK: My question really goes to
7 the potential cost of something like this. I'm sure
8 you don't have exactly -- is there any idea of the cost
9 of the RFP and then the cost of the dissemination
10 program? We have 22 million Californians or 18 million
11 Californians. It adds up very quickly. And the
12 cost -- it would just be interesting, the tradeoffs,
13 from a cost benefit standpoint.

14 MS. FINBERG: No. I'm afraid we don't
15 have information on cost. Yes, I'm sure it does cost
16 something, but we don't have information on that.

17 Yes, Rodney.

18 DR. ARMSTEAD: Just a real quick
19 question. Again, this is a really helpful
20 clarification. How would you envision this being
21 accomplished as far as the production and a simple
22 enough reading level and sufficient formats and
23 languages to all customers? And I know that's -- it's
24 customers relative to the plan.

25 I think that there are ways they're
26 accomplishing that now. I'm just trying to envision
27 and kind of tying into what Bruce's point is which is
28 is this going to be for those plans that are doing it

1 well, they're going to continue to do it well, are you
2 trying to envision some type of a -- am I envisioning
3 something that will be more applicable to streamlining
4 the types of products that are information based, that
5 are more comprehensive, if you will, or you know -- I
6 guess what I'm trying to get at is is there going to be
7 a lot of the change? Do you envision there being a lot
8 of change from what some plans are currently doing?
9 For example, we do publication in six languages now.

10 MS. FINBERG: Let me clarify. This is
11 not going to be something that's done by the plans
12 themselves. It will be done by the Department of
13 Corporations or whoever they hire to do the job. It
14 will be generic. It's supposed to describe what's
15 happening in all the plans in the state and it would
16 describe the types of plans.

17 In terms of language, it's pretty clear
18 we're going to need a Spanish version. How many other
19 versions are appropriate, necessary? The state agency
20 will have to determine that and put that into the
21 Request for Proposal. So I don't think we need to
22 determine that level of detail.

23 CHAIRMAN ENTHOVEN: Think of a booklet
24 like the DMV's booklet on the driving rules or
25 something like that.

26 MS. FINBERG: Right. That's a good
27 example.

28 Michael.

1 MR. SHAPIRO: Just two comments. The
2 reference to the term "a booklet on the managed care
3 systems" is very broad. The reason I ask is will that
4 have a simplified explanation of here's your plan, the
5 regulator might help you or is it external resources?
6 Is it just talking about the industry or is it somehow
7 helpful?

8 Number 2, in terms of minimizing the cost
9 of distribution, in other agencies that I've worked
10 with where the state is imposing plans often, we
11 distributed -- it's a state document, but we distribute
12 it with the regulated industry, something that's
13 available there to -- it's an enormous mailing process.
14 The costs here could be potentially enormous. We've
15 had in the utility field plans where there's an insert
16 saying it's available, plans -- it's at your doctor's
17 office. Is there any way of doing it but minimizing
18 the cost of distribution?

19 MS. FINBERG: That raises two important
20 points. In terms of the managed care system, I think
21 we didn't mean it to be narrow. When I look at it now,
22 I think it might even leave out some of the important
23 health insurance products. It probably should say
24 "health care system" instead of just "managed care" so
25 it describes what a PPO and what an indemnity plan is
26 and who those people would go to.

27 In terms of distribution, I think that it
28 could certainly be available from the state, but

1 probably once it's produced and it is available, the
2 plans could give it out with their materials.

3 MR. WILLIAMS: This is a very important
4 issue. I know all the health plans struggle with how
5 do you get the consumers to read the materials provided
6 that are provided already to them? I guess there would
7 be a couple of questions I have.

8 One is who pays for the production of it?
9 The second one is how would it be envisioned to differ
10 from the materials that health plans produce today
11 which are designed to explain how a specific plan works
12 and how the generic models work and the kinds of
13 materials that their regulators would approve as
14 education and orientation material?

15 MS. FINBERG: We didn't address a cost at
16 all. So I don't have any answer to that. In terms of
17 how it's different, we felt it was important to have
18 something that could be viewed as unbiased and
19 comprehensive.

20 So some of the plan -- market plan
21 materials are, you know, very good but they focus on a
22 particular plan. Some of them particularly promote
23 their product. This would be something more neutral
24 and would cover all types of plans and tell consumers
25 where they can go to for help.

26 CHAIRMAN ENTHOVEN: We might be able to
27 get foundation support from the Wellness Foundation.

28 MS. FINBERG: Steve.

1 MR. ZATKIN: Just that the plans differ
2 significantly one from another. So I think it would be
3 hard to provide a booklet that accurately described
4 very much about the plans. You could do a booklet that
5 talked about health coverage in general and where one
6 can get help if one has questions or has problems.

7 But I would be concerned about the
8 booklet attempting to describe a whole lot about the
9 plan because there is such a variation. I'm not
10 against the idea. I'm just making that point.

11 MS. FINBERG: I think one thing that
12 would be really helpful for consumers is to know what
13 the types of preachers are out there and if you gave
14 that example of "the following plans in the state use
15 the staff model as an HMO" and had a list and, for
16 example, the IPA medical group models and you had a
17 list, I think that would be very helpful. It doesn't
18 have to give the details about a particular plan.

19 CHAIRMAN ENTHOVEN: An awful lot of
20 people in this state don't even understand that, when
21 they were put into an HMO, that this coverage was only
22 good for the participating providers, a lot of basic
23 things like that never got explained that are fairly
24 generic.

25 Clark Kerr.

26 VICE CHAIRMAN KERR: Two things on
27 distribution. One is obviously Internet, which is
28 fairly inexpensive; and the other is if it were a news

1 release, it could be made exciting. That might get to
2 a lot of people in the newspapers that wouldn't cost a
3 lot of money. In other words, most people get
4 newspapers so that might save. That might be an
5 interesting thing.

6 The other one is to suggest that, if you
7 can do it in cartoons in explaining things, then I
8 think your readership would be very high as opposed to
9 a lot of (inaudible).

10 CHAIRMAN ENTHOVEN: Nancy.

11 MS. FARBER: Getting people to read their
12 health insurance plans and what they cover and what
13 they don't cover is a really serious problem. We have
14 a health insurance counseling service in the Washington
15 township. The district has a special responsibility to
16 the residents of the district, and this is something we
17 provide free of charge.

18 And our experience is we see residents in
19 the district appearing there two times. One is at open
20 enrollment when they're offered multiple choices and
21 they don't know how to make a choice and the second
22 time is when they run into trouble. And other than
23 that, I doubt that you're going to ever get people to
24 read their health insurance plans. I despair that that
25 would ever happen.

26 I know that there's a requirement in the
27 State of California for all nonprofits to report to the
28 Office of Statewide Health Planning and Development

1 what they do for their communities to establish their
2 nonprofit -- retain their nonprofit identity, not
3 establish it, but to establish it at least annually
4 that they're doing something.

5 I'm not sure that hospitals are the best
6 place to do that but they are a facility in the
7 community and it's working well in Washington township.
8 And I don't know if I would advocate this for every
9 hospital because not every hospital in California is
10 nonprofit but that would be a good way to fulfill that
11 community service obligation. And it would be very
12 helpful to the residents in that community.

13 Something that -- we started this service
14 about a year and a half, two years ago, and it's a
15 very, very busy service. People have access to it
16 either by phone or in person. And it's actually when
17 they come in in person that it's the most effective.
18 They won't sit down and read a health plan. They need
19 somebody to walk them through it who is not selling
20 them insurance, and I think it works best that way.

21 CHAIRMAN ENTHOVEN: Great. Without
22 objection, could we accept that idea and proceed to the
23 next? And people are encouraged to send in positive
24 contributions about how to make this a better idea,
25 somehow to get the people to understand that there is
26 some basic things about their health plans.

27 MS. FARBER: They don't get worried about
28 it until it's too late. When they have a problem, it's

1 a dollar short.

2 CHAIRMAN ENTHOVEN: I think your idea is
3 wonderful, that is, when they come in at the beginning,
4 to hand them out and say, "Please read this."

5 MS. FARBER: If you could get OSHPD to
6 encourage hospitals to meet at least a portion of their
7 community service obligation as a nonprofit by
8 providing such a service, I think that that may be a
9 beginning point.

10 CHAIRMAN ENTHOVEN: The second point,
11 Jeanne, is this just about the same as what we said in
12 the standardization paper?

13 MS. FINBERG: Are you talking about
14 Recommendation No. 2 now?

15 CHAIRMAN ENTHOVEN: No. 2, yes.

16 MS. FINBERG: I think it is similar. It
17 goes a little bit further. I think we'll probably have
18 to take another look at those and make sure they
19 conform with each other. This would be to have a
20 standardized evidence of coverage and to have an annual
21 standard product description.

22 And we gave some examples of things that
23 we felt were important to include in that and some of
24 which I think we adopted earlier, the paper that Al
25 mentioned and there is also the drug formulary
26 decisions. I think we already adopted a recommendation
27 to disseminate that.

28 Also, the grievance procedure, exit

1 polling information which would indicate numbers of
2 people that disenrolled and their primary reason for
3 disenrolling and a description of the referral and
4 authorization process. That's an area of high concern
5 and interest to consumers.

6 So we thought it was very important that
7 that be easily found and described in a standardized
8 fashion and the process with which medical decisions
9 are made. And this information would be available to
10 consumers. And, actually, they already put the
11 Internet down. So we have to add it to the other one.

12 CHAIRMAN ENTHOVEN: Great. Comments?
13 Discussion?

14 We will work to conform it with the other
15 paper.

16 MS. FINBERG: Number 3 is that plans
17 would submit to the state agency approximately ten
18 major health conditions or illnesses that require
19 referrals to specialty centers or centers of
20 excellence. And that then data would be reported
21 annually for the year including for the condition or
22 procedure where the patient received care and how many
23 of the procedures were referred. That gives the
24 consumer an idea of what happens when I really get
25 sick, where can I go or is, you know, the plan's list
26 exclusive.

27 VICE CHAIRMAN KERR: Where possible, you
28 want to also include risk-adjusted outcomes as that --

1 MS. FINBERG: That sounds like a friendly
2 amendment.

3 MR. LEE: Another friendly amendment. I
4 think it's implied that when you say obviously none of
5 this would impinge upon the confidentiality of any
6 individual patient record, this is aggregate data, just
7 to make that clear. I think it's clearly in the intent
8 but if you would just spell it out that this is to
9 aggregate.

10 CHAIRMAN ENTHOVEN: It's just to say if I
11 might need heart surgery, where have you been sending
12 people and how many have they been doing lately?

13 MR. LEE: Right.

14 MS. FINBERG: Okay. So retaining patient
15 confidentiality.

16 CHAIRMAN ENTHOVEN: Ron.

17 MR. WILLIAMS: One thing I'm not clear on
18 is this is where the health plan is sending the person
19 or where the medical group is choosing to refer for
20 that particular condition? I guess part of the thing
21 that I'm confused about is the -- if you're in a
22 network or IPA model, the actual judgment about what
23 network in the hospital of the 450 hospitals in the
24 network that a member is going to is the judgment of
25 the treating physician not a judgment of the health
26 plan.

27 CHAIRMAN ENTHOVEN: One thing about
28 making this historical is just to say what happened

1 last year? And you may have to list we sent people to
2 15 different hospitals for heart surgery and these were
3 their volumes. So it's by health plan.

4 MS. FINBERG: Would it be better to make
5 the reporting requirement applied to the group or IPA?

6 MR. WILLIAMS: I guess that would be my
7 recommendation, that it ought to be the health plan and
8 the IPA that collects and disseminates this
9 information. I think what we know from the point of
10 view of the health plan is how many patients there were
11 in a given hospital. We don't necessarily know exactly
12 what the originating condition was that put them there,
13 it may have been a heart condition or some other
14 condition resulting in a heart condition.

15 DR. KARPf: You do have to put it into
16 the process, Ron, because your organization does say to
17 some IPAs, some providers, these are the Blue Cross
18 certified plans is where we want you to send them as
19 opposed to send them anyplace you can get it.

20 MR. WILLIAMS: I think the point is that
21 as a broad network model as opposed to a narrow network
22 model we have relationships with a broad number of
23 hospitals so that before any specialty service they can
24 pick one or two centers in a given geography. If
25 you're in a fairly narrow model, there really is only
26 one place that a health plan might be likely to refer.

27 CHAIRMAN ENTHOVEN: Peter.

28 MR. LEE: I think the friendly amendment

1 to this would be that health plans and medical
2 groups -- unfortunately, I don't think it's an "or" --
3 that medical groups need to have a certain size report.
4 We tried to address that, maybe not very articulately,
5 but in dispute resolution it can't be a medical group
6 of two people aggregating this data.

7 It's important for consumers to know both
8 levels of choice. They may be making their choice at
9 the plan level or at the medical group level. There
10 may be some medical groups that are in Blue Cross that
11 they always send to one center of excellence that ain't
12 so excellent as opposed to others that send very
13 excellent ones, both of which are within your allowed
14 possible network.

15 MS. FINBERG: So we can make it plans and
16 medical groups or IPAs above a certain size?

17 MR. LEE: Appropriate threshold.

18 CHAIRMAN ENTHOVEN: Let's be working on
19 the concept of it.

20 MR. ZATKIN: "Where" I understand.
21 That's the hospitals. From whom meaning the specific
22 physician?

23 CHAIRMAN ENTHOVEN: No. The --

24 MR. ZATKIN: From whom means --

25 MS. FINBERG: From which.

26 CHAIRMAN ENTHOVEN: The referring entity
27 from which.

28 Duffy.

1 DR. DUFFY: Centers of excellence is a
2 very controversial term in orthopedics at the present
3 time sufficiently controversial that the Mayo Clinic
4 refused to participate in it considering the center of
5 excellence being the cheapest place that the --
6 Medicare can bargain with. So our academy is basically
7 pulled out of that whole idea center of excellence.

8 CHAIRMAN ENTHOVEN: Should we strike that
9 and just say "specialty centers"?

10 DR. DUFFY: "Specialty centers" would be
11 fine. "Centers of excellence" may sound different.
12 Yes.

13 CHAIRMAN ENTHOVEN: You're right. It has
14 unfortunately taken on a political -- Bruce.

15 DR. SPURLOCK: Thank you. I actually
16 have discussed this issue on a couple of areas before.
17 I think after listening to what everybody is talking
18 about, having risk adjustments, having information at
19 the treatment level or the provider level, I think
20 really the spirit of this is to get back to the quality
21 information group, what it's trying to accomplish.

22 I don't think, without having it at that
23 level, that we're really going to be able to
24 disseminate this appropriately. It's not just the DOC
25 that needs to know this. Consumers need to know this.
26 We need to have valid, not self-reported, I think
27 self-report is struck with bias. We need to have valid
28 and reliable information on all of these things that

1 are collected externally to the process of people that
2 are actually delivering the care.
3 They need to be risk adjusted, they need
4 to have some connection with the kind of outcomes that
5 we think they're going to have. So I think that is
6 addressed in the new quality of information paper. And
7 we want to include the DOC as recipients of that
8 information. I'm all for it. But I really think that
9 this is the spirit, the way it's currently
10 constructed.

11 CHAIRMAN ENTHOVEN: This is for
12 consumers. One thing is OSHPD could do it if they were
13 allowed to collect the health plan and the referring
14 medical group or IPA on the hospital discharge
15 abstract.

16 DR. SPURLOCK: I think that's a partially
17 correct statement. I think the risk adjustment part is
18 not necessarily accurate on that statement.

19 CHAIRMAN ENTHOVEN: I agree. But I mean
20 the other question. Just where do you send them, you
21 know?

22 DR. SPURLOCK: I don't know. I'm just
23 wondering if it were better structured under the new
24 quality of information in which we actually include
25 these concepts. I'm not sure it belongs in here for
26 this reason.

27 CHAIRMAN ENTHOVEN: Okay. Conceptually
28 the way we try to draw the line is to say there's an

1 awful lot of information that exists. There's some
2 that you can pull up on the PBGH website. And the big
3 problem that Jeanne was focusing on was with all that
4 stuff that exists there, how do we organize and package
5 it and transport it to consumers in usable form?

6 While Clark was focusing on information
7 that does not now exist, how can data systems make
8 the -- I realize that's a fuzzy interface and it's
9 imperfect, but that's kind of what we were trying to
10 do.

11 DR. WERDEGAR: I was going to speak for
12 OSHPD on this. I think that Bruce has captured the
13 spirit of this. Without being as specific as this
14 is -- and I worry that it's not risk adjusted and you
15 have a list -- that either the blue ribbon committee
16 that we've been talking about that's going to work on
17 standards and what is the best care or somewhere in the
18 quality paper -- I don't remember all the elements of
19 it -- this reporting to go on and allow it to be
20 properly studied and risk adjusted, I worry about a
21 list or outcomes that haven't been done.

22 CHAIRMAN ENTHOVEN: This is not outcomes
23 until we get, you know, authentic risk adjustment
24 measures of outcomes. It was just to say where you
25 send the people and what are their volumes? If I'm
26 going to need a heart surgery, are you going to send me
27 to South San Jose Medical Center or are you going to
28 send me to Mercy? Where do you send --

1 DR. WERDEGAR: The interest in this is
2 strictly in the volumes?

3 CHAIRMAN ENTHOVEN: Yes. Unless and
4 until we get valid risk adjusted measures of outcomes.

5 Yes, Barbara.

6 MS. DECKER: A minor point, I think from
7 the way I read the item, it says that the plan or
8 medical group or other entity is reporting this and
9 then they're reporting -- like they go to Center X,
10 they're saying how many heart bypasses Center X did.
11 Is it reasonable that the medical group or the IPA
12 actually can report how many the receiving
13 organizations get -- I'm just thinking about sources of
14 information.

15 CHAIRMAN ENTHOVEN: You would like to
16 think they do that.

17 MS. DECKER: They might not know it for
18 the current year. Because they might be doing it based
19 on the year before.

20 CHAIRMAN ENTHOVEN: That's why we said
21 the past year. And if they don't know it, then they'll
22 define for them, put a little note, you know, "The Palo
23 Alto Clinic does not know how many heart
24 transplants" --

25 MS. DECKER: You're reporting I sent 10
26 there for '99 and they're saying, "And we know they did
27 about" -- in '98. So there's a year distinction.
28 Okay. Got it.

1 MS. FINBERG: All of these suggestions
2 about how to improve this information are really good
3 ones. That I don't generally prefer self-reported
4 information, but I am patient to wait until all of the
5 requirements are made. So I think the suggestions on
6 improvements in the other areas are a good idea. This
7 is rough data that a consumer can look at to know is it
8 a theoretical possibility that I get to go to Stanford?
9 Or did anybody in the plan ever get sent there last
10 year? That's the kind of level we're talking about.

11 CHAIRMAN ENTHOVEN: Could we say without
12 objection the concept is -- we'll work on these --
13 incorporating these ideas. Then No. 4.

14 MS. FINBERG: Upon request by an
15 enrollee, all plans, medical groups -- and we should
16 insert IPAs here -- should be required to provide
17 copies of any written treatment guidelines or
18 authorization criteria.

19 CHAIRMAN ENTHOVEN: Discussion.

20 MR. ZATKIN: Would that be related to the
21 enrollee's condition or anything?

22 MS. FINBERG: We didn't limit it that way
23 because we were concerned about that by itself becoming
24 a subject of dispute. But the idea is that it's for
25 people that are concerned about things happening to
26 them or to their family members that they could get
27 written guidelines that are being used by the plan or
28 the medical group.

1 MR. ZATKIN: I guess I would argue that

2 it ought to be related to the enrollee's condition.

3 MS. FINBERG: Or a family member?

4 MR. ZATKIN: That's fine.

5 MS. FINBERG: What about anticipating a

6 condition, what about worry, about what happens if I

7 have a heart attack? That's the problem with it being

8 related to my condition. Because if I'm choosing a

9 health plan, I might not have that condition yet, but I

10 might know that my mom had it and my grandmother had it

11 so I want to be on the lookout for it.

12 MR. ZATKIN: I guess the question is the

13 guidelines and the books. So where's the reasonable

14 limit?

15 MR. ZAREMBERG: From a point of

16 practicality, many of these guidelines are not going to

17 be in text. They're going to be in schematics or flow

18 sheets. They're going to be difficult to understand

19 for some of our physicians let alone for some of the

20 lay individuals.

21 And so this may be a very nice idea. But

22 if it's not put into a framework where it's readily

23 understood, I'm not sure how far it will get.

24 MS. FINBERG: Yes. I think that is an

25 issue. We were careful not to require production of

26 anything for the obvious reasons of cost, et cetera.

27 So that's why we just stay away from that to make it

28 understandable. I feel like at least I can get that

1 information. If they need to bring it to someone else
2 to interpret, then they're going to have to do that.
3 They can ask their own physicians questions about it.
4 MR. SHAPIRO: Jeanne, in the spirit of
5 Steve's concern, maybe you can compromise by having
6 requests for guidelines and authorization criteria by a
7 condition. You don't have to have a condition to
8 request it. But that way you don't get the book if you
9 don't it. Whereas Consumers Union can get the book,
10 who wants to compare plans, individuals. You can at
11 least ask them are you worried about asthma? Are you
12 worried about coronary issues? So you can limit -- but
13 if a person wants it all, they can get it all. I think
14 there's a point that you might be provided the
15 information that's not relevant to the consumer. So
16 I'd ask you to think about that.

17 CHAIRMAN ENTHOVEN: A little bit of a
18 problem with this and with the earlier information
19 about being available on request free of charge, I
20 almost wonder whether a modest fee just to get people
21 to think twice would be appropriate to help defray the
22 costs.

23 MS. FINBERG: The reason we put that in
24 is we had problems with people trying to get
25 information from the Department of Corporations to get,
26 for example, a copy of a survey from a plan and it
27 turns out it was \$150. So that's why we put that in.
28 I think a nominal charge would be fine. The problem is

1 it should be something that's accessible. So maybe we
2 can put in a nominal charge.

3 CHAIRMAN ENTHOVEN: Just like if you
4 charge \$2.00, people will think twice and not waste it.
5 If it's free, they're going to --

6 MS. FINBERG: Right.

7 CHAIRMAN ENTHOVEN: And of course, some
8 of this going on the Internet could help. Of course I
9 agree with you, the DOC has been a disaster from the
10 point of the agency being able to get information out
11 of them. And when that gets on the Internet, that
12 would be helpful.

13 MS. FINBERG: The DOC has a web page.

14 CHAIRMAN ENTHOVEN: Is --

15 DR. KARPFF: Just a point of
16 clarification, I was pointing out to Ron that he should
17 probably point out that plans don't have critical
18 pathways. Groups don't necessarily have critical
19 pathways either. Hospitals often have critical
20 pathways or medical staffs with hospitals will have
21 critical pathways.

22 So if you really want to do this, you
23 have to know what door to knock on. You go to a
24 physician who is going to -- who you're going to be
25 seeing, the critical pathway may reside at the hospital
26 where he's privileged to new procedures as opposed to
27 his office.

28 MS. FINBERG: So should we add hospitals

1 to that are you saying?

2 MR. LEE: Let the record reflect that
3 Karpf has proposed that hospitals should also be added.

4 (Laughter.)

5 DR. KARPf: I'm saying we should figure
6 out some language so that there is some access to it.

7 MR. LEE: A point about the enrollee is
8 that I'm really very concerned about it being too
9 limited. I don't think the intent is to conclude a
10 person who is not a current enrollee or a consumer
11 group from getting access. I think that available at a
12 nominal cost, whether it's the cost of copying as a
13 description of nominal so nominal doesn't become \$25.00
14 as if that's not a lot which it could be. But for
15 copying costs.

16 CHAIRMAN ENTHOVEN: As opposed to
17 mailing, handling and copying.

18 MR. LEE: It's certainly reasonable. I
19 think it needs to be available for enrollees or to the
20 public in some way to see that it's not willy-nilly and
21 have plans absorb a lot of cost. But this is one of
22 the things that -- I want the Alzheimer's Association
23 to be looking at a number of guidelines saying, "Hey,
24 this is off the wall," and not have them precluded from
25 getting that because they are not a current enrollee.

26 MS. FINBERG: So an enrollee, consumer
27 group, or organization?

28 MR. LEE: Member of the public.

1 MS. FINBERG: Member of the public?

2 Okay.

3 CHAIRMAN ENTHOVEN: Because everyone is a
4 potential member of Plan X. I'm considering joining
5 Plan X next year, and I want to know how they treat
6 my -- okay. Is that conceptually -- again, suggestions
7 on the wording. These have been very helpful.

8 Could we go on to 5? This is something
9 that's been pioneered by the HIPC.

10 Is John Ramey here?

11 MR. RAMEY: Yes.

12 CHAIRMAN ENTHOVEN: I'm glad you're here.

13 It's a great contribution of John's.

14 Jeanne, do you want to take it from
15 there? Just so nobody thinks it's never been done
16 before.

17 MS. FINBERG: Okay. This idea is to have
18 a comprehensive directory that contains all the
19 critical information within the plan or the group level
20 that would indicate who the providers are and it would
21 be very current. And if it was on the Internet, of
22 course it could be instantly updated as the information
23 becomes available to that entity.

24 But it should also be provided once in a
25 while in hard copy for those consumers that don't have
26 computers or access to the Internet. We had some
27 specifics down here about things that we thought it was
28 important to include, particularly who's on the

1 network, what specialists are available to that
2 particular person within the plan or the medical group.

3 CHAIRMAN ENTHOVEN: Go ahead.

4 DR. SPURLOCK: Thank you, Mr. Chairman.

5 I totally endorse this concept of a super
6 directory. The Health Data Summit is actually tackling
7 this issue. It's a humongous issue. It's just a great
8 directory. For one (inaudible), to maintain it costs a
9 lot of money. And as I read this, the agency charges
10 (inaudible). And that's been one of our questions at
11 the data assembly. If we can accomplish the cost of
12 doing that, I think that there are a lot of people that
13 would like to make this happen right away.

14 MS. FINBERG: See, the agency that is in
15 charge of overseeing it has to have this information.
16 I mean, they are legally required to be assuring
17 adequacy of the network and the limitations, et cetera.
18 So that, although they might not have it readily
19 available in an organized fashion, it is their job to
20 have this information because they're already doing it.

21 CHAIRMAN ENTHOVEN: An entrepreneur is
22 creating a new company called Analytics. He's telling
23 me that he's getting this information on line from many
24 of the health plans now and putting it out on line to
25 subscribers. So the Internet is a marvelous technology
26 for some people. It would really be very useful.

27 Other comments?

28 John Ramey, did you have -- do you want

1 to take credit for your accomplishments?

2 MR. RAMEY: No. The longer the
3 discussion goes, the less credit I want to take.

4 CHAIRMAN ENTHOVEN: Barbara Decker.

5 MS. DECKER: My original thinking when I
6 read this was that the consumer side of it, which I'm
7 very much in favor of and have supported by sending a
8 staff member to a meeting I think today to work on the
9 super directly for PBGH, is that if I want to see where
10 Dr. Smith is, I can look at Dr. Smith and say
11 (inaudible), et cetera.

12 I think that's different than what the
13 DOC or the super regulatory agency needs. They're
14 looking at it from a different point of view. I'm
15 looking for a cross reference, which plan could I be in
16 and attempt to get to this specialist, et cetera.

17 So I do think there are two different
18 things that we're talking about here. And assuming
19 that the regulating agency, whatever that may be, will
20 need it if it's cross-referencing, I'm not sure that's
21 a valid hope.

22 The other item I mentioned is that I
23 think in the second paragraph, if this is going to work
24 ideally the way I'd like it to work, you need to know
25 what medical group or IPA a specialist is in so you
26 know how to get to a primary care physician to get
27 referred to that specialist.

28 MS. FINBERG: We meant to be saying that,

1 so we're going to add language a little bit to tighten
2 it up.

3 CHAIRMAN ENTHOVEN: John?

4 MR. RAMEY: Like everything else, not
5 everything is quite as simple as it seems. It isn't
6 just a matter of slapping this on the Internet. The
7 problem is that most plans keep this in their own
8 unique electronic data processing way.

9 Somehow they're on word processing
10 software, some of them have it on -- well, all kinds of
11 different software is the way that they handle it and
12 manipulate it. And that is a problem. Because what
13 you're talking about here is forcing some kind of
14 uniformity amongst plans, and the Managed Risk Medical
15 Insurance Board has been able to do that for the plans
16 that contract with it.

17 The second think I think that you need to
18 keep in mind about this is that keeping it updated is a
19 tremendous struggle. Health plans will tell you that
20 no sooner do they publish their directories that
21 they're immediately out of date. And currency is also
22 a major problem with this kind of project.

23 Nevertheless, it can be done.

24 (Inaudible) has one for the HIPC that they publish I
25 think four times a year in hard copy, and of necessity
26 it split up by region of the state because the one
27 super directory for the whole state is just
28 unmanageable.

1 But they have never been able to figure
2 out a way to get it on the Internet because the costs
3 have been prohibiting them at this point. And they
4 spend about \$150,000 a year in producing the super
5 directory.

6 CHAIRMAN ENTHOVEN: Ron.

7 MR. WILLIAMS: I think this is one of
8 those things that has enormous appeal. But I think
9 that we spend roughly \$2.00 to produce a directory.
10 That's about what a directory costs. You could imagine
11 a super directory, take \$2.00, I don't know how much
12 you multiply it by, but it's a big number.

13 I think that the accuracy challenges of
14 this, the printing of it -- and I think the difference
15 between the HIPC, which is a product focus, and a
16 voluntary association is a plan who has chosen to
17 create a product and collaboratively market that
18 product as one package.

19 The way the proposal reads, as I
20 understand it, is I would have to take all of Kaiser's
21 physicians, put them in a super directory, which I will
22 get from wherever this comes from, and then open
23 enrollment, distribute a directory that includes all of
24 the physicians in our networks, every other one of my
25 competitors' networks including Kaiser.

26 CHAIRMAN ENTHOVEN: You wouldn't have to
27 do this.

28 MR. WILLIAMS: That's what it says, the

1 plans should be required to update, let's see, um --

2 CHAIRMAN ENTHOVEN: You provide your
3 information on line, quarterly you update the data
4 bank.

5 MR. WILLIAMS: No. Hold on one minute,
6 Alain.

7 (Reviewing document.)

8 Make it available. Is there reference to
9 open enrollment in here?

10 DR. NORTHWAY: Plans should be required.

11 MR. RODGERS: Plans should be required
12 upon member -- potential enrollee requests by telephone
13 to provide a super directory.

14 MR. WILLIAMS: So we have to actually
15 mail out a super directory.

16 MS. FINBERG: No. What we have was if I
17 called up and asked what physicians I could be referred
18 to for mental health benefit, that you could give me
19 all of that information upon request.

20 MR. WILLIAMS: This says the information
21 should be made available to all consumers at the time
22 of enrollment and renewal and to individual consumers
23 at any time. Does that mean when I do an open
24 enrollment, I have to make available to that member at
25 the time of enrollment --

26 CHAIRMAN ENTHOVEN: No. The idea is that
27 the DOC would do this. The way the HIPC is done is to
28 ask all the health plans quarterly to update their

1 provider list. And then the DOC will put it together
2 and do a cross-referencing so that you could do just
3 what Barbara said or whatever, with HIPC, that is.

4 So I want to know in which plans is
5 Dr. Smith participating; so I look her up and there she
6 is, Dr. Barbara Smith, and I look and say, "Which plan
7 is she in?" And then if my -- if the benefits are
8 standardized, for example, I might pick the lowest
9 priced plan that offers my favorite doctor.

10 MR. WILLIAMS: I guess there would be two
11 things I would say. One is that we're working trying
12 to find ways to make information available before using
13 our product so we can eliminate directories. Because
14 it's an enormous expense and they're used one time and
15 then destroyed.

16 So you're taking out a two dollar bill,
17 holding it out, looking through it and burning it, yet
18 there's information in there that's very important for
19 the consumer to have. So instead of looking at
20 printing an enormous super directory that is out of
21 date the minute the directory is printed, that would be
22 one issue.

23 I think the other issue is the concept
24 that this person wants to know what's wrong with the
25 phone call to Dr. Smith to say what plan they're in,
26 that person pays for the phone call as opposed to the
27 entire system. I think there's a product -- it's a
28 different logic to it. It's more of a voluntary

1 association.

2 The final comment, if you want to do it,
3 do it electronically, kill the paper, kill the cost,
4 then urge people to pick up the phone and call the
5 doctors' office and find out what plans they're in.

6 MR. RAMEY: No offense to Dr. Smith, but
7 usually the receptionist that answers the phone doesn't
8 know what plans Dr. Smith is in.

9 CHAIRMAN ENTHOVEN: Dr. Smith may not
10 know either.

11 (Laughter.)

12 Certainly that would be a very friendly
13 amendment, to say no paper, get it on the Internet.

14 MS. FARBER: Public libraries generally
15 provide (inaudible) --

16 CHAIRMAN ENTHOVEN: Right.

17 MS. DECKER: I do think, though, at least
18 I was interpreting the way this was worded is that the
19 intent was that the plans would have the information
20 they fed to the super directory available. So if I
21 called and plan and said, "I want to see Dr. Smith,
22 tell me what primary care physician I could see to get
23 to Smith," that we expect the plans to be able to
24 provide that, which I think they can do today. In
25 other words, you have the data that went into it for
26 your section only.

27 MR. WILLIAMS: I think, as John
28 indicated, the variability of what each plan can do

1 will be very substantial. You're talking about very
2 sophisticated database management that needs enormous
3 currency -- doctors change, tax identification numbers.
4 So sometimes I think quite frequently they join groups,
5 they (inaudible), they practice with a group in a
6 different -- and keeping track of that is extremely
7 time consuming. You'll find a way to deal with
8 variability among health plans.

9 CHAIRMAN ENTHOVEN: We're out of time
10 probably here. Do we have agreement on the concept or
11 should we take a straw vote on just the concept and
12 then we'll rework the language to get out these
13 ambiguities?

14 Without objection, we'll go to No. 6.

15 State agency. Jeanne. You're on.

16 No. 6.

17 MS. FINBERG: This will be a little bit
18 of additional information on grievances. The
19 Department of Corporation has been issuing the past
20 couple of years a report of grievances that they call
21 RFA's, Request for Assistance, and that report does not
22 indicate -- it has numbers and type, but it doesn't
23 distinguish the severity of the complaint or the
24 resolution.

25 So in other words, I could tell that
26 Plan A only has 5 complaints having to do with
27 telephones and Plan B has 500, but I don't know that
28 out of the 5 complaints there were five deaths whereas

1 out of the 500 it was a rude receptionist.

2 So this would add information on the
3 severity of the complaint and urgency, totally related
4 to life and health, and then whatever action was taken
5 either by the plan or the Department of Corporations.

6 Now, the report does not indicate whether
7 the plan voluntarily resolved the problem or what
8 percentage they did or what percentage the department
9 had to take some type of action.

10 So this would add that additional
11 information which we think is critical for consumers to
12 be able to use it. Just a list of numbers isn't
13 discriminating enough. So this adds that essential
14 information to that report.

15 Michael.

16 MR. SHAPIRO: One of the confusing
17 aspects currently with DOC reporting on complaints is
18 that its only reporting on the complaints that it deals
19 with. In a previous paper, we recommended reporting by
20 plans on complaints that -- they deal with them
21 internally, most of which we hope to get resolved.
22 You've heard that DOC only gets 3 percent of the calls.

23 One of my suggestions is -- and I'm not
24 sure how to do it -- to integrate defining the current
25 reporting requirement with what we've already approved
26 which is reporting on complaints of the plans. So I
27 think right now it's somewhat unfair to plans if
28 they're successful or not successful resolving it

1 themselves. It shows up differently if the DOC gets
2 it. All I'm saying is, in dealing with two sets of
3 complaints, some coordination might be called for.

4 MS. FINBERG: We did adopt that. We
5 adopted that in the dispute resolution discussion and
6 you can probably cross-reference it and maybe encourage
7 the Department of Corporations to make that information
8 available. I think we did the first part. And then
9 solely it relates to complaints that go to DOC.

10 CHAIRMAN ENTHOVEN: Discussion.
11 Zatkin. Rodgers.

12 MR. ZATKIN: I would support Michael's
13 point and suggest that the approach that we use in
14 approving the dispute resolution discussion of
15 grievances be applied here, that is, to look at the
16 nature of the data and through the regulatory process
17 to make sure the data is being -- that the agency is
18 asked to report and for the agency then to come up with
19 a plan to report it if that is feasible, reasonable and
20 not burdensome, which is the test that we used earlier.

21 MR. SHAPIRO: I don't want to assume that
22 as the Michael plan. The only thing I was suggesting
23 is there is a current report. Existing law requires
24 the report. Consumers are confused when they have a
25 report limited solely to the grievances the DOC
26 handled. That's all they report on. It's a very small
27 fraction.

28 Versus somehow combining one report or a

1 project with another report, and that's how the plans
2 are doing it. I don't want to take away from what the
3 department is already doing. That was our thought, to
4 get that report. I'm simply saying someone should
5 recognize that we're doing two kinds of reporting
6 issues.

7 MR. ZATKIN: I think the same principle
8 applies which is the extent to which one can categorize
9 the grievances. That was an issue in an earlier
10 discussion. That's an issue here. So it seems to me
11 that the same process ought to be applied and establish
12 additional reporting requirements that we arguably
13 make.

14 MS. FINBERG: I'm not sure if I
15 understand. If what you mean that we can't suggest
16 that these two specific things, that they include the
17 severity and a resolution, then I don't think they're a
18 friendly amendment. I looked at that report a long
19 time, and I think it's critical information. I do
20 think it's available, if possible, and I really do want
21 that specific on that part.

22 MR. ZATKIN: The discussion earlier
23 acknowledged that establishing categories of severity
24 is not an easy thing. And that was what would have to
25 occur here. It ought to be part of that same
26 discussion.

27 CHAIRMAN ENTHOVEN: It's like a research
28 project that needs a pilot project to me.

1 MR. ZATKIN: I wouldn't say in a pilot.
2 I just think it needs to be dealt with thorough the
3 same process that the agency would be using in
4 determining how grievances will be categorized.
5 Ultimately those grievances go to the department. So
6 we're really talking about the same entity.

7 MS. FINBERG: Except that the department
8 is making the decision. They receive those grievances
9 and they're making an evaluation of those grievances.
10 They're deciding if it's valid or not. So we're not
11 asking them to make a new determination. They're
12 looking at it anyway -- that's their job -- and they're
13 required to by law.

14 So I'm just saying that they need to
15 report it out. And it could be on a 1 to 5 numerical
16 ranking. It doesn't have to be descriptive, but they
17 are making some determination. And they're also
18 determining whether to bring a compliance action or
19 not.

20 So they could report out, you know, X
21 number who are No. 1 severity and involve compliance
22 action in two cases. That's information they have. So
23 we're just asking that we be allowed to see it because,
24 without it, we can't utilize the data that we currently
25 get from the department.

26 MR. SCHLAEGEL: You're saying they've
27 already categorized the nature of the severity? They
28 have classification now?

1 MS. FINBERG: I don't know if they have
2 classification, but they have to review the grievance
3 to determine whether it's valid or not. And I assume
4 they're looking at the standard in terms of -- in
5 medical injury and so forth. So I'm sure that they are
6 distinguishing between a rude receptionist and loss of
7 life. I mean, they must be. Because how else could
8 they be evaluating the grievance?

9 CHAIRMAN ENTHOVEN: I could put this to a
10 straw vote if I understood --

11 MR. LEE: I think that what may be
12 somewhat confusing is that the DOC does a
13 categorization of types of complaints. So we aren't
14 talking about that. But if the language were to say
15 that the department publish reports or publish data on
16 severity, resolution, and calls received, the specific
17 typology to be developed -- and I think that's what
18 Steve is saying -- is that in a collaborative process
19 (inaudible).

20 But the Task Force is recommending that
21 that be public data. I don't know if they have a
22 severity scale now. But if the Task Force calls for
23 public reporting of severity and resolution, the
24 category is to be determined by a collaborative
25 process. That's in keeping with our earlier
26 discussion.

27 MR. RAMEY: Let me just clarify it.
28 According to Knox-Keene that I have in front of me,

1 there is no requirement that they tabulate information
2 on a complaint beyond their sheer number. There was no
3 severity scale --

4 MR. LEE: There's no mandate in
5 Knox-Keene. I understand that. Jeanne said it's
6 probably true they may do internally collect and
7 tabulate. But I think it's quite reasonable to say
8 that the Task Force say they do report that publicly
9 but the development of what those categories are be
10 part of the review process as we talk more broadly on
11 the grievance side.

12 MS. FINBERG: The purpose of the report
13 that was put into legislation was to give consumers
14 information to help them in making choices about plans.
15 So I think the fact that it was done this way was an
16 administrative decision that needs changes.

17 CHAIRMAN ENTHOVEN: Well, I'm struggling
18 here as to how to resolve it. Is along those lines
19 acceptable or do you want to --

20 MS. FINBERG: Well, I considered the way
21 Peter described it to be a friendly amendment. And if
22 that accommodate's Steve's concern, I think that would
23 do it. I don't know if we have objections to --

24 CHAIRMAN ENTHOVEN: Steve, does Peter's
25 approach meet yours in terms?

26 MR. ZATKIN: Yes. I think if it's done
27 in connection with the earlier categorization, we can
28 talk about it.

1 CHAIRMAN ENTHOVEN: Peter, will you give
2 us wording?

3 MR. LEE: I will confer appropriately.

4 MS. FINBERG: I'm sorry to do this, but
5 we have a time problem here because Ellen has a plane
6 to catch; so instead of doing the last couple on this
7 section, we're going to switch over and talk about
8 consumer involvement. And then when that's done, we'll
9 come back to the rest of these recommendations because
10 I want the opportunity to describe those.

11 CHAIRMAN ENTHOVEN: So we switch over to
12 page 7 under "Recommendations for Consumer
13 Involvement."

14 MS. SEVERONI: Thank you, Jeanne, very
15 much. I appreciate your willingness to do that and I
16 appreciate the Task Force members' indulgence to shift
17 from one train of thinking into another.

18 If we can move now to the section on
19 "Consumer Involvement," I would like to help us move
20 through this pretty quickly. I would say that this
21 section takes at its heart the conversations that we
22 had months ago when we discussed some of the issues
23 revolving around the consumer involvement.

24 And it seems to me at that time that on
25 page 7, as the Chairman noted, the principles for
26 consumer involvement -- there did not seem to be much
27 disagreement among ourselves about the principles or
28 needing to improve the way we involved consumers in

1 their health care decision making, especially as it
2 relates to our involvement with health plans.

3 We talk about some very specific issues
4 like member advisory committees and consumer feedback
5 groups and ombudsman programs and ways that these
6 things can be accomplished. And the sense at that
7 point was that we just -- we agreed these are good
8 things and we need to do better.

9 Our good friend Rebecca Bowen, however,
10 made a point to me at that point in time that she
11 wanted us to get very, very specific. So based on that
12 and on a conversation that we had about member advisory
13 committees themselves are mandated in Knox-Keene,
14 thanks to the good work of Dr. Enthoven's staff, we
15 began to research what exactly was part of the
16 Knox-Keene Act in terms of involving consumers in
17 decision making.

18 So on page 8 you have before you the
19 language as it currently exists with regard to
20 Knox-Keene. And you can see that there are four
21 bullets here. One, that under (inaudible), HMOs are
22 currently required to establish a governing body which
23 is composed of at least one-third subscribers or
24 enrollees or establish a standing committee which is
25 responsible for public policy participation and whose
26 recommendations and reports are regularly and timely
27 reported to the board. And that the membership of that
28 committee should be at least 51 percent enrollees.

1 Also, that the plan needs to describe the
2 mechanism by which enrollees can express their views on
3 public policy matters and establish procedures to
4 permit subscribers and enrollees to participate in
5 establishing the public policy of the plan and
6 incorporate these procedures into the plans by law.

7 Well, based upon what I saw is the
8 consensus saying that we need to do better, I did begin
9 myself a series of conversations with some of the
10 members of my own board of directors and other leaders
11 within the HMO industry to talk a bit about these
12 regulations and that -- about how they worked with
13 member advisory committees within their institutions.

14 And we decided that we would come back
15 and propose to the Task Force a series of bullets
16 reworking these initial four that I think would
17 hopefully meet the consensus which was that we need to
18 do better and, in fact, draw some more specific lines
19 of accountability for member feedback into the
20 organizations themselves.

21 So you see before you beginning on page 8
22 the proposed revision of these regulations, and that's
23 where we would start this discussion. So I would like
24 to at least move through those four bullets, stop
25 there, and then we'll discuss the rest of the
26 recommendations.

27 The first bullet that remains -- this is
28 kind of like the same, "Establish a governing body

1 which is composed of at least one-third members or
2 enrollees and ensure that sufficient resources are made
3 available to educate the enrollee board members so that
4 they can effectively participate." The enrollee board
5 members should neither be employees of nor have
6 significant financial interest in the organization or a
7 competitor organization.

8 Now, the big difference here is instead
9 of having a bullet that said we could have that or what
10 we're recommending here is that we have that
11 representation on the governing body as well as
12 establishing a member advisory committee to ensure that
13 members' values and needs are integrated into the
14 design and implementation, operations and evaluation of
15 the plan.

16 "This committee shall communicate and
17 advocate for members' needs and serve as a resource for
18 the governing body and plan administrators. It shall
19 be responsible for establishing mechanisms and
20 procedures for enrolling to express their views and
21 concerns. And it should include but not be limited to
22 issues such as benefits and coverage, member
23 communications, quality assurance, marketing and
24 grievance resolution."

25 And, actually, I have one friendly
26 amendment here already. And that is from our colleague
27 Steve Zatkin, who would like to see that the member
28 advisory committee be plural so it would either be

1 member advisory committee or committees. And Steve
2 would like to elaborate on that when we get to
3 discussion. I think that would be a good idea
4 considering the size of the structure of many of the
5 plans.

6 The next bullet would be "Describe the
7 mechanisms and (inaudible) accountability used for
8 obtaining and incorporating member feedback in the
9 policies and practices across all departments and
10 divisions."

11 And I will share with the group that this
12 specific language came to me from one group of high
13 level people within one of our great California HMOs.

14 And then in the fourth bullet, that we
15 would demonstrate how member feedback would be
16 incorporated into plan policy operations and
17 evaluation.

18 CHAIRMAN ENTHOVEN: Discussion.

19 Yes. Helen Rodriguez-Trias.

20 DR. RODRIGUEZ-TRIAS: I really like this
21 very much, and I wondered whether we could incorporate
22 some of the vulnerable populations recommendation into
23 that, specifically that there be sufficient
24 representation from vulnerable groups in the government
25 structure.

26 MS. SEVERONI: It's an interesting
27 comment, Helen, because this second bullet of the
28 member advisory committee bullet is the model program

1 that we established in the CALOPSIN (phonetic) plan.

2 So in that sense it certainly does represent one

3 vulnerable population, Medi-Cal population.

4 DR. RODRIGUEZ-TRIAS: Right. But I must

5 testify that I know that people with disabilities bring

6 this up very often, and I guess that's because that's

7 sort of the most obvious constituency that has

8 developed legislation of its own and so on that the

9 issue is one of representation as well, that just

10 because they're consumers in general doesn't

11 necessarily represent the vulnerable population.

12 CHAIRMAN ENTHOVEN: Any other discussion?

13 Ron.

14 MR. WILLIAMS: I think that -- I think we

15 all agree and I would certainly agree that developing

16 the right method to ensure consumer input into the

17 health plan is important. I think I'm concerned about

18 some of these recommendations because they confuse what

19 I think of as market responsiveness with the

20 fundamental governing objectives of the organization,

21 which I view as assuring long-term success of the

22 organization by delivering high quality, clinical,

23 appropriate care through the networks and providers

24 that it works with.

25 It's also being certain that the

26 organization has proper access to capital, has the

27 right information systems, it has the right marketing

28 strategies and marketing plans and that it's

1 financially stable. And that it is there at the end of
2 the day to pay the providers and make certain that the
3 organization is going to be around to meet those
4 expectations.

5 So I think the part I get confused about
6 is I think the original Knox-Keene code appropriately
7 recognized is that there are dual obligations and that
8 there are multiple ways to accomplish those objectives.
9 And my concern is we'll end up with an imbalance in
10 which we will have not just at a given point but we
11 will have in a given plan an extremely responsive
12 organization that has the potential to be financially
13 broke and not physically responsible in terms of making
14 all of the appropriate tradeoffs.

15 I have to say that I worry about health
16 care in California. We're going to have the most well
17 informed, knowledgeable and smallest group of insured
18 human beings in the state if we continue to do things
19 that are very, very desirable from a long-term
20 objective.

21 Think about every time you turn on the
22 copy machine and make one copy, we just increased a
23 person's paperwork. One copy is all we have to make.
24 I'd say in this meeting today we probably generated 10-
25 or 20,000 copies.

26 So I think this is a tradeoff. I think
27 the work that has gone into this is very commendable.
28 I think you and the entire team has done an excellent

1 job. But it's the horns of this dilemma that we're on
2 which I don't have any easy answers for, but I can tell
3 you it's a challenge.

4 DR. ROMERO: Just a clarifying question
5 of Ron. Ron, your comment is exclusively to the first
6 bullet? It sounds like you're talking mainly about the
7 first four bullets.

8 MR. WILLIAMS: Well, that's the
9 "protected" one. I'm sorry.

10 CHAIRMAN ENTHOVEN: John Ramey.

11 MR. RAMEY: I kind of gathered by this
12 discussion that some folks suggest ways that we would
13 essentially develop a market-driven system for the
14 distribution of health care in the state. But,
15 nevertheless, that is what we have.

16 We all believe, I think, the consumer
17 information and choice in that process. In other
18 words, we want folks to make well-informed decisions;
19 however, I think it is a mistake and a giant step in
20 the wrong direction to say that we're going to put
21 consumers in the position of governing the health plans
22 in a very significant way.

23 And if we're going to make that decision,
24 why should we stop there? I think that every doctors'
25 office should have patients on its governing board so
26 that every doctor can be responsive to those patients.
27 I would expand it to hospitals in the same way, every
28 hospitals' governing entity must have patients on it.

1 DR. NORTHWAY: They do.

2 MR. RAMEY: Well, they don't to the
3 extent that I think that they have advisory
4 (inaudible). So I think that this is, in terms of
5 governance, is let the consumer be informed and let the
6 consumer make a wise decision. We all support that.
7 But putting the consumer necessarily in control of the
8 health plan is not the way to make the market work.

9 CHAIRMAN ENTHOVEN: Other comments?
10 Nancy. Dave.

11 MS. FARBER: I would like to comment on
12 the constituency of hospital boards. I work at a
13 hospital that has five publicly elected members from
14 the community performing the governance. It works just
15 fine. There are 65 such hospitals in the state of
16 California. They're all hospital district. Having the
17 public participate has not been a destructive
18 (inaudible) than good. It's a breath of fresh air.

19 Many of the nonprofit community hospitals
20 also have community representation. I worked at Hoag
21 Hospital in Newport Beach. One-third of that board
22 came from the community, a very successful hospital.
23 Public participation is not destructive.

24 CHAIRMAN ENTHOVEN: Steve.

25 MR. ZATKIN: My issue is not with the
26 first two bullets but with the third and forth.
27 Because I think, as I've indicated to Jeanne and
28 Ellen -- at least Ellen, that in the first place,

1 having those kinds of provisions if they're in
2 regulation will result in a lot of effort by the plans
3 to document that they did this and they did that. So a
4 lot of paperwork which in the end won't necessarily
5 guarantee real consumer involvement.
6 A plan that wants to have substantial
7 consumer involvement will have substantial consumer
8 involvement, and a plan that really is resistant will
9 find a way to provide the documentation for that. And
10 I really think that the first two bullets provide a
11 basis for formalized consumer involvement. But I would
12 recommend avoiding what will become a series of reports
13 in the third and forth bullet, which will not in the
14 end achieve the goals but will largely result in just a
15 lot of paper.

16 CHAIRMAN ENTHOVEN: Alpert.

17 DR. ALPERT: I have quite a bit of
18 experience in consumer involvement in medical
19 decisions. 40 percent of the medical board of
20 California are consumers who are advising a hundred
21 thousand licenses to practice medicine and not only
22 does it work well but I've never seen any either
23 doctors or consumers vote as a block. It's been a very
24 constructive relationship.

25 MR. SCHLAEGEL: I appreciate the paper
26 and its goals and objectives of trying to get consumers
27 involved. In fact, I think it is an important part of
28 changing the health care system. As somebody who also

1 spends \$150 million a year on health care, I am
2 concerned about how many Xerox copies we're making and
3 this paper flow.

4 And I guess what I'll do -- Ron, I would
5 like to ask you a question. It would seem that at some
6 point just as computer companies and software companies
7 start having user groups who advise them on what they
8 need going forward, it would seem to me that the
9 enlightened health plans would start to see that these
10 advisory groups are the way of the future and that out
11 of self-preservation would establish as such.

12 MR. WILLIAMS: I think that's wonderful.
13 I would agree 100 percent with you, Les. I know our
14 health plans and current code requires that there be
15 consumer groups. We have a public policy committee.
16 It has a large number of members who are enrollees.
17 It's a very structured agenda.

18 I think from the point of view of market
19 place success, the smart businesses want to understand
20 their consumer so that they can grow and prosper by
21 meeting that consumer's needs and expectations. As I
22 said, I think it's excellent work here. And I think
23 that all health plans I think are well-served and have
24 a very strong connection with consumers because they
25 buy the product, they use the service.

26 So I would agree a hundred percent with
27 you. Where I draw the line, it is moving from
28 something where that is an advisory group where it

1 becomes a central part of your governance process
2 and -- whereas I think it's worked very well at least
3 in our case from my advisory committee. We got lots of
4 good insight as a result of listening to what consumers
5 say. And sometimes they tell us things that we'd
6 rather not hear, but they're important for us to hear
7 and understand.

8 CHAIRMAN ENTHOVEN: Ellen, I put myself
9 on the list at this point. I think that main thrust of
10 what you're trying to do is wonderful, and I agree with
11 your assessments that the health plans, partly because
12 of the market structure or they see the customers and
13 the employer -- rather, the employee gets to the choice
14 issue, stuff like that.

15 But I share the feeling they haven't done
16 enough to seriously involve consumers, and I applaud
17 the work you do and wish that that were general. I
18 feel that on the first part of it that -- I feel I need
19 to vote against it because it proposes to set a
20 precedent for government tampering with boards of
21 directors of publicly held companies.

22 And I think that raises large
23 constitutional and other issues, that is, members of
24 boards of directors of publicly held companies have
25 fiduciary responsibilities and can be sued if they fail
26 to discharge those fiduciary responsibilities. I'm
27 impressed by -- favorably by the PERS' board of
28 administration which has gone after a lot of

1 managements for poor performance and for board members
2 that are lazy, ineffective or what have you and has
3 demanded that board members -- this is on the pension
4 side, of course -- meet higher standards.

5 And I've always understood it to be the
6 board members' responsibility is to the shareholders.
7 Of course, to discharge your responsibility to the
8 shareholders effectively and successfully, you'd better
9 pay a lot of attention to the customers, the employees,
10 and other stakeholders. And that there's even
11 something wrong -- I believe there's something wrong
12 with somebody being on the board of directors of a
13 publicly held company and is not a shareholder.

14 When I went on the board of PCS company,
15 for example, I told them I'm a mere and poor professor;
16 so I can't invest the way you guys do, but I will tell
17 you I'm going to buy enough shares that, if this
18 company does poorly, it'll hurt so that you know I'm
19 here looking out for the shareholders. Now, that's
20 kind of coming at this whole thing from an entirely
21 different direction but when we --

22 MS. SEVERONI: Also, we're the
23 organizations that are for profit. Not all of them
24 are.

25 CHAIRMAN ENTHOVEN: Right.

26 So when you went from "or" to "and," I
27 just felt sort of like unconscious that -- I expect
28 I'll lose the vote, but I just think unconscious,

1 that's it not the right thing to go for.

2 MS. SEVERONI: Also, I just (inaudible)
3 very clear with us about that. But from an overall
4 perspective, one of the things we wanted to say here is
5 that member input is lacking at all levels of plan
6 operation and implementation. And that includes
7 governance. So it would seem strange, I think from my
8 perspective, to advocate what goes into every level but
9 governance.

10 VICE CHAIRMAN KERR: I myself agreeing
11 with everybody, which is a problem because there's
12 contradictory (inaudible), I'm wondering if at a
13 minimum, since I think it's a split vote, at a minimum
14 anyway it could be publicly and visibly reported at
15 least what percent of enrollees and members are on the
16 governing board.

17 So it's clear when people make a choice
18 of plans that they would know whether there is a high
19 or low percent of enrollees and members who are on the
20 governing board and then they can make a decision
21 whether or not that's important to them in their choice
22 of plans.

23 MS. SEVERONI: When I talked to the
24 president of Health Net, he reminds me that all of his
25 board members are enrollees in the health plan yet they
26 wouldn't meet this criteria of not having the
27 financial --

28 VICE CHAIRMAN KERR: And make it specific

1 so that you could bring out the information about the
2 financials.

3 CHAIRMAN ENTHOVEN: Because they're
4 expected to be stockholders.

5 VICE CHAIRMAN KERR: In other words, so
6 you could bona fide who are people who do not have the
7 financial investment, the types of things you're asking
8 here, but let it be information to the public who may
9 choose the plan as opposed to requirement of the
10 evidence.

11 CHAIRMAN ENTHOVEN: Jeanne.

12 MS. FINBERG: I think what Clark said "at
13 a very minimum" is a good one, but I'm wondering if
14 there isn't a little bit more that we would do here and
15 maybe it's to, say, change the percentage. This has
16 the one-third requirement. I'm wondering if people
17 would feel differently if it was a much smaller
18 percentage and that we did have this requirement but
19 had it be 10 percent instead of one-third. I took --
20 just pulled that out of a hat, but I was offering up a
21 lower representation so that -- if you follow some of
22 the sentiment that people have indicated, that they
23 agree with.

24 CHAIRMAN ENTHOVEN: Michael.

25 MR. SHAPIRO: Just a point of
26 information. There is some existing law on this. I
27 regret again I didn't bring my Knox-Keene Act. There
28 is a provision in the Knox-Keene Act that requires the

1 plans as part of their public policy concerns to
2 consider enrollee views. We looked at that issue two
3 years ago. It was a low priority issue, but we
4 concluded that it wasn't being done.

5 Now, I tend to lean on these are private
6 corporations. You create significant problems if you
7 try to put folks on the governing board. The options
8 we considered two years ago were formalized. The
9 advisory committee or committees rules -- it's not
10 uniformly done -- can require a survey of your
11 enrollees for that advisory committee to make sure that
12 that kind of information was used in considering the
13 policy.

14 They're not part of the governance, but
15 you basically assure to an advisory committee input on
16 major policy issues from your enrollees. Those were
17 simply not considered priority issues. But someone
18 should look at existing law. There is some reference
19 to --

20 CHAIRMAN ENTHOVEN: It's in the paper we
21 quoted. Michael, we did go back in our long arm
22 wrestling on this. We stated what the law says. My
23 sticking point with my dear friend over here is "and"
24 or "or."

25 MR. SHAPIRO: We were just looking at the
26 advisory capacity. But to make it more certain that it
27 would occur because it wasn't happening.

28 CHAIRMAN ENTHOVEN: Jeanne, my concerns

1 are sort of principal. I think directors are supposed
2 to have fiduciary responsibility and be --

3 MS. FINBERG: It's now provided as an
4 option and the problem is that none of us have chosen
5 that option. And so what we're trying to do is to
6 encourage or have something that would move towards
7 something that the Legislature viewed as an appropriate
8 option.

9 So I -- maybe there is no percentage that
10 would work and we could just straw poll it, but I just
11 wondered if -- for those that did object to it, you
12 know, if a very small percentage would be more
13 acceptable.

14 CHAIRMAN ENTHOVEN: Could we straw poll
15 the Kerr amendment first, that is to say -- I mean, I
16 want to do this in a way that you feel is fair. Clark
17 was proposing to say we replace this requirement, the
18 "and," with the closure. I want to -- may we vote on
19 that?

20 MS. FARBER: Could I ask a question? I
21 want to make sure I understood what Michael Shapiro was
22 saying. Were you saying that if the plans currently
23 were in breach, then otherwise the requirement for an
24 advisory board?

25 MR. SHAPIRO: What I'm saying is when we
26 looked at this issue two years ago, this issue was
27 raised as a concern. It wasn't a high priority concern
28 in consumer groups. And there was a sense that there

1 wasn't good faith efforts to comply with existing law

2 which gave you these options.

3 What we were considering at the time was

4 to mandate a combination of the advisory committee in

5 combination with the survey; so you had assurance that

6 you had really representation on an advisory group,

7 assurance that they were getting the benefit of broad

8 information in the survey but they weren't governments.

9 MS. FARBER: I want to make sure I

10 understand. If the Knox-Keene Act requires the plans

11 to have these advisory boards and the industry is

12 flagrantly in violation of it and if it's not a --

13 MR. SHAPIRO: No. That's not what I

14 said. I said existing law wasn't -- they weren't in

15 violation. It simply wasn't compelling enough to make

16 a significant difference. We were looking at ways of

17 toughening the law to ensure we had the feedback from

18 enrollees to the plans.

19 MS. FARBER: How did you determine that

20 these plans did not have their advisory groups

21 governing?

22 MR. SHAPIRO: We had testimony.

23 CHAIRMAN ENTHOVEN: But it's mushy

24 language just like everything else in Knox-Keene.

25 MS. FARBER: So we have an industry

26 that's already shown a prevalence in which they're

27 avoiding --

28 MR. SHAPIRO: The answer is no.

1 CHAIRMAN ENTHOVEN: Les?

2 MR. SCHLAEGEL: I guess, if I had my
3 brothers, I would rather go out and really start
4 enforcing the language that's already in Knox-Keene to
5 start diminishing the number of people on the governing
6 boards. We have one vote at the table versus 15
7 (inaudible) where in here you have a structure that
8 says you must go out and do the surveys, you must take
9 it into consideration, at least it gets into the
10 minutes what the consumers want. I'm concerned about
11 that one voice being up against the rest of the board.
12 I think this would be much more effective.

13 MS. SEVERONI: You're speaking about the
14 second bullet which really talks about the strengthened
15 advisory committee.

16 CHAIRMAN ENTHOVEN: Let's try to take a
17 straw vote on Clark's proposal that we substitute
18 language that requires disclosure for requiring the
19 governing board to have members.

20 MR. LEE: We should probably have the
21 votes for for it. That's a vote that everybody will
22 vote for. And even though it's the "or" or the "and."

23 DR. ROMERO: Good point.

24 MS. FINBERG: I think you should do the
25 original first.

26 CHAIRMAN ENTHOVEN: Okay. So we'll take
27 a straw vote on the language as submitted --

28 MR. LEE: On the word "and."

1 CHAIRMAN ENTHOVEN: -- on the first
2 bullet with the word "and" in it.

3 DR. ROMERO: One-third governance.

4 CHAIRMAN ENTHOVEN: So all those in
5 favor, please raise your right hand.

6 We're voting on the original -- well,
7 it's the pair of bullets, the first two bullets which
8 are linked by "and" on the bottom of page 8 and the top
9 of page 9. And a vote -- raising your right hand means
10 you're in favor of adopting the language. If we don't
11 favor adopting that language, then we'll consider Clark
12 Kerr's amendment.

13 So all in favor of that language, please
14 raise your right hand.

15 (Committee voting.)

16 CHAIRMAN ENTHOVEN: Seven.

17 All opposed?

18 (Committee voting.)

19 Eight are opposed. Okay.

20 Then we will next take up Clark Kerr's
21 amendment which -- do you have this language?

22 DR. ROMERO: Yes.

23 VICE CHAIRMAN KERR: It would say the
24 plans would publicly have to disclose how many members,
25 enrollees they have on their government support that
26 had no financial interest in the corporation and
27 perhaps even something about how long they've actually
28 been enrollees or members of the health plan. And then

1 people who are choosing a health plan would have that
2 information along with other information to determine
3 whether or not there was support making the choice
4 qualified.

5 MR. SCHLAEGEL: And then you go on to
6 "and" from that.

7 VICE CHAIRMAN KERR: Yes. The "and" or
8 the vice-versa.

9 MR. LEE: Just following on a couple of
10 other amendments, we changed under this, this "and" to
11 "or" based on the prior vote. I think the other
12 language still applies even if to change Knox-Keene to
13 make it clear who is -- if they do have a board member,
14 that it still would fit there, no conflicts of
15 interest, as was stated in there.

16 CHAIRMAN ENTHOVEN: There is a catch 22
17 here which is board members are supposed to --

18 MR. TIRAPELLE: Not only a catch 22.
19 Once these consumer advocates become board members,
20 they become fiduciaries for publicly held companies.
21 So it doesn't matter how many they have on there if
22 they're doing their job and they're carrying out their
23 fiduciary responsibility; and if they're not, they're
24 individually held liable for not doing so. So I don't
25 know -- I appreciate the attempt, Clark, to find some
26 midground here, but I'm not sure that what we're doing
27 is really not misleading because these consumers should
28 now be fiduciaries.

1 VICE CHAIRMAN KERR: But it's a question
2 of whether they owned stock, for instance, (inaudible)
3 profit. It's whether they were put there because they
4 have a financial risk to, you know, other than being a
5 consumer and enrollee for sales, trying to
6 differentiate so people can (inaudible) sell plans,
7 made a bona fide effort to bring on people who have no
8 apparent financial reason beyond there other than to do
9 a good job for the consumers enrollees not because
10 they're going to (inaudible).

11 MR. WILLIAMS: Clark, I think we're
12 missing the word fiduciary. Maybe we can get a lawyer
13 in the room to help us out. Once they become a member
14 of that board, they have an obligation to the board.

15 MS. FINBERG: The law requires that; so
16 that would be true regardless of what we adopt or if
17 members have that fiduciary duty (inaudible).

18 VICE CHAIRMAN KERR: That's different
19 than owning stock in the company.

20 CHAIRMAN ENTHOVEN: In which case owning
21 stock does not give you a conflict of interest. It
22 reenforces your concession.

23 DR. ROMERO: Precisely. That's why most
24 boards are expected to own stock.

25 MR. WILLIAMS: Whether they own stock or
26 not, they have to act like a person who owns stock.

27 MS. FINBERG: That's different --

28 CHAIRMAN ENTHOVEN: We have to move. We

1 will take a vote now on Clark Kerr's amended version of
2 this which is disclosure, how many members of the board
3 have no financial interest -- all in favor, raise your
4 right hand.

5 (Committee voting.)

6 CHAIRMAN ENTHOVEN: 11. All opposed?

7 (Committee voting.)

8 CHAIRMAN ENTHOVEN: But Clark's
9 amendment, disclosure amendment carried; right?

10 MS. SINGH: Right.

11 CHAIRMAN ENTHOVEN: Okay. Thank you.

12 The next one, we'll go to point 2.

13 Purchasers, employer groups, including government
14 agencies contracting for health care, should --

15 MR. ZATKIN: What happened to 3 and 4?

16 CHAIRMAN ENTHOVEN: Sorry. Bullet 3. I
17 mean, the -- it's the third bullet under Item 1
18 describes the mechanisms. Okay. By a show of hands,
19 all in favor, raise your right hand.

20 MR. ZATKIN: We had no discussion. I
21 pointed out a problem. This says we have to show how
22 consumer involvement affects our finance department.
23 This is all -- across all departments and divisions.
24 That's -- I think that makes no sense to me.

25 DR. NORTHWAY: You're talking about the
26 third bullet, not No. 3?

27 MR. ZATKIN: Yes.

28 CHAIRMAN ENTHOVEN: Finance department,

1 purchasing department. Maintenance department could be
2 pretty important if the floors are dirty.

3 MS. FINBERG: We need to try -- Ellen
4 needs to catch a plane so if we could get the critical
5 discussions.

6 CHAIRMAN ENTHOVEN: Ellen, which one
7 should we take up next?

8 MR. LEE: Could I suggest on that one, on
9 those bullets that, Steve, you can suggest the
10 language. No one wants to be able to generate huge
11 reports that aren't useful. Some methods could be
12 useful with the types of coverage, member
13 communication, quality assurance, grievance -- in those
14 areas. So pull those bullets, 3 and 4, into one bullet
15 then describe some description of how member consumer
16 input is incorporated to these issues.

17 MR. ZATKIN: Do you want to do that,
18 Peter?

19 MS. DECKER: Does this already exist by
20 any chance in any of the accreditation processes?

21 MS. FARBER: In hospitals you'll find you
22 have to demonstrate across every department in the
23 hospital how (inaudible) statement --

24 MR. WILLIAMS: It's also part of the NCQA
25 accreditation. You have to show how you have improved
26 the quality of the health services to consider --

27 MS. FARBER: I've been asked by Les if I
28 think it's useful. And I guess the answer to that

1 question is, yes, that I think it is.

2 CHAIRMAN ENTHOVEN: Let's see. Ellen, in
3 deference to you -- I'm sorry it's taking so long -- of
4 the two, three, four and six items here, which do you
5 want -- what would you like to do?

6 MS. SEVERONI: Are we okay on the bullet
7 section moving through now with some amended language?
8 Is that the agreement?

9 CHAIRMAN ENTHOVEN: Lee's reworked into
10 one bullet, try to make it like NCQA.

11 MS. SEVERONI: I want to be very, very
12 clear that I think it is important now for the agency
13 that overseas Knox-Keene, whomever that turns out to
14 be, whether it's OHO or OSO or whichever, that we
15 really are able within the plans to do the bullets
16 No. 3 and No. 4. And that is described exactly, what
17 the mechanisms are for incorporating this member
18 feedback into policies and practices and then to
19 demonstrate that you have done it.

20 CHAIRMAN ENTHOVEN: This is not
21 necessarily a periodic report; right?

22 MS. SEVERONI: No. This is -- as
23 those -- and I agree that NCQA is doing it more. And
24 as I discussed it with them, this is something they
25 want to be looking at even more. The President's
26 commission itself is looking for it, how member
27 communication mechanisms can be brought in. Okay. We
28 can move on. Then let's move to 2.

1 The Task Force -- again, I'm hoping we
2 can recommend the following four bullets, and they
3 should be two, three, four and five. Six is just a
4 typo. And also in the one marked No. 4, the last three
5 words "should be encouraged" should be stricken.
6 That's a typo.

7 So on the second line, "purchasing
8 employer groups, including government agencies
9 contracted for health care, should be exercising their
10 bargaining power to encourage plans to insure that
11 medical and other provider groups develop and utilize
12 mechanisms of consumer feedback."

13 Are there objections to that?

14 CHAIRMAN ENTHOVEN: I hear no objections.

15 Next.

16 MS. SEVERONI: Number 3. Accrediting
17 bodies like NCQA, JCAHO, BAT and whatever other outfits
18 should develop standards regarding plans and provider
19 groups, utilization of consumer feedback and policy
20 development and implementation.

21 CHAIRMAN ENTHOVEN: Any objections

22 MR. WILLIAMS: I want to request that
23 consumer feedback be validated. We saw yesterday
24 something like 70 percent of the people with
25 (inaudible) if it were less than \$20.00.

26 CHAIRMAN ENTHOVEN: Let's see. That's in
27 point 3.

28 MR. WILLIAMS: Yes. Utilization --

1 MR. LEE: How about validated reliable?

2 MS. SINGH: That's the same thing.

3 MS. SEVERONI: This would be consumer
4 feedback, Ron, that you would be gathering in terms of
5 yourself.

6 CHAIRMAN ENTHOVEN: Number 3 as amended
7 by Ron is "validated reasonable, reliable consumer
8 feedback." Okay.

9 Number 4.

10 MS. SEVERONI: "The task force encourages
11 collaborative efforts among government, foundations,
12 plans, provider groups and purchasers to final
13 expansion of organized systems of consumer
14 involvement."

15 What we might be looking at there, for
16 instance, is -- I can only give you an example of
17 California Health Decisions. Recently we had several
18 foundations approach us and take the consumer feedback
19 group and say that they would like to see that applied
20 to Medi-Cal managed care. And so they encouraged us to
21 move forward and develop that same process there.

22 What we will be looking for here would be
23 other efforts like that among these parties to continue
24 that process of organized input.

25 CHAIRMAN ENTHOVEN: Any objections?

26 I hear none.

27 Number 5.

28 MS. SEVERONI: The appropriate managed

1 care oversight agencies, whatever those appropriate
2 agencies turn out to be, should have member advisory
3 committees themselves responsible for ensuring that
4 managed care plan members' values and needs are
5 integrated into the collection of information from and
6 regulation of managed care organizations.

7 CHAIRMAN ENTHOVEN: Do I hear any
8 objection?

9 All right. Without objection.

10 Ellen, I want to thank you very much.
11 You've done an enormous amount of work on this, and I
12 think it's really very valuable, your whole point. If
13 people had paid more attention to you across America,
14 we wouldn't be having this managed care backlash, at
15 least from the consumer side. I appreciate it very
16 much.

17 MS. SEVERONI: Well, I just want to say
18 again, I really appreciate, Mr. Chairman, you and your
19 staff and also the Executive Director and the involved
20 parties there for working so hard with us so that we
21 could bring it to you in this fashion.

22 CHAIRMAN ENTHOVEN: Thank you very much.
23 Have a safe trip home. Happy Thanksgiving.

24 Let's see. Jeanne.

25 MS. FINBERG: Move back to page 5, No. 7.

26 CHAIRMAN ENTHOVEN: Could I just say
27 something about the state agency, something I'm
28 planning to do after we get these papers turned around.

1 I'm going to fax everybody on the Task Force and ask
2 you to nominate a name for the agency -- SOSO, OSO,
3 whatever -- and then that is going to be recycled back
4 to the Task Force members to vote on and the winning
5 entry is going to receive a very nice bottle of wine
6 from me as a prize. And the winning one we will try to
7 conform all the papers to that name without objection.

8 MS. FINBERG: Number 7, the state agency
9 should support and find in collaboration with the
10 private sector to gather additional patient
11 satisfaction and quality data both at the provider
12 group and plan level. And then we give some examples
13 that are good models of this type of thing.

14 Comments? Objections?

15 CHAIRMAN ENTHOVEN: The key thing about
16 this, of course, is when you get some of the mega HMOs,
17 the care is delivered at the group or IPA site and
18 telling how Health Net versus Pacific Care does doesn't
19 tell you a lot when what you really want to know is,
20 like I said, (inaudible). Is there any objection to
21 that?

22 MS. FINBERG: Maybe we can add in the
23 word "standardized." I realize as I'm looking at it
24 that we're not encouraging standardization which is
25 something that (inaudible).

26 CHAIRMAN ENTHOVEN: Standardized patient
27 quality data, standardized data.

28 MR. LEE: I think it's a great

1 recommendation. One thing that I think that -- the
2 intent, though, is to fill in the gaps where these
3 private efforts aren't covering particular plans and
4 medical groups. I think -- that's what I hope the
5 intent is. If that is the intent, maybe we should
6 state it.

7 So the intent is to duplicate what PBGH
8 is doing. But if there's -- because of that there are
9 four plans that the market rolled in, the point is to
10 roll them in so we capture the entire market. Is that
11 a fair statement of the intent?

12 MS. FINBERG: I think that's right, and
13 we'll add that language and try to fill in the gaps
14 that are missing.

15 MR. LEE: Right. Not to duplicate what's
16 already being done, but to make sure that we capture
17 the whole market.

18 CHAIRMAN ENTHOVEN: Good. Okay.
19 Number 8.

20 MR. WILLIAMS: One question.

21 CHAIRMAN ENTHOVEN: Sorry.

22 MR. WILLIAMS: The only question I had
23 was on the funding question which is, again, we're
24 increasing costs. Clearly I think we want to be
25 certain that the entire market is surveyed and that
26 there is that -- is it the role of the regulatory
27 agency to find survey research on particular entities?
28 If that's true, I know a lot of health plans that might

1 want to stop funding their own research in order to
2 save the paperwork. So that's why we have the policy
3 question.

4 CHAIRMAN ENTHOVEN: What do you think
5 about that, Jeanne?

6 MS. FINBERG: I like the idea of
7 standardized research and would like to see the plans
8 work together with the regulator to have one effort.

9 CHAIRMAN ENTHOVEN: One thing about this
10 now is -- of course that's at the plan level. Between
11 PBGH and PERS, they get 95 percent of the HMO members.
12 So it becomes a whole other story when you get down to
13 the participating care groups. That's much more
14 diffused.

15 MS. FINBERG: I'm not sure we want to
16 address the funding at this point. We haven't done
17 that for most of our recommendations.

18 CHAIRMAN ENTHOVEN: I suppose it is a
19 problem. If you want to get a statistically
20 significant sample at the -- down at the care group
21 level, you have to have a big increase.

22 Bruce.

23 DR. SPURLOCK: That was exactly my point.
24 I'm actually (inaudible) because we do this at CCHRI.
25 And it's a big issue on funding and drilling down the
26 provider level is really two or three words with
27 magnitude more in cost because the sample size has to
28 increase.

1 So just to give people an example, when
2 we do patient satisfaction surveys at the plan level at
3 CCHRI and we do it for all -- I think there are 22
4 plans that are involved in CCHRI that are (inaudible)
5 but I think we only missed two or three.

6 We sampled 423 people -- that's sort of
7 the sample size -- to make sure that that process is
8 accurate. We oversampled a couple of other areas to
9 make sure it's a valid process. But we do 423 per
10 health plan.

11 If you think by doing that to the medical
12 group level, remember, medical groups range in size
13 process from 3 or 4 all the way up to 3- or 4,000.
14 You're talking about a huge magnitude or multimagnitude
15 is the word increase in the number of samples to be
16 able to do that to accomplish that data.

17 So, again, the cost becomes astronomical
18 and we're just itching to find a way to be able to fund
19 this. Because we know how to do it. We just don't
20 have the mechanism to make it happen in a fast way
21 because of the funding issue.

22 DR. KARPFF: I hate to be skeptical. If
23 the state funds it, I have a feeling it's going to come
24 out of premium tax on providers and plans.

25 MR. LEE: I'd just suggest for the time
26 being we reword the introduction so to not say "fund"
27 but say "to encourage and support these efforts such
28 that it does cover the entire population." Now, that

1 may mean for those plans that aren't doing it there's a
2 mandate on their funding it. But you don't want to
3 double tax the providers that are already doing this.

4 DR. KARPFF: The point that Bruce makes
5 about group numbers I think is a very important one.
6 We really want to do something that's manageable. We
7 have to have some kind of cutoff that will be
8 functional whether it's 50 physicians in a group, 100
9 physicians in a group, where numbers supplied is
10 covered.

11 MR. LEE: I'm sure that's a friendly
12 amendment. Provider groups to a reasonable threshold
13 size.

14 DR. ROMERO: And group groups or
15 something like that.

16 CHAIRMAN ENTHOVEN: Group groups, smaller
17 groups until we get up to a hundred or something. I
18 don't know.

19 DR. ROMERO: 10,000, 20,000 lives.

20 MS. FINBERG: Let's not worry about
21 detail. So groups down to a certain size and we won't
22 specify what it is. Okay?

23 CHAIRMAN ENTHOVEN: Next?

24 MS. FINBERG: Number 8 is for employers
25 to segregate out the amount of money that they are
26 spending for their employees on health care. And this
27 was a suggestion made so that consumers become more
28 conscious of what they're getting as part of their

1 wages in addition to the out-of-pocket expenses that
2 presumably they are aware of.

3 DR. ROMERO: And this is not mandated.
4 This is encouragement; right?

5 MS. FINBERG: Right.

6 CHAIRMAN ENTHOVEN: Barbara?

7 MS. DECKER: I just want to mention that
8 I think the general direction you'll find most of the
9 larger employers are going, they are trying to
10 attribute contributions to health care, other
11 contributions for other benefits. It's total
12 compensation. We don't tell you how to spend the money
13 we give you. You get to choose.

14 I agree this is a good concept. We
15 certainly try to tell our employees what they are
16 getting in a subsidy toward their health care dollars.
17 We're trying to take it away and saying it's health
18 dollars. We're just saying it's benefit dollars.

19 MS. FINBERG: So it wouldn't prohibit
20 employers that group health in terms of other benefits
21 from doing that.

22 CHAIRMAN ENTHOVEN: I think it's a
23 principle with which we all have to agree. I think a
24 big contributor to our problem is people had no idea
25 how much this has cost; so this is enhancing their
26 awareness.

27 So without objection.

28 Jeanne, thank you very much.

1 Now, we have two people from the public
2 and then we want to move quickly to integration and
3 women.

4 Maureen O'Haren and Catherine Dodd will
5 each --

6 MS. O'HAREN: Thank you, Mr. Chairman. I
7 think with some of the agreements on the consumer
8 involvement part, I'll leave that for additional
9 discussion and amendment. But I'd like to comment on
10 amendments in the first part.

11 I think on the publication that's part of
12 Recommendation 1, I think we have to question, first of
13 all, whether anyone will really read this. We have a
14 hard enough time getting people to read documents
15 pertaining to the very plan that they have enrolled in.

16 I would find it very surprising if those
17 people would take the time to read something that is
18 generic, especially if the paper points out. Most
19 people, what they really want in terms of information
20 is information specific to them. So if we can just get
21 a way of people to read their own materials, I think
22 that would be progress. And another generic
23 publication probably won't help.

24 I think Recommendation 2 is duplicative
25 of other recommendations in the standardization of
26 health benefits paper as well as the recommendation of
27 practice of medicine paper.

28 I think Recommendation 3, there's really

1 a similar recommendation in the patient-physician
2 relationship dealing with -- and I don't know what
3 happened with that recommendation. But there was one
4 that would require the providers to provide the
5 information on how often they do certain procedures.

6 I really think it's the obligation of the
7 provider to provide information to a patient that has
8 to undergo something and not really the plan trying to
9 aggregate all this information. I think there are so
10 many data obligations in the plan right now in terms of
11 disclosure and descriptions that there -- this would
12 just be another thing that's not -- in addition, it's
13 not integrated into other data elements that this
14 report has dealt with.

15 Recommendation 4 dealing with criteria, I
16 think there are a lot of plans that hold this to be
17 proprietary, and we would not want to disclose this --
18 all of it, anyway, to an enrollee. I think Steve
19 Zarkin's comments were on point in this regard. It
20 should only be disclosed to an enrollee or their family
21 member with regard to a condition that they are
22 currently involved with.

23 Recommendation 5, the super directory.
24 One thing that ought to be considered is the fact that
25 the medical board currently has an Internet site that
26 that has physician information. Though Ron Joseph has
27 told me that it's not an adequate system and it needs
28 more funding and some upgrades, that would probably be

1 a better place to look to build a super directory. And
2 the physicians would have the greatest incentive to
3 make sure it's updated in terms of what plans they
4 contract with. It also has other physician specific
5 data right there for consumers to look to. So we
6 think, in order to save resources, that ought to be a
7 place to consider.

8 Recommendation 6 regarding the DOC
9 complaint report, if what is required is aggregate data
10 about aggregate actions taken by the DOC -- the
11 language right now says the DOC should indicate
12 what action it took in response to the complaint as if
13 what is requested here is action on each complaint.

14 And then on Recommendation 7 regarding
15 the quality data, I think that the state should not
16 duplicate what's going on in the private sector right
17 now. And certainly we would be concerned that, if the
18 state did get involved with this, yes, it would come
19 out of health plan licensing fees or some other health
20 plan funded source. And if the DMV computer system is
21 an example, it will be more expensive than it would be
22 to get it done by the private sector and possibly not
23 very efficient. So we have concerns about that, too.

24 CHAIRMAN ENTHOVEN: Thank you.

25 Catherine Dodd.

26 MS. DODD: Catherine Dodd, American
27 Nurses Association of California. I don't have a joke
28 today. But I do want to comment on Recommendation

1 No. 5.

2 I urge that the super directory idea be
3 pursued. I believe that if provider choice, provider
4 information were available, it would actually promote
5 the market based on quality and based on recognition.
6 A concern when health plans say that they're concerned
7 about the cost of photocopying, perhaps they might
8 consider cutting the budget from marketing materials
9 like pens and clips and other giveaways, which I see
10 many people going home with bag loads of during open
11 enrollment. And let the consumers choose their plan
12 based on who the providers are and how they practice
13 rather than spend money on marketing trinkets.

14 Specifically I'd like to request that
15 that information regarding who the providers are -- and
16 I don't think we would be able to do it through the
17 medical board's web site, but that all providers be
18 included and currently nurse practitioners, nurse
19 midwives and physicians' assistants are frequently not
20 listed on the plan, on marketing material to consumers,
21 specifically in the counties where the ratio of
22 physicians to people is high.

23 If you look at your maps that are in one
24 of the documents, where there are a lot of docs,
25 somehow the health plans refuse to list the physicians'
26 assistants, nurse midwives or nurse practitioners so
27 the consumers don't have the opportunity to choose.
28 And I have known people to spend entire days calling

1 from medical group to medical group, from plan to plan,
2 to try to find a place where they can be delivered and
3 receive their care from a nurse midwife or a nurse
4 practitioner, et cetera.

5 I don't want to be categorized as though,
6 if we have to do that, then we have to list all the
7 podiatrists, et cetera, et cetera. We're not
8 podiatrists. We're providing primary care in
9 collaboration with physicians, and physicians want to
10 choose us. We are a cost-effective choice and only
11 you -- or only the Legislature can mandate that that
12 choice be available to all health care consumers.
13 Thank you.

14 CHAIRMAN ENTHOVEN: Thank you very much.

15 We'll have a two-minute stretch, and then
16 we're going to move to the paper on integration, a case
17 study on women.

18 (Break.)

19 CHAIRMAN ENTHOVEN: Members, please
20 resume their seats. In just a moment Dr. Helen
21 Rodriguez-Trias will begin the discussion of
22 integration of health care and the role of women.

23 However, let me just take a quick moment.
24 We have all received a letter to me from the California
25 Association of Catholic Hospitals noting that we have
26 written in various places that health care -- health
27 insurance is an important public policy problem because
28 health care is a special moral status. Most people

1 consider it unacceptable to suffer or be disabled or
2 have shortened lives for lack of ability to pay for
3 medical care, et cetera.
4 I hope those words didn't die with our
5 abandonment of the paper on the role of government and
6 the public/private sector mix. But, anyway, they agree
7 with that. Therefore, the association believes that,
8 as part of the deliberations about vulnerable
9 populations, the Task Force should recommend the
10 following.

11 The recommendation is the California
12 Legislature should establish a working body of experts
13 and relevant stakeholders to cover the areas of concern
14 which were demonstrated but not within the scope of the
15 Task Force work, including but not limited to
16 examination of the status of health insurance coverage
17 in California, determination of why there are
18 substantial populations not covered by health
19 insurance, et cetera.

20 I'm just reading it now to sort of have
21 it in the record of this meeting which gives us a
22 license to come back to talk about what we do about
23 this in the final meeting. I was thinking in my
24 Chairman's letter at the beginning -- I was a little
25 facetious last time when I said it would just have two
26 lines. Although I pushed to that, I might fall back to
27 it.

28 But I would like to write a paragraph on

1 this issue and say, following up on Maryann's idea,
2 there are very important things we didn't get to. And
3 the fact that we didn't get to them doesn't mean we
4 don't think they're important. And the boundaries
5 between managed care and other things are sometimes
6 blurred.

7 But the Task Force considers this to be a
8 very important issue and kind of explained some of the
9 reasons why nobody on the Task Force believes that
10 people should suffer, die, have their development
11 impaired for lack of access to medical care and some
12 kind of a call for continued progress, whether we want
13 to call for another blue ribbon task force or not.

14 I was thinking of handling it that way.
15 But we could also think of handling it in the context
16 of the paper on vulnerable populations. I would prefer
17 we not discuss it now. I'm just speaking about it to
18 kind of create a license for further discussion. I'll
19 now turn the floor over to Dr. Helen Rodriguez-Trias.
20 We really will end at five o'clock. I apologize for
21 the time element.

22 DR. RODRIGUEZ-TRIAS: Our time is running
23 very short. I will really go directly to the
24 recommendations unless anyone wants any discussion on
25 the rationale for this paper. And so we can turn to
26 page 5 coming to the top.

27 In the primary issues that we were
28 attempting to address with this is that women are the

1 primary consumers of health care for themselves and
2 their families and as such are actually perhaps most
3 affected by some of the issues around fragmentation of
4 services and the separation of services that they
5 themselves need from one side to another, particularly
6 because traditionally reproductive health services have
7 been provided as a separate part of the health care
8 system by and large. That's the historical reason for
9 that.

10 So in the recommendations, I think we can
11 begin with the first one, managed care organizations to
12 be encouraged to coordinate and integrate care around
13 the needs of members.

14 Much of this is contained, actually, in
15 some of the other papers; so I won't dwell on what is
16 repetitive. Advocacy groups should work with
17 purchasers and accrediting organizations to define
18 member survey questions that measure the extent to
19 which MCOs are effectively integrating and coordinating
20 members' cares.

21 Then, two, recognizing that members,
22 particularly women and adolescents, are likely to forgo
23 care because of issues of scheduling and
24 confidentiality. This is very particular to this
25 paper. Managed care organizations should address these
26 specifically as issues of practice.

27 When managed care organizations refer
28 members to community-based clinics for medically

1 necessary services not available within the plan or
2 recognize that many of the members are self-referring
3 to these facilities, MCO should be encouraged to
4 provide an option that allows reimbursement for
5 necessary, primary and preventive care at alternate
6 sites.

7 This is particularly important where the
8 traditional -- where for large numbers of women the
9 traditional provider may be a voluntary organization
10 such as planned parenthood or a similar program where
11 they have been receiving reproductive health services
12 and now they're coming into managed care for their
13 coverage but continue to use those as provider for
14 their reproductive health.

15 A plan should be encouraged by purchasers
16 to provide information to plan enrollees, not only the
17 primary plan subscriber, to ensure that those plan
18 members covered as dependents are aware of the services
19 available to them.

20 I think this is pretty well covered in
21 the consumer information.

22 The division between primary care and
23 routine reproductive care for women results in
24 fragmentation of services which may be unnecessary --
25 I'm inserting here -- an unnecessary duplication of
26 services or cause inconvenience and additional cost to
27 members and includes cost for insurance.

28 It may be so. It may also be a question

1 of choice for particular women.

2 Primary care -- and this is amended to
3 add -- and specialty training programs should
4 incorporate the full range of primary health needs of
5 men and women and should prepare practitioners for
6 design practitioner teams to provide for the totality
7 of these needs.

8 MCOs should ensure that primary care
9 practitioners or teams made available to members are
10 capable of providing the full range of necessary
11 primary care services to avoid duplication that is
12 costly to both plans and members.

13 MCOs should be encouraged to require
14 generalists who wish to provide primary care to women
15 to demonstrate competency in basic aspects of
16 gynecological care such as breast and pelvic exams,
17 contraceptive management, and initial management of
18 common gynecological problems.

19 We added here women should be allowed
20 direct access to the reproductive health providers,
21 either OB-GYN, nurse practitioners, or other advanced
22 practice professionals who provide reproductive health
23 care.

24 MR. ZATKIN: Could you read that again.

25 MS. RODRIGUEZ-TRIAS: Yes.

26 Women should be allowed direct access to
27 their reproductive health providers be they OB-GYN,
28 physicians, or nurse practitioners or other advanced

1 practice professionals. And that includes family
2 practice, maybe PAs, who are qualified.

3 And plans should offer coverage for a
4 full range of reproductive health services including
5 fertility control; sexually transmitted diseases:
6 prevention, detection, and treatment; modalities of
7 family planning, methods and devices.

8 And, finally, collaboration between the
9 public and private sector of consistent standards and
10 development of evidence-based, gender-specific practice
11 guidelines should be encouraged.

12 Go one by one?

13 CHAIRMAN ENTHOVEN: Discussion.

14 DR. NORTHWAY: You added some things that
15 are not in the paper; is that correct?

16 DR. RODRIGUEZ-TRIAS: Yes. The last two.
17 I'll repeat. The last two.

18 Before "collaboration" insert "women
19 should be allowed direct access," and this was based on
20 commentary and also on review and my own bias. Women
21 should be allowed direct access to the reproductive
22 health providers, either OB-GYN, nurse practitioners or
23 other advanced practice professionals. Plans should
24 offer coverage for a full range of reproductive health
25 services including fertility control; sexually
26 transmitted diseases: diagnosis -- prevention,
27 diagnosis and treatment; and family planning
28 information, education, and devices.

1 CHAIRMAN ENTHOVEN: Discussion. Take the
2 first bullet.

3 DR. RODRIGUEZ-TRIAS: Do we need to read
4 it again?

5 CHAIRMAN ENTHOVEN: No.
6 Tony.

7 MR. RODGERS: There is a dilemma with
8 bullet one and bullet two in that, in one respect
9 you're asking the plan to coordinate and integrate
10 services, and in another respect you're saying but the
11 woman should have the authority to go outside the plan
12 to other sites of care for confidentiality purposes.
13 And this has been a dilemma. How do you reconcile
14 that?

15 DR. RODRIGUEZ-TRIAS: It is physical, but
16 I don't think there is any perfect solution out there.
17 But there are plans that actually have contracted with
18 the traditional family planning providers and are
19 paying on a service basis, on a service contract basis.

20 There are others that are partnering with
21 some of the public health clinics that, again,
22 traditionally are serving. And in some plans they
23 appear as carve outs. So there are various modalities
24 of dealing with this.

25 I think the important thing to me is that
26 within plans they attempt to coordinate directly but
27 that they do allow that choice for those who had -- in
28 those communities had traditional providers that

1 they're perfectly content with. The issue of
2 confidentiality is very, very fundamental and
3 particularly for adolescents who may want to be
4 off-site.

5 MR. ZATKIN: I didn't read that as
6 providing for the right to go out of plan the way you
7 write it. I read it to mean that plans should make --
8 try to make arrangements to accommodate the preferences
9 of their enrollees and particularly if it looked like
10 enrollees with (inaudible).

11 MR. RODGERS: The statement was not
12 available within the plan, and I was curious --

13 MR. LEE: I think we're on to bullet two.
14 Can we jump over bullet one and agree there are no
15 objections and then talk about bullet two? No
16 objections to bullet one?

17 MR. RODGERS: I just wanted to make sure
18 there was consistency between bullet one and two.

19 MR. LEE: That's minor wordsmithing. But
20 it's wordsmithing stuff that's not content on bullet
21 one, but I'll get to it.

22 CHAIRMAN ENTHOVEN: We have no objection
23 to one, then, I take it.

24 Two.

25 (Reviewing document.)

26 Services not available within the plan.

27 Isn't the plan supposed to -- Barbara.

28 MS. DECKER: I must confess I don't

1 appreciate this to the extent I think probably Helen
2 does. Within an HMO type organization, I don't see how
3 we can expect the plan to make arrangements with local
4 community-based clinics to provide certain kinds of
5 primary care like this that normally is covered in the
6 capitation.

7 It doesn't seem fair to the plan to be
8 ready to pay out of plan for these things and/or to
9 make arrangements that it's being available when the
10 way the financing is working nowadays, it's -- the
11 dollars go to a group that is supposed to be providing
12 this range of services.

13 DR. RODRIGUEZ-TRIAS: I'm not familiar
14 with a lot of range of arrangements, actually, and I'm
15 sure around this table some other people are more
16 familiar than I am. But there are some places where
17 they have contracted with planned parenthood clinics,
18 for instance, to provide -- to continue to provide the
19 reproductive health care.

20 MS. DECKER: Okay.

21 CHAIRMAN ENTHOVEN: Peter. J.D.

22 DR. NORTHWAY: I'm not totally sure what
23 the problem is here. Is it the confidentiality
24 scheduling or is it they don't get -- or that the plan
25 won't offer the services? I have a feeling it's the
26 former, not necessarily the latter. And maybe we
27 should be working on something to improve the former
28 rather than to say -- the confidentiality in the

1 scheduling -- rather than to say because the plan can't
2 keep these things confidential, you have to go outside
3 the plan. Maybe I'm missing it.

4 DR. RODRIGUEZ-TRIAS: I think it's a
5 historical basis for this. Very often the provider
6 that women have been familiar with -- because what
7 takes the most frequently, too, for medical care is
8 related to reproductive health services. And that's
9 somewhere where they have been going and are used to
10 and have a preference for.

11 And in comes they're being enrolled in a
12 managed care program which may or may not have
13 equivalencies but there is a preference established.
14 That is one way in which it happens.

15 Another in which it happens -- and this
16 is particularly with young women -- is that they seek
17 reproductive health services and really crave that
18 confidentiality to be protected and bills, for
19 instance, that get sent home when they're young women
20 living at home and so on are a dead giveaway. So
21 it's -- for them it's very important to have a health
22 WIC even if sometimes they have to pay out of pocket.
23 So it's an issue.

24 CHAIRMAN ENTHOVEN: Duffy.

25 DR. DUFFY: Are you including in this
26 discussion the fact that you were at a Catholic
27 hospital not for abortions so, therefore, the group
28 that you're connected to wouldn't pay for an abortion,

1 you would have to go outside -- however you want to
2 clean it up. I mean, I'm just being direct. That
3 would be one aspect where you would have to go outside
4 the plan in order to do so.

5 DR. RODRIGUEZ-TRIAS: Yes. That's a very
6 good example of a restriction that would be within a
7 plan, that would be not available. And it's not just
8 necessarily abortions. It's happening with
9 sterilizations and in some cases with even modalities
10 of birth control.

11 DR. DUFFY: Or HIV or something of that
12 nature which gets into your records.

13 MR. ZATKIN: It may not be available in
14 the hospital. It is available in the plan.

15 DR. DUFFY: In your plan, but is it true
16 in all plans?

17 CHAIRMAN ENTHOVEN: They have to do that.

18 Any other comments?

19 Without objection.

20 No. 3.

21 MR. WILLIAMS: The big issue on No. 3 is
22 the plan finds himself, I think, in the middle on this
23 issue and that in communicating, for example, to, you
24 know, adolescents about services available, you know,
25 what's the plan's role relevant to the parent's role,
26 it gets to be a pretty sick issue for a health plan. I
27 don't know what the answer is, but I'm capturing the
28 issue -- that part of the issue.

1 CHAIRMAN ENTHOVEN: When I was a parent
2 of teenage daughters, I wouldn't have appreciated it if
3 the HMO wrote letters to them asking, "Where do you get
4 your birth control?" I just hope we don't get that
5 into a piece of legislation. It would be a real battle
6 if it is.

7 Any objections with No. 3?

8 Should we move on to No. 4? Let's number
9 that 4 and then the minor dots A and B. And --

10 DR. ROMERO: C and D.

11 CHAIRMAN ENTHOVEN: So 4A, primary care
12 and specialty training programs should incorporate the
13 full range of primary health needs of men and women and
14 should prepare practitioners or -- practitioner teams
15 to provide for the totality of these services.

16 DR. RODRIGUEZ-TRIAS: Objections?

17 CHAIRMAN ENTHOVEN: No objection?

18 DR. RODRIGUEZ-TRIAS: Inserting primary
19 care and specialty care.

20 DR. SPURLOCK: I have one concern on
21 this. I'm not quite sure, Helen, the purpose or intent
22 of specialty training programs. It seems like there
23 are a couple of issues going on. 99 percent of the
24 physicians that go into specialty programs go through a
25 primary care program either for one year or three or
26 four years before they go into a specialty. Even
27 surgeons go through general surgery, a primary program.

28 So I'm not sure that there's any added

1 benefit from specialists. I didn't study ophthalmology
2 to know those things. I think if your spirit is we
3 should be broad enough to understand all the diseases,
4 how to relate to men and women and all cultures and all
5 these demographics, I totally agree with that. If you
6 think the specialist has to understand primary care
7 issues in the training program, like reproductive
8 issues for women, I'm not sure that's really
9 appropriate.

10 DR. RODRIGUEZ-TRIAS: Bruce, I frankly
11 wasn't thinking of ophthalmologists here in inserting
12 "speciality." I was thinking more of internists,
13 surgeons and all of whom are, you know, considered
14 (inaudible) specialists. And there are some major
15 issues, for instance, in the recognition of domestic
16 violence, just to mention one that's fairly recent in
17 our consciousness and in which there are great efforts
18 made to train the people, staff in hospitals to
19 recognize when a women presents as a possible victim of
20 domestic violence, you know, that sort of training.
21 Those who are likely to see women should know about the
22 specific needs of women.

23 DR. SPURLOCK: We would be accomplishing
24 the same thing by just striking "primary care." I
25 would say, "Training programs should incorporate full
26 range of primary health needs of men and women."

27 DR. RODRIGUEZ-TRIAS: Yes. I'll be quite
28 happy with that.

1 MS. FARBER: Helen, it's already law in
2 the State of California that the emergency room staffs
3 in hospitals have to be trained and report victims of
4 violent crime. And that's not only with respect to
5 women that are abused by their husbands but also elder
6 abuse and child abuse. And there is specialty
7 training provided in all hospitals that provide basic
8 emergency service or trauma service for their staff.
9 So that's already in place.

10 DR. RODRIGUEZ-TRIAS: For emergency room?

11 MS. FARBER: Emergency room.

12 DR. RODRIGUEZ-TRIAS: Right. But not
13 necessarily for all other physicians or health
14 professionals.

15 MS. FARBER: That's true.

16 CHAIRMAN ENTHOVEN: I share Bruce's
17 concern, not only ophthalmologists but interventional
18 cardiologists and all kinds of other people that are --
19 and pathologists.

20 Helen, you wouldn't settle for just
21 primary care?

22 DR. RODRIGUEZ-TRIAS: I said it was fine
23 as Bruce suggested.

24 DR. SPURLOCK: Training programs.

25 DR. RODRIGUEZ-TRIAS: That or just
26 training programs. And you can even add "as
27 appropriate" if you wish. I'd be happy with that.

28 CHAIRMAN ENTHOVEN: Okay. "As

1 appropriate." Good.

2 DR. RODRIGUEZ-TRIAS: 5 or -- 4B.

3 CHAIRMAN ENTHOVEN: 4B. "MCOs should
4 insure primary care practitioners" --

5 DR. SPURLOCK: A couple of points to make
6 on this.

7 CHAIRMAN ENTHOVEN: Yes.

8 DR. SPURLOCK: Thank you, Mr. Chairman.

9 My issue primarily is -- it's twofold.

10 One with the second sentence that says that managed
11 care organizations should make sure that so and so can
12 demonstrate competency. And I'm not sure that's the
13 appropriate place because competency is a huge issue
14 that requires a lot of multifacet aspects to it. And
15 that it may be through the licensing and credentialing
16 process of different agencies and organizations they
17 demonstrate competency.

18 I think the spirit of your efforts is to
19 say that general to provide primary care should be
20 competent to be able to face this aspect of gynecologic
21 care. I would also tag onto that that, if -- and we
22 come down to your later recommendations -- OB-GYN docs
23 assume primary care, they should be competent in
24 primary care aspects.

25 I think the coin should flip the other
26 way so that women choose gynecologists as their primary
27 care docs. They should be competent in the broad range
28 of primary care activities and should be able to

1 demonstrate that to whatever licensing or credentialing
2 or crediting body requires that. I think that really
3 gets to the spirit of what you're talking about without
4 saying that the managed care organization needs to have
5 that demonstration. I think it would be weird for me
6 to see the -- showing a pelvic exam in front of a
7 managed care organization. It would be hard for me to
8 do that.

9 DR. RODRIGUEZ-TRIAS: I would accept that
10 as a friendly amendment, to use "being competent in" or
11 to -- however you amend it there, that's fine. Because
12 I think you're right, competency does have a different
13 implication.

14 But may I say that the law that was --
15 the bill that was passed into law in '94 actually does
16 allow for choosing OB-GYN providers as primary care
17 provided they have had training in primary care.
18 That's already in the books. So you need the flip side
19 of that.

20 CHAIRMAN ENTHOVEN: Okay. Any objection
21 with that correction?

22 DR. ALPERT: It's verification that -- I
23 think unless -- I don't want to put words in Helen's
24 mouth, but I think what she's saying is what Bruce said
25 already exists. It doesn't have to be here. And she
26 just wants to put in the flip side. And the reason I
27 don't think that is trivial is that, if you put
28 Bruce's -- as I understand it, Bruce may want to

1 elaborate on this -- you put that back in, it makes it
2 the same as the law, the law (inaudible) the impact it
3 was because of the requirement of the gynecologist
4 having to demonstrate this specialty training.

5 They haven't taken on this rubric of
6 primary care and the women have not been able to choose
7 them as direct access and then that defeats the purpose
8 of what she's trying to do with her next recommendation
9 which is to get direct access. So -- unless I'm
10 just --

11 DR. RODRIGUEZ-TRIAS: There're two
12 things. I think one thing is choosing the OB-GYN -- or
13 the gyne -- let me use reproductive health professional
14 or reproductive health provider because I did say nurse
15 practitioners or other advanced practice people -- as
16 the primary care person versus having direct access to
17 that specialty when you need it.

18 DR. ALPERT: So you're saying your
19 wording allows that leeway.

20 DR. RODRIGUEZ-TRIAS: I mean, you're
21 symptomatic, you know, two months from having seen your
22 primary care person and you want to go directly.

23 DR. ALPERT: Your wording no matter what
24 it says is to provide them care?

25 DR. RODRIGUEZ-TRIAS: Right. It's not
26 about their being primary care people. It's about
27 women having the ability to access them directly.

28 CHAIRMAN ENTHOVEN: That's now Item C,

1 women should be allowed direct access to their
2 reproductive health providers and M.D.'s, nurse
3 practitioners, or other advanced practice
4 professionals.

5 The discussion on that item.

6 Yes, Michael?

7 MR. SHAPIRO: I actually don't have a
8 discussion, just a question. A lot of us haven't seen
9 the language, you're about to pull the pin on two hand
10 grenades, very controversial issues at the end of the
11 day, where people haven't had any background developed
12 on that.

13 I wondered if you might consider putting
14 in the paper "subject to 16 votes," give us some
15 background -- I know of at least two bills on this
16 subject, one that's been vetoed and one that was
17 withdrawn from the Governor to await the
18 recommendations of this group.

19 What I'm very cautious of is if you
20 encourage it, those bills do not necessarily get
21 signed. If you require it, that's the mandate. So I
22 think you need to carefully consider these issues.
23 They are controversial. I'm concerned about five
24 minutes left to do that.

25 CHAIRMAN ENTHOVEN: That's wise advice.

26 Bruce.

27 DR. SPURLOCK: I just have some language
28 recommendations.

1 Helen, I want to say right upfront that
2 I'm in total support of direct access. I wouldn't want
3 to produce the choices to women to get that access from
4 their primary care practitioner; so it should be
5 "either/or" rather than "and" -- do you know what I'm
6 saying? -- so that they can have direct access to their
7 primary care provider if they choose and they can have
8 direct access to their reproductive health specialist.
9 So it allows them the choice. I did this with my
10 patients, "You can see me or you can see a
11 gynecologist."

12 I'd like to add on to that (inaudible) in
13 the language when you come up with it, similar to what
14 Michael said, is that any increase in the premium this
15 recommendation entails should be passed through to
16 risk-bearing entities responsible for that care.

17 In speaking with physician organizations
18 that bear a risk, that will have to necessarily bear
19 the cost of this. They actually have this going on
20 right now with some health plans and some certain
21 products, that they get 14 cents per member if that
22 member chooses that direct access product.

23 I think that's the spirit of paying for
24 what we're doing and giving it to risk-bearing
25 entities. Because it probably will add to the cost of
26 that. And as long as there is a payment for it, I'm in
27 complete support with the choice provision.

28 CHAIRMAN ENTHOVEN: Dr. Duffy.

1 DR. DUFFY: This is a very key issue for
2 women. I've been on national television twice on
3 women's issues. I got briefed before going on by the
4 senior female nurse here in Sacramento and also the
5 senior chief of anesthesia. Their first comment was
6 choice, choice of a GP to take care of their sore
7 throats, so forth, or by a gynecologist. They're both
8 in their early forties. And they were very, very
9 concerned that people don't listen.

10 CHAIRMAN ENTHOVEN: Helen, my problem
11 with it is going to be endorsing and bringing on the
12 heavy hand of legislation into the delicate issues of
13 coordination of medical care and in one fell swoop
14 wiping out the whole concept of coordination, which is
15 what the paper was about.

16 I think that the balance of which tasks
17 are done by which doctor, you know, is a complex issue
18 which depends on what they're trained on or not. And
19 the paper has been saying for ordinary primary care
20 gynecology, that primary care physicians ought to learn
21 to do well-women exams, breast care, so forth, and that
22 that would enable the health plans to have one visit
23 take care of all the needs of the well women.

24 Now, if you turn around and contradict
25 that in this one and say, "Oh, no, she should be able
26 to go directly without even stopping by to check with
27 the primary care doctor, then one thing it will
28 probably do is destroy the incentive to go the other

1 way.

2 I think there at least needs to be some
3 kind of coordination and some way that the woman enters
4 into a plan and an understanding with the primary care
5 doctor and the gynecologist to let the gynecologist and
6 the primary care doctor work out together who's going
7 to do what.

8 The thing I'm concerned about is that,
9 you know, we sort of passed a law that just shreds the
10 ability of the health plan to do coordination, and then
11 when this one gets established and we've required the
12 OB-GYN (inaudible), of course every other specialty is
13 going to see that and we're going to create a great
14 pork barrel or every specialty is going to want a
15 direct access provision. And, you know, there goes the
16 premiums, there goes the costs.

17 So it -- to me the idea of the
18 Legislature starting -- getting in and passing laws
19 like that is an attack on the part of managed care. Of
20 course, if a woman needs a gynecologist or has some
21 reason for a gynecologist, then she ought to be able to
22 see her.

23 And it would be wise in many cases for
24 the primary care doctor to work it out and say, "Okay,
25 I work in partnership with this and that
26 gynecologist -- and I have an open referral arrangement
27 provided we have an understanding of when you go, for
28 what reasons. I do these exams, she does those exams,"

1 et cetera.

2 But that's the thing. I just get a
3 little worried about it. When you make a blanket
4 statement like that, you are attacking the concept of
5 the coordination of care, the heart of this.

6 DR. RODRIGUEZ-TRIAS: I can see myself as
7 sort of blowing up the whole managed care system by
8 this suggestion. It actually comes out, though, of
9 consumer demand, Alain, and that's what I think we have
10 to see. The laws are being driven by people saying to
11 the legislators, you know, "Something is wrong here.
12 This is what we want:

13 CHAIRMAN ENTHOVEN: Well, usually we look
14 to the market and competing plans to be driven by
15 consumer demand so that those who want economical care
16 that is coordinated can choose it, those that want open
17 access, no limits or anything else can have that also,
18 but they pay for it.

19 Nancy.

20 MS. FARBER: I think most women between
21 the age of about 14 when she start menstruating until
22 about 50 or so when they go through menopause, most of
23 their issues are around reproduction or preventing it
24 or irregularities associated with it. And they want
25 access to their OB-GYN. After 50 it becomes a very
26 different issue. They're facing other
27 life-threatening, potential, chronic disease issues.

28 But for the most part, young women and

1 mature women in their child-bearing years are well
2 except for issues that relate to reproduction. And
3 it's stupid to make them go see a primary care
4 gatekeeper to give them permission to go to an OB-GYN
5 every time they want to see an OB-GYN. And we end up
6 paying for the care twice.

7 Now, if managed care is about reducing
8 cost and being efficient, I think that people ought to
9 recognize where women get their health care as a matter
10 of choice and a matter of preference.

11 CHAIRMAN ENTHOVEN: Okay.

12 Alpert.

13 DR. ALPERT: As Nancy was alluding to,
14 the complexities of reproductive physiology and the
15 unparallel hormonal assault that accompanies that, that
16 ultimately ends up producing cancer in three organs in
17 obscene rates is unparallel. It's unique in human
18 biology. It's not seen anywhere else.

19 And the idea of cost I think in creative
20 ways could be dealt with, but simply pay the same thing
21 you would have paid for whatever the visit was in
22 either place and deal with that on the economic level.
23 But don't sacrifice the uniqueness of this compelling
24 medical issue. Women should be able to see
25 gynecologists. I think every physician here that takes
26 care of patients knows that from the history.

27 CHAIRMAN ENTHOVEN: Williams.

28 MR. WILLIAMS: I think that the issue

1 isn't what I said about should they or shouldn't they.
2 I think clearly the market has spoken. I think, as
3 described by Nancy and by Helen, that there is a strong
4 interest in this. I think that the point that the
5 Chairman was making is whether this is a mandate role
6 and the micromanagement of it.

7 I know when I look at the market, most
8 health plans have the ability for a woman at a minimum
9 to see a reproductive specialist, even an OB-GYN, two
10 or three times a year with no referral from the primary
11 care physician. I think other health plans, ourselves
12 included, are developing other products that provide
13 much more open access.

14 I think it's where the market is
15 demanding this and it's very clear what the market is
16 interested in. And women may help a big part of the
17 health care consuming market. Health plans will move
18 in that direction.

19 MS. FINBERG: I think that this issue is
20 fundamentally different from access to any other
21 specialty. As Nancy indicated, women have been getting
22 direct access to gynecology for years. And it's the
23 only access to the health care system that they enjoy.
24 If you require them to go first to a primary care
25 physician, you're just duplicating their costs.

26 So I think it does differ from the other
27 aspects of managing care and that it is true that most
28 plans allow direct access now, recognizing that that's

1 appropriate. Those few that do not need to be directed
2 that women need to make that choice.

3 I don't think that allowing gynecologists
4 as primary care providers solves the problem. I don't
5 want to go to a gynecologist for my pneumonia. I don't
6 want to. And I want to be able to go directly to a
7 gynecologist when I need a gynecologist and not go to a
8 primary care physician.

9 DR. KARP: Helen has "should," not
10 "must." So I think we're really arguing over
11 principles that we don't need to argue about at this
12 point in time.

13 MR. LEE: That's part of what Michael's
14 point is. We aren't having time to consider this.
15 Maybe we can carry this over as --

16 DR. RODRIGUEZ-TRIAS: I think Michael's
17 point is well taken.

18 MR. LEE: -- needing 16 votes to be a
19 recommendation and we discuss it when we've got more
20 than 12 of us here.

21 CHAIRMAN ENTHOVEN: We have several
22 members of the general public who wish to testify.

23 DR. RODRIGUEZ-TRIAS: I have one more
24 recommendation before we go on to that. There was
25 another recommendation. We don't have time to take it
26 up, I realize. It's a complex one that will need
27 sufficient time for discussion; so I guess we just have
28 to leave it on the table.

1 MS. FINBERG: That will be in the paper
2 for the next round?

3 DR. RODRIGUEZ-TRIAS: Yes. We'll number
4 these as --

5 CHAIRMAN ENTHOVEN: We'll identify it as
6 still open questions.

7 Yes, Michael.

8 DR. KARPf: Mr. Chairman, I think we've
9 made incredible progress over a three-day period of
10 time. I would hope that we can be very expeditious in
11 voting when we get back in December. I also had hoped
12 that we would be able to save some time to review sort
13 of the broad strokes of what we've accomplished, kind
14 of make sure it all fits together, that there aren't
15 holes that we've left. So whatever it takes to kind of
16 keep an open agenda, I'd like to propose that.

17 CHAIRMAN ENTHOVEN: I'm all for it,
18 Michael, if we can just keep people moving through
19 this.

20 DR. KARPf: I may be too optimistic, but
21 I actually think that the voting process should go
22 relatively quickly.

23 CHAIRMAN ENTHOVEN: We are going to hear
24 from members of the general public. Clark Kerr has
25 kindly agreed to replace me as chairman so that I can
26 meet my departure requirements.

27 VICE CHAIRMAN KERR: The first person is
28 Maureen.

1 MS. O'HAREN: Thank you, Mr. Chairman.
2 I'll try to be brief. I know you all want to get
3 going. I think our first concern is with
4 Recommendation No. 2, if that -- if the intent of that
5 recommendation is that plans must allow people to go
6 out of network.

7 We are required by law to provide all
8 medically necessary services within the plans. We're
9 also required by law to abide by the confidentiality
10 laws and to provide for after-hours care. So this
11 recommendation is really unnecessary within the
12 confines of this issue.

13 The third recommendation regarding
14 encouraging plans to provide information directly to
15 all plan enrollees could be a costly mandate. If
16 you're talking about sending four, you know, quarterly
17 newsletters, for example, to a family where you have
18 two parents and two children, there is no reason to
19 send four copies of a newsletter, which could be very
20 expensive mailing.

21 So we don't think this should be a
22 blanket recommendation. Certainly there are certain --
23 for example, I think COBRA requires that certain
24 information is supplied to all enrollees. And that's
25 appropriate because of the COBRA laws.

26 Regarding the recommendation that all
27 women should be allowed direct access to OB-GYNs -- I
28 think it has been discussed -- the market has

1 responded. We did a survey of our membership in
2 response to the Susan Davis bill and found that, of the
3 15.2 million people currently enrolled in HMOs,
4 93 percent are covered by an HMO that offers at least
5 one well-woman visit annually, which is a direct access
6 self-referral visit.

7 And the major barrier to unlimited access
8 is at the provider group level. You don't have an
9 integrated provider (inaudible) medical group, for
10 example. It's very hard to provide that access in a
11 way that allows you to continue to coordinate care.

12 So, for example, the Permanente medical
13 groups and the larger medical groups -- they can do
14 this very easily. Some of the other smaller groups
15 cannot. In terms of capitated it's a problem in terms
16 of making sure that the care is provided and paid for.

17 The last -- I also echo the concern that
18 this is a precedent leading to more direct access to
19 specialists. I'm sure that, while women have concerns
20 about reproductive care, there is also the issue of men
21 over 50 who want direct access to cardiologists, et
22 cetera, et cetera. I would like direct access to an
23 orthopedist once in a while or a chiropractor.

24 The last issue in terms of plans should
25 be required to cover a full range of reproductive care,
26 that is already required. Knox-Keene plans are already
27 required to provide a variety of voluntary family
28 planning services so that we see that as redundant or

1 at least that should be acknowledged in this paper in
2 terms of what the law is.

3 Thank you.

4 MS. DECKER: The 93 percent -- could you
5 say the stat again, please.

6 MS. O'HAREN: Statistically, 93 percent
7 of the individuals currently enrolled in health care
8 service plans in the state are enrolled in a plan that
9 at the very least provides a once-a-year direct access
10 well-woman visit. Some of the plans included in that
11 number provide unlimited access.

12 MS. FINBERG: How many plans don't allow
13 direct access?

14 MS. O'HARE: Oh. I forgot to mention
15 that. Most, if not all, of the plans that don't
16 provide direct access, most of them are smaller
17 Medi-Cal only plans. Medi-Cal plans, as you know, are
18 required by the law to cover services outside of
19 network, inside of network, for any family planning
20 service.

21 So, for example, even if you don't
22 contract with the planned parenthood clinic, a Medi-Cal
23 member can go there. So they will receive their annual
24 pap, for example. They will get that care outside. So
25 we feel that those members are taken care of in terms
26 of their choice of provider.

27 MS. FINBERG: You don't have a number
28 on -- the number of plans involved?

1 MS. O'HAREN: I think there were 10 plans
2 total that did not. I can provide you the data.

3 MS. FINBERG: Federal law and state
4 Medi-Cal law requires that they not be treated any
5 differently than anybody else. So I don't think it's
6 (inaudible) --

7 MS. O'HAREN: Well, the individual plans
8 do not treat their members any differently. For
9 example, if there's a Medi-Cal member enrolled in
10 Kaiser, they get the same direct access as any other
11 member of Kaiser, but you have some smaller Medi-Cal
12 plans that do not provide for direct access. It's
13 across the board. All of their members get the same
14 treatment.

15 VICE-CHAIRMAN KERR: Any other questions?

16 Thank you, Maureen.

17 VICE-CHAIRMAN KERR: Betty Perry, Older
18 Women's League.

19 MS. PERRY: I'm Betty Perry. I'm the
20 education and research coordinator for the Older
21 Women's League of California. I think I've written all
22 of you.

23 The Older Women's League appreciates your
24 specifically addressing the health needs of women. We
25 believe the background information which the report
26 conveys makes it imperative that special attention be
27 given to these needs. We realize the industry must be
28 cost-effective.

1 But my experience and your report
2 confirms that women have the tendency to underutilize
3 services for all the reasons you gave. In the long run
4 I believe there is a great need to make health services
5 more available to women, not less available. This, I
6 believe, will be far more beneficial and more
7 cost-effective than if women secure inadequate
8 preventive care.

9 We question the recommendations. The
10 recommendations do not mention any way to deal with the
11 mental health needs of women, needs the report
12 described very well. Until this afternoon, I wondered
13 why there was no mention of the need for plans to make
14 payment for contraceptives, but I think the changes in
15 the report indicated concern about that. We're also
16 concerned about the absence of specific recommendations
17 about other procedures which are particular problems of
18 women's health.

19 And I'd like to say we admire the feeling
20 of respect that is developed among the Task Force
21 members, and we look forward to a very good report.

22 VICE CHAIRMAN KERR: Thank you.

23 Questions?

24 Jim Randlett, California Association of
25 Obstetricians and Gynecologists.

26 MR. RANDLETT: My name is Jim Randlett.
27 I'm with the California Association of Obstetricians
28 and Gynecologists. I'm a legislative advocate and bear

1 some responsibility of bringing the subject to you as a
2 sponsor of the Susan Davis legislation. We have before
3 you our correspondence on this matter, and I won't
4 attempt to repeat that. I believe Miss Davis has
5 written all the members as well.

6 Just a couple of points. Miss O'Haren
7 has very skillfully, as always, presented some facts to
8 the situation, but this is a red herring that she is
9 dragging across the trail. Unless you attempted to
10 send this red herring and go down the wrong track, I
11 would point out to you that her 93 percent figure is
12 that annual, once-a-year, well visit to the family
13 physician.

14 So she would have you to accept that
15 93 percent figure. She would have you think that this
16 is the direct access. This is not by any stretch of
17 the imagination direct access to an OB-GYN. We find as
18 best we can, because it's a very complicated matter,
19 that roughly 50 percent of the women in California have
20 true direct access to an OB-GYN. And that's where two
21 months after your annual well visit you have an
22 abdominal pain, you would naturally want to go to your
23 OB-GYN.

24 In the situation where 50 percent of the
25 women in the state right now that are in HMOs, they
26 would have to call a gatekeeper, get on the
27 gatekeeper's schedule, and then if the gatekeeper gave
28 them permission, then they would be referred to the

1 OB-GYN. We think that's a rather sad state of affairs.

2 Inherent in that, we have the financial
3 incentive, unfortunately some primary care physicians
4 are suspect to, that would allow them to keep the
5 patient, say, "Well, try this, try this, and I'll see
6 if I can work it out, then I'll make you a referral."
7 For these reasons direct access is needed.

8 Also on the coordination issue that was
9 brought up, the direct access is to an OB-GYN that is
10 in the plan. It's not somebody outside the plan. So
11 this is all part of that health plan's family, if you
12 will.

13 So the -- we entertain the legislation
14 requirement as long as it wasn't a prior authorization
15 requirement that that OB-GYN contact the family
16 physician, primary care physician when they receive the
17 patient under direct access. Therefore, that allows
18 direct coordination. We think that is important,
19 worthwhile and something that could be included in the
20 legislation for the policy of this Task Force.

21 And then, finally, as far as the
22 precedent goes, I think you spoke to that. This
23 wouldn't be a question of (inaudible), orthopedic
24 surgery, or something like this. You've heard, the
25 materials that you have, 75 percent of the women in the
26 United States between the ages of 14 to 45 see their
27 OB-GYN primary care physician. No other specialty has
28 that. For these reasons, we would ask you to include

1 in your recommendations that direct access be provided
2 for.

3 VICE CHAIRMAN KERR: Questions?

4 DR. SPURLOCK: You mentioned something
5 about incentives for primary care doctors not
6 necessarily providing the highest quality of care. Do
7 you --

8 MR. RANDLETT: No. Referral, not -- but
9 they're not well trained and they're not trained in
10 that specialty. But I didn't say that there was an
11 incentive that they would provide other than highest
12 quality.

13 DR. SPURLOCK: Are you saying you have
14 data to suggest there's a quality difference on
15 (inaudible), reproductive issues? Is there anything in
16 the report that primary care is not accurately doing
17 that?

18 MR. RANDLETT: I believe that an OB-GYN
19 is better qualified than a family practitioner. They
20 have a three-year residency specialty.

21 VICE CHAIRMAN KERR: Any other questions
22 for Jeff?

23 Thank you very much.

24 Any business anybody wants to bring up?

25 Obviously not. I declare the meeting
26 adjourned.

27 (Meeting adjourned at 5:15 p.m.)

28

1 STATE OF CALIFORNIA)
2)
3 COUNTY OF LOS ANGELES)

4

5 I, GEORGETTE L. URBANO, CSR 8747, for the State
6 of California, do hereby certify:

7 That said hearing was taken before me at the time
8 and place therein set forth and was taken down by me in
9 shorthand and thereafter transcribed into typewriting
10 under my direction and supervision;

11 That said hearing is a true record of the
12 testimony given.

13 I further certify that I am neither counsel for
14 nor related to any party to said action nor in anywise
15 interested in the outcome thereof.

16 EXECUTED this day of ,
17 1997.

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Georgette L. Urbano, CSR, RPR

